






XcelMil, LLC

Capabilities Statement

Melody Gratic, M.A. Ed | CEO & Founder
WOSB/EDWOSB/SDVOSB/WBE

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 703-957-9631
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 www.xcelmil.com
 48 Wiltshire Drive
Stafford, Virginia 22554

CORPORATE OVERVIEW

XcelMil, LLC is a certified Minority, Woman and Service-Disabled Veteran-Owned Small Business specializing in Executive Management Consulting and Leadership Development Training.

We are a financially stable trusted partner who quickly becomes the “direct access button” for the minority spend requirements of our customers.

Our professionals are proven experts in the areas of Strategic Planning, Organizational Development, Business Process Improvement, Senior Executive Administration, Higher Education and Leadership, Training Development, Qualitative Research, Database Entry and Electronic Records Management.

MISSION

Government and non-government agencies considering new ways to remain competitive, improve their organizations’ climate, employee productivity and retention, XcelMil, LLC employs proven change management strategies.

We believe senior leaders, middle managers and entry-level employees buy-in starts with communication, focus-group sessions, team and leader development sessions where “initiatives become a reality.” Instead of a data-centric approach we champion the equal value of a people-centric approach where all stakeholders “xcel and win!”

CORE CAPABILITIES

- Executive Management Consulting Services
- Business Transformation
- Change Management
- Organization Assessments
- Qualitative Analysis
- Training Development & Facilitation
- Exceptional Administration & Transcription Services
- Curriculum Development

CORPORATE SNAPSHOT

Primary NAICS Code

541611 - Administrative Management and General Management Consulting Services

611430 - Professional and Management Development Training

CAGE Code 84FQ8

DUNS 081179316

Secondary NAICS Code

611710 - Educational Support Services

518210 - Data Processing

561110 - Office Administrative Services

561499 - All Other Business Services

561410 - Document Preparation Services

541612 - Human Resource Consulting Services

541613 - Marketing Consulting Services

541910 - Market Research and Opinion Polling





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PAST PERFORMANCE

Managed companies' operational taskings, leadership development workshops, team-building events and training calendar for 15+ years.

Coordinated biweekly and monthly video teleconferences for senior dignitaries to communicate with their peers nationally and internationally.

PLACE OF PERFORMANCE

United States and Outside the Continent of the United States.

CORPORATE SOCIAL RESPONSIBILITY

Partnerships include: CharityVest, Rick and Isabella Pina Ministries, and Academy Women eMentorship Program.



Get in Touch



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Differentiators



Certified Behavioral Analysis
Consultant & Trainer



Multidisciplinary Team and
Partners



SCORM & AICC Compliant
Learning Management
Platform



Customized Training Solutions



Continuing Education Courses



High-Demand Certificate
Courses