

# Errol Antzis

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[www.errolantzis.com](http://www.errolantzis.com)

**SENIOR FINANCE AND PRIVATE EQUITY PROFESSIONAL** with direct company operating experience and demonstrated success in new business generation, investing and portfolio management. Has raised and managed investment funds, formed and operated independent companies and built investment portfolios of up to \$3 billion in assets. Has extensive experience in the media and entertainment industries, with a broad range of contacts and solid reputation for integrity and results.

*Core competencies include:*

- Company Operations
- Negotiation
- Deal Structuring
- New Business Generation
- Investment Analysis
- Portfolio Management
- Relationship Management
- Presentation Skills
- Credit Underwriting

## PROFESSIONAL EXPERIENCE:

GOLDMARK ADVISERS, INC., NEW YORK, NY ([www.goldmarkadvisers.com](http://www.goldmarkadvisers.com)) 2017 - Present  
*Boutique Investment Bank Focused on Raising Capital, Merger/Acquisition and Sale Opportunities, Business Development and Corporate Finance Strategies*

### **Partner and Senior Managing Director**

- Responsible for deal origination, structuring and closing, as well as sourcing of investor relationships

HOULIHAN LAWRENCE AND COMPASS, NY ([errolantzis.houlihanlawrence.com/](http://errolantzis.houlihanlawrence.com/)) 2015 - Present  
*Real Estate Brokerages*

### **Residential and Commercial Real Estate Salesperson focusing on high-end luxury homes and special situations.**

- Advises buyers and sellers of residential and commercial real estate in conducting transactions

GRUPPO, LEVEY & CO., NEW YORK, NY ([www.glconline.com/](http://www.glconline.com/)) 2011 - 2015  
*Boutique Investment Bank with Twenty-Two Year History in Media, Retail and Business Services*

### **Managing Director, Head of Digital and Traditional Media and Entertainment Practice**

- Responsible for the firm's M&A, capital raising and advisory services in the Media and Entertainment sectors
- Duties include deal origination, structuring and closing, as well as sourcing of investor relationships

CAREGROUND, LLC, NEW YORK, NY 2013 – 2016  
*Provider of Online Content, Directories and Services to Caregivers of the Elderly*

### **Founder and Co-Owner**

- Originated, developed and manage an online resource providing information and services to those caring for the infirm elderly populace
- Oversee all areas of operations, including staff, finances, strategic planning and implementation
- Sourced and negotiated partnerships with national organizations for strategic marketing and expansion

DH MEDIA, LLC, NEW YORK, NY (<http://www.drumheadmag.com/web/>) 2006 - Present  
*Magazine and Online Content Provider Focused on Music and Musicians*

### **Founder and Co-Owner**

- Initiated and oversaw development of titles, hired staff, negotiated all business relationships needed to begin and maintain publication
- Participated in ad sales, strategic planning and business development
- Sourced and reviewed acquisition candidates and strategic partnerships
- Drumhead Magazine, DHM's major publication, is now number two in its market segment

METROPOLITAN TALENT, INC., NEW YORK, NY (<https://www.metropolitanpresents.com/>) 2005 - 2010

*Independent Entertainment Company with Clients Including Simon & Garfunkel and Liza Minnelli*

**Chief Financial Officer and Head of Strategic Planning**

- Raised multiple rounds of funding for the company's growth strategy and operations, prepared business plan and private placement memorandum and directed meetings with investors.
- Oversight of all business units, including concert promotion, talent management, recorded music and internet-based music services.
- Source, negotiate and structure acquisitions

VERONIS SUHLER STEVENSON, NEW YORK, NY (<https://www.vss.com/>)

2001 - 2004

*Boutique Private Equity Firm Focusing on the Media and Entertainment Industries*

**Managing Director and Co-Manager, VSS Mezzanine Partners, L.P.**

- Raised and Co-Managed the first VSS Mezzanine Fund
- Responsible for deal origination, structuring and closing
- Responsible for fund management and oversight of portfolio properties

BANQUE PARIBAS (now BNP PARIBAS), NEW YORK, NY (<http://usa.bnpparibas/en/>)

1990 - 2000

*International Financial Institution Focused on Providing Debt, Mezzanine and Equity Financing*

**Managing Director and Group Head; Media and Telecommunications Finance Group**

- Founder and Division Manager of a 20-member team providing commercial and investment banking services. Responsible for \$3 billion investment portfolio covering the U.S., Canada, Latin America and Europe.

**PRIOR EXPERIENCE:**

**Managing Director; Entertainment, Media and Technology for GE Capital/Heller EMX, Inc., New York, NY.**

Manager of the GECC Structured Finance Group, EMX Division, responsible for deal origination, structuring and closing as well as strategic planning for the company's activities in a broad range of highly structured/high return transactions.

**Vice President; Communications, Entertainment and Publishing Division for Bank of New York, New York, NY.**

Sourced, structured and closed transactions and maintained bank relationships with companies ranging from small regional firms to major multi-national conglomerates. Implemented lending, investing, leasing and other bank services.

**Vice President, Electronics and Media Component, and Technical Director, Electronics Finance Division for The Chase Manhattan Bank, New York, NY.**

Industry analyst and investment officer dealing with companies ranging from start-ups to multinational conglomerates, providing products and services that included direct investments, loans and foreign exchange trading.

## EDUCATION AND TRAINING

FINRA Series 79 and 63 Licenses

M.B.A. in Corporate Finance, **New York University, Graduate School of Business**, New York, NY

Bachelor of Science in Electrical Engineering, **Massachusetts Institute of Technology**, Cambridge, MA

## ADDITIONAL INFORMATION

Special Finance Adviser to Born Free USA, an International Animal Rights Organization

First Degree Black Belt in Shorin Ryu Karate

Experienced Business Speaker and Writer (Variety Magazine, R&R Magazine, Industry Conferences)

Music enthusiast and collector with over 200 guitars and thousands of records and CD's