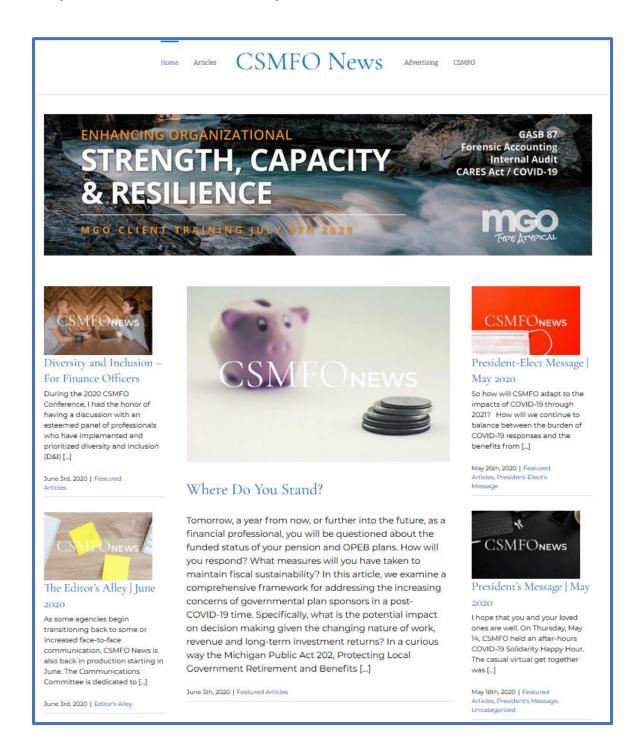
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By Carlos Diaz and Molly McGee



FINANCIAL PLANNING FOR PENSION AND OPEB OBLIGATIONS

By Carlos Diaz, ASA, EA, MAAA & Molly McGee, ASA, MAAA

Tomorrow, a year from now, or further into the future, as a financial professional, you will be questioned about the funded status of your pension and OPEB plans. How will you respond? What measures will you have taken to maintain fiscal sustainability?

In this article, we examine a comprehensive framework for addressing the increasing concerns of governmental plan sponsors in a post-COVID-19 time. Specifically, what is the potential impact on decision making given the changing nature of work, revenue and long-term investment returns? In a curious way the Michigan Public Act 202, Protecting Local Government Retirement and Benefits Act, which was signed into law in December 2017 addresses those issues.

While it remains to be seen if and how other states or local governments will adopt laws like Michigan Public Act 202 (Act), it provides a strong framework for addressing increasing concerns related to rising long-term costs, recent transparency requirements, and fulfilling benefit promises.

This article provides a brief historical context and an overview of the Act and concludes with a list of helpful considerations for all governmental plan sponsors.

Learning from History – Unfunded and Hidden Promises

Studebaker of South Bend, Indiana ceased operations at the end of 1963. The defined benefit pension plan, seriously underfunded, was terminated. This may have been the signal event leading to the Employee Retirement Income Security Act of 1974 (ERISA). The tax and labor laws were promulgated at that time to establish minimum standards for pension plans in private industry.

Fast forward 50 years to 2013. The City of Detroit filed for bankruptcy having amassed \$20 billion of debt. The bankruptcy was the leverage used to substantially reduced pension and postemployment benefits. Riding the wake of the bankruptcy was the creation of Michigan's Public Act 202.

And today, in the aftermath of COVID-19, the financial market indices are down 20% or more.

Considering also the recent implementation of GASB 68 and 75, which moved liabilities from the small print of footnotes to the body of your balance sheet, we highlight a changing landscape for governmental sponsored plans.

Michigan's Public Act 202 The basic framework under Michigan's Public Act 202 includes three stages:

Review of Funded Status

- Local Government Retirement System Annual Report (Form 5572)
- Local Unit Identification
- · Pension Report
- Retiree Healthcare Report.
- State Treasury determines preliminary unfunded status
- (from Form 5572)

 Unfunded Pension Plans: <60% funded and ADC >10% of total fund revenues
- Unfunded Retiree Healthcare Plans: < 40% funded and ADC >12% of total fund revenues.

Corrective Action

- If determined preliminarily unfunded, waiver may be available
- If no waiver is approved, a Corrective Action Plan (CAP) is required
- CAPs must reflect best practice principles and consider funding levels, reflect reasonable timeframes, and be legal, feasible, and affordable
- The Municipal Stability Board reviews, approves, and monitors CAPs.

Reporting Requirements

Covernments that offer a retirement pension benefit plan and or a retirement health benefit plan must file an annual report no later than six months after the end of the entity's fiscal year.

The form is completed using information from audit reports, actuarial funding valuations, system investment provider reports, and accounting records.

Review of Funded Status

Pension Plans - A preliminary determination of underfunded status is made if:

- . The plan's total assets are less than 60% of the plan's total liabilities, and
- . The actuarially determined contribution (ADC) exceeds 10% of total governmental fund revenues.

Retirement Health Care Plans (OPEB) - A preliminary determination of underfunded status is made if:

- . The plan's total assets are less than 40% of the plan's total liabilities; and
- The ADC is greater than 12% of total governmental fund revenues.

