



## TEAM

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## VSS

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## FIRM OVERVIEW

VSS is a private investment firm that makes control and non-control investments within the business services, healthcare, education and information industries.

- 30+ years of experience and over \$3.5B in aggregate capital commitments across 7 funds
- Investments in 90 portfolio companies, with approximately 370 add-on acquisitions
- Invests in businesses that the firm believes are well-positioned for sustainable growth
- Flexible capital solutions, from debt to equity, for a wide range of corporate and shareholder use
- Assists company management teams, boards and financial sponsors in effective strategic initiatives
- Leverages its industry expertise and relationships to source and integrate add-on investments

## INVESTMENT PARAMETERS

### FLEXIBLE CAPITAL

- Preferred equity
- Common equity
- Senior debt
- Mezzanine & subordinated debt

### INVESTMENT SIZE

- Control and non-control investments of \$10 - \$50mm in companies with EBITDA of \$3m or greater

\*\*Add-ons have no size restrictions

### INDUSTRY FOCUS

- Business Services
- Education
- Healthcare
- Information

### GEOGRAPHY

- North America

### USE OF PROCEEDS

- Acquisition financing
- Growth capital
- Debt recapitalizations
- Management buyouts
- Buyout of non-active partners

\*The list of Select Investments represent only a sample of portfolio companies held in various funds. This list is not a recommendation to buy or sell, nor should the reader assume that any of these investments were profitable or will be profitable in the future.\*

\*\*No offer or sale is being made by this communication. Offers and sales are only made via the confidential private placement memorandum ("PPM") to investors meeting stringent qualifications as outlined in the PPM.

SELECT INVESTMENTS\*

ACTIVE PORTFOLIO SEEKING ADD-ONS



Managed IT and private cloud services



Full-service data provider that offers managed services, both private and public cloud solutions, IaaS, colocation and IP services



Entertainment payroll and accounting business services



Business and operational support services to endodontics practices



Practice management group partnering with podiatry clinics throughout the United States



Addiction treatment services to adults through the full continuum of care



Educational content provider focused on foundational and supplemental literacy skills



Advisory services for hospitals and physicians enabling healthcare providers to qualify under value-based payment models



Nationwide provider of high-volume, multi-site rollouts and refreshes and facilities maintenance services



A business process outsourcing partner serving SMBs across a range of industries in the U.S.



Provider of tax incentive, employment and income verification services



Wilderness therapy, residential treatment and therapeutic boarding school programs for adolescents with mental health issues

BUSINESS SERVICES



Insurance brokerage firm, offers property, casualty and specialty insurance products



Technology-enabled payroll and related BPO Services



Talent acquisition technologies and related services on a global basis



Managed IT and private cloud services



Provides web-based services to customers and websites



Provides SaaS-based employee benefit & pension administration.

INFORMATION



Flight operations solutions to commercial airlines, cargo carriers, and general aviation



Cost containment solutions to the private healthcare payor & property, and casualty industries



Provider of global capital markets and investor relations solutions

EDUCATION



Operator of two private schools in New York City: One in Manhattan & one in Brooklyn



Provides research-based education solutions for students in Pre-K through 12th grade



Technology-based education solutions to school systems and home schooling families



Educational content provider focused on foundational and supplemental literacy skills

HEALTHCARE



Advisory services for hospitals and physicians enabling healthcare providers to qualify under value-based payment models



Business and operational support services to endodontics practices



Provider of outpatient information solutions and revenue cycle management services



Develops, markets and implements SaaS solutions for financial and business analytics