

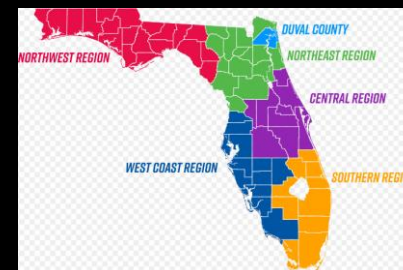
Solstice Benefits

Your Preferred Benefit Provider



Agenda

- History of Success
 - Our Values
 - Standards of Excellence
 - Member Experience
 - Effortless Enrollment
- Products
 - DMPO
 - Plus Plan 1
 - DHMO
 - 800
 - Vision
 - Clear 10
- Enrollment Sites & Network
 - Statewide
 - Open Access
 - No Provider Assignment
 - No Capitation
- Value Added-On Services
 - Clear 100
 - Hear USA
 - Prescription Discount
 - Lasik Vision Care
 - Implant Network



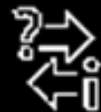
History of Success

- Our Values

- Our values guide us in everything that we do

- Member Experience

- Dedicated Service
- Proactive Member Outreaches
- Extensive Call Center Training
 - 8:00am – 6:00pm EST Monday – Friday
 - Multilingual Staff
 - Language Line supporting over 170 languages
 - 24/7 automated system
- Self-Service Tools at Your Fingertips
 - Member portal at MySolstice.net
 - ID Cards, Claims, and Benefits
 - FAQ and resources



- Standards of Excellence

- Over 50 Awards for our focus on health literacy, quality, service, innovation, standards, and workplace solutions
- URAC Accredited
- **Google Rating of 4.5 Stars**

- Effortless Enrollment

- Intuitive enrollment site(s)
- Immediate individual account processing available in real-time
- ID#'s assigned in our system as soon as enrollment is complete
- Confirmation e-mail at completion of payment process
- Pay sites for ongoing payment
 - EZ Pay Option

Plus Plan 1

- DMPO – Plus Plan 1
 - Discount Medical Preferred Organization
- Highlights of the plan
 - No claim submission
 - Set fee for service
 - General Dentistry at a co-pay/ Specialty at a 25% discount
 - Guaranteed to be a 20-40% discount off the provider UCR
 - Uses the Plus Plan Network of providers
 - In network only
 - FL Based
 - Evaluations available 1 per 6 months at a \$0 co-pay
 - Routine cleanings available 1 per 6 months at a \$0 co-pay
 - No primary dentist selection required
 - Cosmetic procedures (teeth whitening, bonding, and veneers) are included at a co-payment level
 - 25% discount for procedures not listed within schedule of benefits
- Dedicated Website
 - <https://enrollment.solsticebenefits.com/>
- Where you Referred by an Agent?
 - Sunshine Health– John Smith




800 Plan

- DHMO – 800 Plan
 - Dental Health Maintenance Organization
- Highlights of the plan
 - Guaranteed to be a 20-40% discount off the provider UCR
 - General Dentistry at a co-pay/ Specialty at a 25% discount
 - In-network only
 - FL Based
 - Evaluations available 1 per 6 months at a \$0 co-pay
 - Routine cleanings available 1 per 6 months at a \$0 co-pay
 - No primary dentist selection required
 - Children can see their network Pediatric Dentist up to age 16
 - Cosmetic procedures (teeth whitening, bonding, and veneers) are included at a co-payment level
 - 25% discount for procedures not listed within schedule of benefits
- Dedicated Website
 - <https://enrollment.solsticebenefits.com/>
- Where you Referred by an Agent?
 - Sunshine Health– John Smith



Enrollment Site



Guide to Individual Online Enrollment

Thank you for working with Solstice! Quality plans, superior member experience, wide access to care. That's just the core of Solstice. For your convenience, here's an overview of our online individual plan enrollment platform.

