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Point Breeze Communications proven federal solutions and capabilities can enhance Starwood's commitment to providing luxury brand name experience services. Point Breeze Communications would welcome the opportunity to be your business partner. Starwood is the premier provider of world-class vacation experiences. As a solution provider, PBC can provide numerous solutions to enhance a Starwood's guest stay. PBC's team provides end to end communications and infrastructure solutions. PBC's core competencies are in Video Conferencing Systems, IP & CCTV Physical Security Systems, Digital Signage and POS Systems. We design, build and support systems and environments that enable communication and collaboration. Face to face collaboration through video conferencing is essential in today's business environment. Our solutions allow you to stay connected with your customers. PBC offers LEED solutions which are in line with Starwood's commitment to minimizing its carbon footprint. PBC solutions will help Starwood meet its Global commitment by 30% reduction in energy consumption.

Point Breeze Communications also offers solutions in IT Services, Fiber Backbone, Pro A/V, Communications, touch screen monitors, Electrical, Security, Data Center, Telecom, unified communications, Safety, MRO Industrial products, and office equipment/supplies. PBC has completed contracts for the Army, Navy, Air Force, Department of State, DISA, DLA, DoD, NOAA, GSA, National Guard and VA. PBC provides services and procurement worldwide. Our IT & telecom Construction division has over 100 years combined experience. PBC is a VA verified **SDVOSB**. Our owner was awarded 3x purple hearts, Silver Star and Bronze Star from Vietnam. Point Breeze Communications supply chain is backed by Ingram Micro. Ingram Micro is a fortune top 50 company. Ingram Micro is the world's largest wholesale technology distributor and supply-chain services provider with annual sales of 36 billion dollars. This relationship allows PBC to provide secure, cost effective solutions with rapid delivery. PBC has an unlimited line of credit. PBC would welcome the opportunity to handle the roll out of any new technologies.

Point Breeze Communications gets any size job done in just one stop. Big jobs or smaller ones, they have the same needs in common: a lot of expertise, planning and a variety of components. You don't have time to research and source products from a bunch of different places. That's why Point Breeze Communication's team offers a unified line card that features the most comprehensive portfolio of in-demand and emerging ProAV, digital signage and unified communications products and solutions. You'll find specialized support and business enablement resources, as well as access to a dedicated team of seasoned marketing, sales, business development and technology professionals you need to grow your business.

We welcome the opportunity to learn more about any solutions you need.

We appreciate you taking the time to meet with Frank Butcofski at 4pm on Wednesday Nov 5, 2014. Mr. Butcofski is responsible for all integration and procurement.

Leonard Scavone
President
Point Breeze Communications



Some of our solutions we offer are below.

DIGITAL SIGNAGE INTERIOR/ EXTERIOR

[AV Interactive Show Room](#)

PBC provides solutions from dozens of manufactures. A few of our major partners are below.



LARGE-SCREEN LED VIDEO WALLS

Dynamic hi definition interior and exterior video displays. Digital Signage is all about doing it bigger and better than your competitor. Digital Signage is also all about the content and sales strategies.



[click to view Daktronics LED Video Displays](#)

As a pioneer in the video display industry, Daktronics has firmly established itself as the world's leading designer and manufacturer of large-screen LED video displays. Again this year, independent research firm [iSuppli](#) rated Daktronics as the global market share leader in the large-scale display video industry.

A commitment to continuous product evolution, combined with imaging and manufacturing technology developed over decades of continuing research, guarantees our customers have available the most advanced video screens in the marketplace. Daktronics has a variety of video products available, each specifically designed for a particular type of customer.

Digital Street Furniture



CONTROL SYSTEMS



Centrally monitor, manage and control architectural and interior lighting, thermostats, security, digital signage and distributed audio and video throughout the venue. Crestron is the first choice for hotels, casinos, restaurants, sports bars and nightclubs all over the world. Control devices and systems in the bar, restaurant, lobby, spa and gift shops from a central office. Offer the ultimate in personalized luxury with automated systems in Skyboxes, VIP Rooms or Penthouse Suites. Control AV, lighting and climate in ballrooms individually or combine rooms simply. Crestron software generates reports to analyze room and device usage, runs remote diagnostics and schedules routine maintenance. Crestron provides the only completely integrated building operations and infrastructure management and control solution. [View other AV solutions from Crestron](#)

DATA CAPTURE/POINT OF SALE

Our Data Capture/POS business unit (BU) empowers gaming establishments by offering best-in-class products, solutions, business support resources, geographical reach, professional services and inventory management. Point Breeze Communications provides and integrates emerging /converging technologies to provide new and unique opportunities in the data capture/POS market for customers. From mobile solutions such as iOS compatibility to tablets, to self-serve kiosks, interactive digital signage and RFID tracking, this market is constantly innovating to better service the needs of businesses and consumers.



PHYSICAL SECURITY

PBC's Physical Security team designs, installs and maintains IP & CCTV video surveillance systems. PBC provides access-control, monitoring and hosting solutions as well as all the required networking and storage infrastructure from a single source. PBC's broad range of products and IT expertise enables customers to transition smoothly to protect their assets. PBC leverages its immense partner network to provide reliable, cost effective security solutions.

Partners: AXIS, Bosch, Cisco, D-Link, HP, Kensington, LG, Milestone, Sony, Panasonic, Toshiba, Trendnet, & more

VIDEO CONFERENCING AND TELEPRESENCE

Point Breeze offers the latest solutions from Polycom , Cisco ,LifeSize, ClearOne, Avaya, and Plantronics. We support and integrate H . 2 6 1 , H . 2 6 3 , H . 2 6 4 , H . 3 2 3 ITU-T video compression standard solutions. We help you stay connected with your team and your customers through face to face interactions.

