



Subject: Rental Guardian Recommendation

December 15, 2012

To whom it may concern;

The purpose of the letter is to express my complete satisfaction with the products and services that we receive from Rental Guardian.

I am the Broker-in-charge and owner of a real estate brokerage and property management company located in Isle of Palms, South Carolina. We offer vacation rental services to families seeking to vacation on the Charleston Coast through a management arrangement with property owners on the island, including a number of properties at Wild Dunes Resort.

Early this year I was introduced to Brady Stump, one of the principals at Rental Guardian, and learned of their travel insurance and damage protection products. We had for several years offered similar products through one of their competitors and while I was satisfied that we were meeting the basic need in respect to the insurance product, I knew there was room for improvements in customer service should the need arise for a question or claim.

As I began to understand the complexity of the technology surrounding the Rental Guardian systems and manner in which they operated their call center, I was impressed with the level of professionalism. I was also pleased to learn that they had a more attractive pricing model than what we were enjoying with the other provider. With that knowledge in hand, we made the decision to 'switch' and have been pleased since.

The partnership with Rental Guardian has allowed Carolina Coastal Properties to offer great insurance products which are underwritten by a well-known, financially solid company, delivered to the customer in a way that reflects positively on our company. We appreciate that fact and our customers appreciate the great products and the high level of service they receive. We look forward to a long term relationship with Brady and his team at Rental Guardian.

Sincerely,

A handwritten signature in black ink, appearing to read "Dennis Samuelson", with a long horizontal flourish extending to the right.

Dennis Samuelson, President  
Carolina Coastal Properties