Step 1 - Your Profile: Fill out the enrollee's basic information. **NOTE:** Under "Your Credentials," please choose a username and password your client will use to access the Solstice member portal at www.mysolstice.net.

Your Plan State
Select the state in which you want to use your plan benefits.

State
Florida

Your Profile
Let's start with the basics! Please provide the following information and create a username and password to access your profile in the future. If you have a referral code, please enter it in the box below.

Primary Subscriber

First Name M Last Name

Gender Date Of Birth SSN

Phone Email

Street Address Line One Street Address Line Two

City State ZIP Code

Your Credentials

Username

Password

- Quick Resource Link
- Enrollment Walk - through



Clear 10 Vision

- Vision – Clear 10
- Available year round with commercial plans only (Plus Plan 1 and 800 plan)
- The plans provide listed services at a co-pay.
 - Makes payments directly to the provider for services rendered based on the Schedule of Benefits.
 - Providers submit claims using a HICFA 1500 Form
- Exclusions/Limitations
 - Exams are (1) in a 12 month period
 - Benefit is for either Frames or Contact Lenses but **not** both
 - The member receives a 20% discount on services not listed on the schedule of benefits.



Member Perks - Value Add-On Benefits

- Clear Vision 100
 - Great for members who wish to extend their vision benefits
- HearUSA
 - Free Hear Screening
 - Discounts of 20% - 40% on hearing devices
- Prescription
 - Save on nearly 99% of all commonly prescribed medication
- Lasik Vision Care
 - Receive 15% off standard pricing and 5% off promotional pricing
 - www.SolsticeLasik.com
- Implant Network



Solstice Member Perks

-  **Implant Services - Pay discounted fees on 30 implant procedures**
Your smile is so important, it can even impact your job prospects. Having a discount plan that provides you with various options to address your smile is important. Save with specific member fees or discounts on 30 implant procedure codes based on your dental plan.
-  **Discount Vision Benefits - Save 20% to 40% on exams, frames, lenses and contacts**
More than 11 million Americans rely on glasses or contacts to correct their vision. Solstice includes the Clear 100 Vision discount plan as part of your dental benefits package. Get discounts ranging from 20% to 40% on frames, lenses, contacts and services at a network provider.
-  **LASIK Vision Care - Save 15% off the standard pricing for traditional LASIK**
Considering laser vision correction? With our LASIK benefit perk, you will save 15% off the standard pricing or 5% off the promotional pricing at a network provider. Plus, receive flexible financing options – up to 12 months interest free.
-  **Pharmacy Plan - Savings on 99% of all commonly prescribed medications**
Prescriptions, even with medical coverage, are getting expensive. With Solstice's discount drug program, get deep savings on prescriptions, even for your pets. Save on 99% of all commonly prescribed medications, through a network of over 65,000 retail pharmacies nationwide, including major retail chains and through mail service for home delivery.
-  **Educational Member Resources - Help understanding benefits through award-winning resources**
Do you find your benefits confusing? Does it seem like another language at times? Good news. We are passionate about helping you understand your benefits. Become a boss at understanding your coverage through our award-winning website (www.SolsticeBenefits.com). It includes our blog that addresses a wide range of dental and vision topics, our quarterly newsletter and access to helpful online resources such as your Dental Scorecard and Healthy Tips Library.


1.877.760.2247 | www.SolsticeBenefits.com

*Centers for Disease Control and Prevention: <https://www.cdc.gov/visionhealth/data/national.htm>

Support

- Contact Us
 - Customer Service Toll Free
 - Monday – Friday
 - 8am – 6pm EST
 - 1-877-760-2247
 - E-mail
 - Member Inquiries
 - Contact@solsticebenefits.com
 - Broker Inquiries
 - Sales@SolsticeBenefits.com
 - Chat
 - Visit SolsticeBenefits.com and click on “Contact” and elect the chat option
 - Available for members, providers, and you the broker/agent
- Claims Address
 - P.O. Box 14009
Lexington, KY 40512



Open Forum – Questions?

