



AVANCE

Avance is a private equity firm guided by partnership, experience, diversity and growth. The firm focuses on transformational growth opportunities in the Services and Consumer sectors across the US.

OUR FOCUS



ESTABLISHED LOWER MIDDLE MARKET COMPANIES

- \$5 - \$25 million EBITDA
- Strong management team and value proposition
- Favorable cash flow dynamics with low asset intensity

INDUSTRY CATALYSTS ACCELERATING GROWTH

- Fragmented sectors with “buy and build” M&A opportunities
- Demographics changing supply and/or demand for services
- Technology enablement changing business models

STRONG ALIGNMENT WITH PARTNERS AND TEAM

- Founder-owned businesses seeking like-minded investors
- Management teams seeking a value-added partner
- Strong alignment through equity ownership and incentives

AREAS OF INTEREST



SERVICES

- Healthcare
- Insurance & Financial
- Human Capital Management
- Environmental, Health & Safety
- Supply Chain & Logistics
- Utility & Infrastructure
- IT & Data
- Facility & Property Management

CONSUMER

- Food Products & Ingredients
- Residential Products & Services
- Fitness, Health & Wellness
- Auto and Marine After-Market
- e-Commerce & Enablement
- Personal Care & Beauty
- Enthusiast-driven Brands
- Consumer Healthcare

VALUE CREATION PROCESS

DRIVING TRANSFORMATIONAL GROWTH IN PARTNERSHIP WITH MANAGEMENT

Avance works in partnership with management teams, industry executives and functional experts with the goal of increasing the EBITDA and enterprise value of each underlying portfolio company.



STRATEGY



TALENT



ACQUISITIONS



GROWTH



EXIT™

CONTACT US

Gretchen Perkins 313-820-2901
gperkins@avanceinv.com

David Perez 646-568-7390
dperez@avanceinv.com

Luis Zaldivar 917-887-8010
lzaldivar@avanceinv.com

Erik Scott 646-568-7409
escott@avanceinv.com

www.avanceinv.com

