

## Flow Chart of a Home Sale

\*As a licensed REALTOR®, I will guide you each step of the way\*

1. Hire an agent to list your property and be your advocate throughout the process
2. Keep home clean and clutter free during all showings
3. Review offers upon receipt
4. Schedule termite inspection
5. Sign escrow documents (notary will be needed for deed)
6. Negotiate repairs after buyer's home inspection
7. Pack and be prepared to move
8. Do a change of address the week before closing
9. Make sure escrow knows where to send your proceeds
10. On day of closing, turn over all keys, mailbox keys, and garage remotes

