



is now



An Asplundh Company

For further information contact:

David McGinley, Vice President, Sales & Marketing
dmcginley@Asplundh.com Tel: (800) 606-7981

Grid One Solutions Expands To Now Include UMS

Aston, PA (January 19, 2012) - Utility Meter Services, Inc. (UMS) announced today that it is merging its entire skilled work force and service capabilities into **Grid One Solutions, Inc.** as of February 1, 2012. Through this merger, Grid One will continue to serve UMS customers with meter reading, data, and revenue protection services, as well as value-added consumer programs that have been enabled by smart meter infrastructure.

The Grid One Solutions brand name (formerly VSI Meter Services, Inc.) was launched in August 2011 to better reflect its suite of safe, innovative and efficient solutions that help utilities implement consumer usage management and load control programs. With this merger Grid One will nearly double the size of its operations as UMS is one of the largest meter services contractors in North America. UMS reads over 40 million meters per year and performs over half a million field service calls annually.



"We are pleased to be gaining the experience and expertise of UMS' field service work staff and leadership as we expand our menu of contracted services to the utility market," said Grid One President Ted Fiala. "As a bigger and better Grid One, we aim to provide our customers with turnkey usage management solutions to help reduce some of the complexity of the evolving utility landscape. Our services will help them successfully launch new load control programs and protect critical utility assets."

Ted Fiala
Grid One President

Fiala continued, "From contracted meter reading to the deployment of consumer interface devices, Grid One offers its customers great people resources. Whether it's in the field, our call center or the back office, it's our employees' skill and dedication that set us apart from the competition. We also believe utilities need trusted partners. Since Grid One is an Asplundh company, we think our resources, plus our track records as VSI and UMS, have built a solid, trusted reputation for us in the industry."

About Grid One Solutions, Inc.

Grid One Solutions, Inc., with over 10 million endpoints installed, specializes in AMI deployments for electric, gas and water utilities. In addition to smart grid services for load control devices and in-home displays, Grid One performs meter reading, field service work, customer call center operations and back office services including secure data transfer and storage. With headquarters in Aston, Pennsylvania, Grid One has deployment facilities across the United States and parts of Canada. Grid One is part of UtiliCon Solutions, Ltd., a wholly-owned subsidiary of the Asplundh Tree Expert Co., a major supplier of outsourced field services to utilities and municipalities. Asplundh is a privately-held company, founded in 1928, which currently employs over 30,000 people in the U.S., Canada, Australia and New Zealand.

#