



TEAM

Jeffrey Stevenson

stevensonj@vss.com
+1-212-381-8122

David Bainbridge

bainbridged@vss.com
+1-212-381-8424

Trent Hickman

hickmant@vss.com
+1-212-381-8454

Lacey Mehran

mehranl@vss.com
+1-212-381-8455

Patrick Turner

turnerp@vss.com
+1-212-381-8420

Yash Kandoi

kandoiy@vss.com
+1-212-381-8440

Victoria Durand

durand@vss.com
+1-212-381-8436

Aditya Govil (AG)

Govila@vss.com
+1-212-381-8493

Lucas Lebrao

lebraol@vss.com
+1-212-381-8404

Jordan Margolin

margolinj@vss.com
+1-212-381-8533

Matt Metalios

metaliosm@vss.com
+1-212-381-8419

Julen Uriguen

uriguenj@vss.com
+1-212-381-8401

VSS

400 Park Avenue 17th Floor
New York, NY 10022

T: (212) 935-4990

www.vss.com

FIRM OVERVIEW

VSS is a private investment firm that makes control and non-control investments within the business services, healthcare, education and information industries.

- 30+ years of experience and over \$3.5B in aggregate capital commitments across 8 funds
- Investments in 91 portfolio companies, with approximately 370 add-on acquisitions
- Invests in businesses that the firm believes are well-positioned for sustainable growth
- Flexible capital solutions, from debt to equity, for a wide range of corporate and shareholder use
- Assists company management teams, boards and financial sponsors in effective strategic initiatives
- Leverages its industry expertise and relationships to source and integrate add-on investments

INVESTMENT PARAMETERS

FLEXIBLE CAPITAL

- Preferred equity
- Common equity
- Senior debt
- Mezzanine & subordinated debt

INVESTMENT SIZE

- Control and non-control investments of \$10 - \$50mm in companies with EBITDA of \$3m or greater

**Add-ons have no size restrictions

INDUSTRY FOCUS

- Business Services
- Education
- Healthcare
- Information

GEOGRAPHY

- North America

USE OF PROCEEDS

- Acquisition financing
- Growth capital
- Debt recapitalizations
- Management buyouts
- Buyout of non-active partners

*The list of Select Investments represent only a sample of portfolio companies held in various funds. This list is not a recommendation to buy or sell, nor should the reader assume that any of these investments were profitable or will be profitable in the future.

**No offer or sale is being made by this communication. Offers and sales are only made via the confidential private placement memorandum ("PPM") to investors meeting stringent qualifications as outlined in the PPM.

SELECT INVESTMENTS*

ACTIVE PORTFOLIO SEEKING ADD-ONS



centroid A provider of managed cloud services and enterprise workload consulting services across cloud platforms

AMS Anesthesia and administrative support services for in-office and ambulatory-based surgical procedures

BARRIER COMPLIANCE SERVICES Fire and life safety and containment services provider specializing in the spread of fire, smoke, water and infection in buildings

ENDO PARTNERS 1 Business and operational support services to endodontics practices

PGP Practice management group partnering with podiatry clinics throughout the United States

BRC Healthcare Addiction treatment services to adults through the full continuum of care

IRG Educational content provider focused on foundational and supplemental literacy skills

caravanhealth Advisory services for hospitals and physicians enabling healthcare providers to qualify under value-based payment models

GREENSLATE Entertainment payroll and accounting business services

Quattro A business process outsourcing partner serving SMBs across a range of industries in the U.S.

POWERHOUSE Nationwide provider of high-volume, multi-site rollouts and refreshes and facilities maintenance services

coretelligent Managed IT and private cloud services



BUSINESS SERVICES

ACRISURE Insurance brokerage firm, offers property, casualty and specialty insurance products

Cast & Crew Technology-enabled payroll and related BPO Services

tmpworldwide Talent acquisition technologies and related services on a global basis

coretelligent Managed IT and private cloud services

HOSTWAY Provides web-based services to customers and websites

thomsons Provides SaaS-based employee benefit & pension administration



INFORMATION

NAVTECH Flight operations solutions to commercial airlines, cargo carriers, and general aviation

Trover Solutions, Inc. Cost containment solutions to the private healthcare payor & property, and casualty industries

IPREO Provider of global capital markets and investor relations solutions



EDUCATION

MetSchools, LLC Operator of two private schools in New York City: One in Manhattan & one in Brooklyn

Cambium Learning Provides research-based education solutions for students in Pre-K through 12th grade

VKIDZ Technology-based education solutions to school systems and home schooling families

IRG Educational content provider focused on foundational and supplemental literacy skills



HEALTHCARE

caravanhealth Advisory services for hospitals and physicians enabling healthcare providers to qualify under value-based payment models

ENDO PARTNERS 1 Business and operational support services to endodontics practices

SOURCEMEDICAL Provider of outpatient information solutions and revenue cycle management services

Strata Decision Technology Develops, markets and implements SaaS solutions for financial and business analytics