Corrective Action Plan - Waivers

A local government that has been determined to be preliminary underfunded may apply for a waiver and must submit a plan approved by its governing body indicating the underfunded status is being addressed (for example, reduced benefits and/or adding additional contributions).

Corrective Action Plan - Municipal Stability Board

A local government whose pension and OPEB plans are deemed to be underfunded (no approved waiver) are required to submit a corrective action plan (CAP) for each underfunded plan and CAP's are due within 180 days of a determination letter.

CAPs must follow best practices to sustain fiscally stable retirement programs, protect benefits for retirees, and provide high-quality public services to residents. Best practice principles include efforts to improve plan funding, reflect modern plan design, and adopt effective plan administration. These guidelines can serve as a model for all agencies to assess and strengthen retiree pension and health plans.

Plan Funding

- Fund an ADC
- Fund in excess of ADC
- Transfer funds from reserves
- Establish irrevocable trust (for OPEB)
- · Others.

Modern Plan Design – Pension

- Bridged multiplier for actives
- Bridged cost of living adjustment
- Final average compensation standards
- Replace future accruals with defined contribution (DC) or hybrid
- Limit dual payment of pension and salary.

Modern Plan Design – Retiree Health

- · Cost sharing
- Cap on employer portion
- Coordination with Medicare (65+)
- · DC for new hires
- Raise eligibility age and or service
- Vesting based on service
- · Others.

Effective Plan Administration

- Annual actuarial valuations
- Experience study (every five years)
- Actuarial audit by independent actuary
- Financial projections within annual valuations
- · Others

In addition, an approved CAP shall meet the following criteria:

Funding Ratio

- Must show when Pension will attaing 60% funded status
- When OPEB plan will attain 40% funded status.

Reasonable Timeframe

- Pension < 45% funded should reach 60% within 20 years
- OPEB < 25% funded should reach 40% within 30 years.

Legal and Feasible

- Follow all local, state, and federal laws
- Are reasonable achieveable.

Affordability

- Must certify that local government can continue to fund ADC
- Meet current/future obligation without using significant portion of budget <12%.

Where do you stand?

While the Michigan Public Act 202 does not apply to California agencies, it presents a comprehensive list of considerations in order to address the increasing concerns of governmental pension and retiree medical healt care benefits during the changing landscape.

Be prepared for tomorrow, a year from now, or further into the future when you are asked about the funded status of your pension and OPEB plans. As Benjamin Franklin said, "By failing to prepare, you are preparing to fail." Don't fail, prepare today.

For your consideration, we pose the following questions.

Financial and Plan Information

- What percent of your total financial statement liabilities are pension and OPEB liabilities?
- Who may ask and will you have to defend your answer?
- How mature are your plans?
- What is the ratio of retired participant liabilities to active participant liabilities?
- How are these ratios likely to change in the future?

Funded Status

- What portion of your balance sheet liabilities are comprised of unfunded pension and OPEB liabilities?
- What precent of total revenue are your pension and OPEB actuarially determined contributions?
- Do you have a plan for improving your funded status?

Corrective Action Plan

- What is your timeframe for funding your plans?
- Have you discussed a plan with your governing body?
- What are your financial thresholds?
- How do your plan benefits and eligibility provisions compare to modern standards? To the provisions among your peers?
- Are you monitoring your plans through effective administration?

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Staff carefully illustrated the 20-year employer contribution curve with various projected investment returns. Gains/losses from investments and other sources are amortized over a twenty-year period which smooths the curve.

While there is a possibility of returning to 'normal' in the near future, you may wish to be prepared with a CAP (corrective action plan) for your plans.



The authors of this work are Carlos Diaz and Molly McGee, both actuaries with DFA, LLC. They would like to hear from you regarding any questions about this article.

Carlos Diaz, ASA, EA, MAAA



Mr. Diaz started his actuarial career in 1987 and joined DFA in 2017 as a senior actuary specializing in pensions and other employee benefits. He has 32 years of actuarial consulting experience serving as client manager, project manager, and actuary. His experience includes nine years with Foster Higgins and 20 years at Buck Consultants. Mr. Diaz is an applied mathematics graduate of the University of California, Los Angeles. He is an Associate of the Society of Actuaries (1993), an Enrolled Actuary (1996), and a Member of the American Academy of Actuaries (1998). He has spoken at the Western Pension & Benefits in Los Angeles and Phoenix. In his spare time, Mr. Diaz enjoys listening to music, reading and traveling.

Molly McGee, ASA, MAAA

Ms. McGee started her actuarial career in 2009 working on the valuation of other post-employment benefits for a variety of public employers. Over the years she has expanded her skill set to include pension plan valuations and administration. She is an Associate in the Society of Actuaries and a Member of the American Academy of Actuaries. She enjoys consulting and learning her client's specific needs so that she can deliver the best service and product for them. When she isn't working with numbers, she enjoys spending time with family and friends in the beautiful Pacific Northwest.

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