

NER BOD Open Session March 14, 2018

Directors: Sterling Cole, Rich Currey, Doug Myers, Wiley Cox, Brian Doherty, Phil Lamoreaux, Brian Mushnick, James Ray

Also Attending: JB Swan, Melissa Introne, Dick Patullo, Donna Stevens,

Call to order – Sterling Cole (7:04)

Minutes: Motion to Accept (Mushnick, Lamoreaux) Unanimous 7:07

Treasurers Report: Annual Meeting ended up with an \$8614.30 loss. Seems like the loss was primarily due to food costs. 144 approximately registered attendees. Details and analysis will be dealt with at the April meeting. Dec 2016 overdue bill was for Annual Meeting expenses for Jan 2017 Annual meeting. There were no expenses recorded, invoice is now paid. Still researching weekend membership invoices. Several miscellaneous invoices, all under \$200 remain. Dick will pay these invoices. Palmer contract has a new item included, which affects the BOD. Annual \$40,000 payment will now reduce deposit by \$20,000 and the remaining \$20,000 will be applied to event cost. Recommendation is to accept the proposal. Brian Doherty will write the letter. Motion to accept the proposal (Mushnick, Doherty) Unanimous 7:32

Road Racing: Contracts are moving forward. New disaster plan being reviewed. CRB 3/23. Events are not yet listed in MSR. National feels strongly that listing all events at the beginning of the season can help to improve attendance. Marilyn is working on this. Thompson drivers school is open for registration. CRE Helmet Proposal with TNiA Grant was accepted.

Rally / RallyX: Winter Challenge TSD and Winter RallySprint were both successful events with small profits for each event. Epping has been affected by weather and has been postponed once, and may be postponed again because of excessive snowfall. April event in Rochester is proceeding. Frost Heaves Road Rally is scheduled for 3/24. Rally board is discussing the viability of acquiring a site to purchase for multiple events to be held.

Solo: Town Hall has been postponed due to weather. Truck cleanout / Town Hall this Saturday. Thompson has been looked at as a possible site, not an enthusiastic response, but could be made to work. Another site on the South Shore is also being looked at. Though the TNiA grant was not accepted, there was some interest from National about the supporting the outreach effort.

Time Trial: No Report

Merchandise: No February activity. Will be at Frost Heaves, Road Racing pre-season tech, and the first solo event.

Membership: Jan 2038, Dec 2213, Feb 15 2210, today 2196. 28 new members in Feb, 42 expired Jan 31. Not unexpected. Paul has reached out about the weekend membership discrepancies. Looking for an “ambassador” for TNiA events.

Social Media: Facebook activity is slightly down, but still much better than any regions that we follow. We are still working on filling the solo seat for Social Media and also looking for Rally Social Media member. Morris Levy has been suggested.

Motion to Accept Specialty Reports (Currey, Mushnick) Unanimous 8:00

#### Old Business

MGM Annual Meeting Proposal discussed. Pricing from Mohegan, Foxwoods, and MGM should be solicited and played off against each other.

Palmer Committee: No Report

Archives: Progressing along. 90 boxes left to open before we can get to Filing Cabinets, which will need to be replaced. Plan is to shelve everything. Consolidation and research will occur year 2.

RAL Update: Brian is starting the discussions about creating a crossover event for RAL. Dates for RAL are still being discussed, but is tentatively targeted to coincide with the September Palmer date.

2018 BOD Budget: Edits suggested regarding Internet Account (Naming). Weekend Membership, Racers Expo, and Street Survival rolled in to Annual Meeting. Remainder of Budget remains as is. Motion to Accept Amended Budget for 2018 totaling \$42,650 (Cox, Mushnick) Motion Passed (Doherty abstained) 8:31

Ops Manual: Motion to Accept (Cox, Mushnick) Passed (Ray abstained) 8:32

Demographics Survey: Jessie has almost completed development and will send shortly.

#### New Business

Pit Talk Proposal: In general, Pit Talk would become a digital publication housed on a new web-site where articles could be published and researched. Traditional content would be included, but new content more suited to digital delivery would also be developed. The detailed proposal was discussed. No other proposals were received.

Project Green Flag: Proposal from Brian Rogers was discussed. Topic was tabled until next month

Helmets / Hans Proposal was accepted by National. James is researching options and will report details as they are uncovered.

Lime Rock Booth for Pro Events: Pricing for a booth is \$492 for PWC Memorial Day, \$332 for IMSA. Better than rack rate. Proposal is to attend both events. Staffing is the issue. 1 9x10 tent, table, 2 chairs, 2 attendees, 1 parking pass. Proposed to budget \$1000 for the event, with excess going to tickets / parking over provided credentials. Motion to Accept (Mushnick, Currey) Unanimous 9:21

Motion to Adjourn (Currey, Mushnick) Unanimous 9:24