



## **BUYER EXPECTATIONS**

- 1. GET PRE QUALIFIED BEFORE BEGINNING A PROPERTY SEARCH**
- 2. MAINTAIN MORTGAGE PRE-QUALIFICATION**
- 3. BE HONEST**
- 3. BE ON TIME FOR SHOWINGS**
- 4. COMMUNICATE IF RUNNING EARLY, LATE, OR NEED TO RESCHEDULE**
- 5. GIVE FEEDBACK**
- 6. IF SEARCH CRITERIA CHANGES, INFORM ME SO THAT MLS SEARCH CAN BE RE-TAILORED**
- 7. BE LOYAL**
- 8. BE CONSIDERATE IN THE HOMES OF OTHERS WHILE VIEWING THEM**
- 9. BE AWARE YOU MAY BE ON CAMERA WHILE VIEWING SOMEONE ELSE'S HOME**
- 10. I MUST ACCOMPANY YOU TO NEW CONSTRUCTION THE VERY FIRST TIME**
- 11. IF YOU FIND A FSBO, ALLOW ME TO MAKE THE FIRST CONTACT**
- 12. RESPOND TO ALL REQUESTS FOR PAPERWORK AS SOON AS POSSIBLE**
- 13. ASK QUESTIONS BEFORE SIGNING DOCUMENTS**
- 14. ABIDE BY CONTRACTUAL TIMELINES**

**15. DO NOT POST ON SOCIAL MEDIA THE DETAILS ABOUT YOUR TRANSACTION**