

JOHN M. MURDOCK – is a principal shareholder in Potter & Murdock, P.C. Over the last 30 years he has provided strategic counsel to businesses in all phases of development, from start-ups to fully mature, on how to approach critical business issues in light of his clients' overall business circumstances and objectives. Mr. Murdock also represents clients in the firm's five core areas of practice: government contracts, employment, litigation, corporate, and health care, with a principal focus on litigation. He has represented clients in litigation in more than 21 states, the District of Columbia, Puerto Rico and the Virgin Islands, before state and federal courts, administrative agencies, and private arbitration and mediation tribunals in a variety of matters.

Mr. Murdock's practice encompasses:

Litigation

Litigation, arbitration and mediation of matters involving: government contracts; employment related claims defense; ERISA and health benefits issues; False Claims Act qui tam claim defense; breach of contract and other business disputes; class action defense; as well as personal injury, fraud, defamation, and other tort claims defense, and products liability defense.

Employment

Representing employers before the Department of Labor, and on various matters in federal and state court involving: non-disclosure, trade secret, non-solicitation, and non-compete agreements; wrongful discharge; Title VII, SOX, and FCA retaliation; harassment; discrimination; contract; tort; ERISA plan subscriber and participant claims. Advising employers on: personnel practices and employee relations matters, including discrimination and harassment issues, layoffs, disability and religious accommodation issues; interpreting and applying employment policies and legal requirements for specific personnel decisions, internal investigations, minimizing risk of liability, and negotiating and preparing employment contracts and separation agreements; and The Patient Protection and Affordable Care Act.

Government Contracts

Representation of government contractors, including prime contractors and subcontractors, regarding a variety of issues, including: federal and state procurement contract formation; sole source contracts and Other Transactions Authority contracts; security clearance issues; teaming agreements, strategic alliances and joint ventures; performance disputes, including disputes between prime contractors and subcontractors; *(continued on page 2)*



JOHN M. MURDOCK, ESQ.

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EDUCATION

J.D., Vanderbilt University
School of Law, 1985

B.A., Williams College, 1981

BAR ADMISSIONS

District of Columbia
Virginia
Connecticut

COURT ADMISSIONS

U.S. Bankruptcy Court,
Eastern District of Virginia

U.S. Court of Appeals for
the District of Columbia Circuit

U.S. Court of Appeals
for the Fourth Circuit

U.S. District Court,
Eastern District of Virginia

U.S. Court of Federal Claims

PROFESSIONAL AFFILIATIONS

Chair, Board of the National
Association of Minority and Women
Owned Law Firms (NAMWOLF)

President, Board of
Booz Allen Foundation

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Government Contracts

(continued) Termination of contracts, including termination for convenience and default; suspension and debarment proceedings; SBA issues including minority-owned and women-owned business set-asides, 8a and Service Disabled Veteran-Owned Small Business (SDVOSB) certification, mentor-protégé relationships, and small business size standard issues; GSA Schedule Contracts, Indefinite Delivery/Indefinite Quantity (IDIQ) contracts, and other multiple award contract issues; ethics and procurement integrity issues; False Claims Act litigation; litigation of bid protests and claims and disputes before the GAO, the Board of Contract Appeals, the Court of Federal Claims and various other federal and state courts.

Health Care

Advising and representing in litigation commercial and Medicaid managed care health plans and insurers, ERISA health benefit plan sponsors, home health care providers, nursing schools, hospitals, long-term care facilities, manufacturers and suppliers of medical equipment, and diagnostic laboratories on: health care regulatory issues, insurance regulatory issues, The Patient Protection and Affordable Care Act implementation and compliance; compliance counseling and defense; ERISA and health benefits issues; fraud and abuse counseling and defense; Federal and State qui tam (whistleblower) actions under the Federal False Claims Act and similar state laws; government investigations; managed care; medical staff and peer review issues.

Mr. Murdock is a graduate of Williams College, B.A., 1981, and Vanderbilt University School of Law, J.D., 1985. Prior to joining Potter & Murdock, P.C., as a shareholder, Mr. Murdock was a partner in the litigation and health law practices of the Washington, D. C. office of Epstein, Becker & Green, P.C. Mr. Murdock has also served as an in-house counsel to the Travelers Insurance Companies in Hartford, Connecticut, and as a litigator with the law firm of Robertson, Notarius & McNeil in Arlington, Virginia. He has been an adjunct professor of law at the Washington School of Law at American University, where he taught a course entitled Health Care Litigation and Dispute Resolution. Mr. Murdock currently serves as Chairman of the Board of the National Association of Women and Minority Owned Law Firms (NAMWOLF) and serves on the board of the Institute for Responsible Citizenship. Previously, he has served on the boards of Odyssey House, and the United Health Care Children's Foundation.

"We are here, ready to listen, advise and take action to guide you and help you grow and protect your business."

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