



Email Security for Leading Ontario Hospital



We have a trust relationship with ISA Cybersecurity that goes back more than a decade. When we reached a crossroads with our old email security application, we called them first for expert advice.

- IT Director, Leading Ontario Hospital



Customer:
Leading Ontario Hospital

Organization Size:
10,000+ employees

Industry:
Healthcare

ISA Service:
Advisory & Assessment

Solution:
Proofpoint Email
Protection,
Secure Share



SECURITY CHALLENGE

- Legacy email security system approaching end of life
- Desire for integrated, secure document exchange
- Need for no-hassle procurement and seamless transition to new solution



KEY RESULTS

- Delivered a rapid and transparent requirements gathering process
- Conducted demos and proof-of-concept assessments
- Identified power users and use cases for secure file transfer
- Provisioned and secured preferred pricing for software licenses
- Set the stage for improved cybersecurity posture with best-of-breed email security solution



1-877-591-6711



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BUSINESS BENEFITS

Email Security Needs Assessment & Licensing

- ISA Cybersecurity leveraged a long history with the client, extensive experience in the healthcare sector, and deep knowledge of email security to conduct a market review and needs assessment.
- Evaluated pros and cons, investment, and ROI of potential solutions.
- Executed proof-of-concept evaluations of solution finalists.
- Confirmed licensing requirements for Proofpoint Email Protection (including Proofpoint Targeted Attack Protection and Remote SysLog Forwarding Protection) to help block both known and unknown email threats.
- Identified use cases for secure document exchange (e.g., involving sensitive personal health information), and delivered targeted Proofpoint Secure Share licensing for designated staff.
- Seamless ordering and licensing process, delivering preferred pricing.

Improved Security Maturity & Governance

- Client now enjoys best-of-breed email protection and secure document exchange facilities at a time when healthcare is under unprecedented cyber attack.
- Client has confidence in solution that is a best fit with their current requirements – and will be available and sustainable in the long run.
- Achieved important milestone in continuing security maturation program.

ABOUT ISA CYBERSECURITY & PROOFPOINT

ISA Cybersecurity is Canada's leading cybersecurity-focused company, with nearly **three decades of experience** delivering cybersecurity services and people you can trust. We bring in real-world implementations of technology that are essential for client success and maximize the return on your cybersecurity investment. Learn more about our [Advisory & Assessment Services](#) and [contact us](#) today.

ISA Cybersecurity is a trusted Partner of Proofpoint and was named Proofpoint's Fastest Canadian Growing Regional Partner in 2020. Together, ISA Cybersecurity and Proofpoint provide the most effective cybersecurity and compliance solutions to protect people on every channel including email, the web, the cloud, social media and mobile messaging.



proofpoint.

GET IN TOUCH

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