

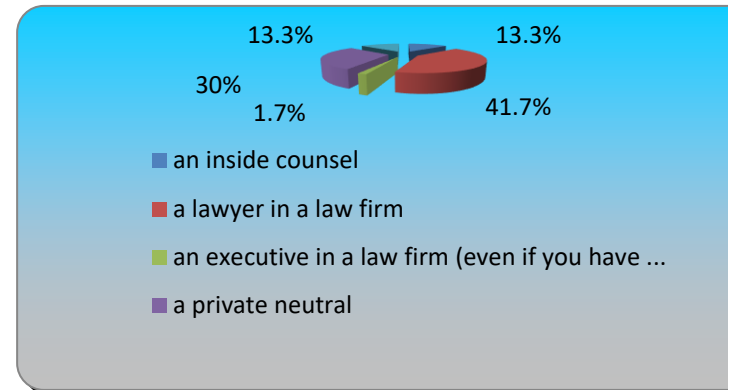
Turning Graphical Results by Question

Session Name: Current Session

Created: 2/27/2020 8:11 AM

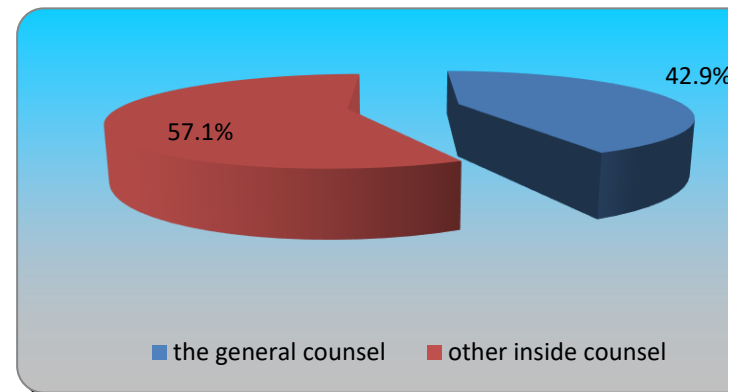
1.) Let's get a sense of who's in the audience. Are you: (multiple choice)

	Responses	
an inside counsel	8	13.33%
a lawyer in a law firm	25	41.67%
an executive in a law firm (even if you have ...	1	1.67%
a private neutral	18	30%
other	8	13.33%
Totals	60	100%



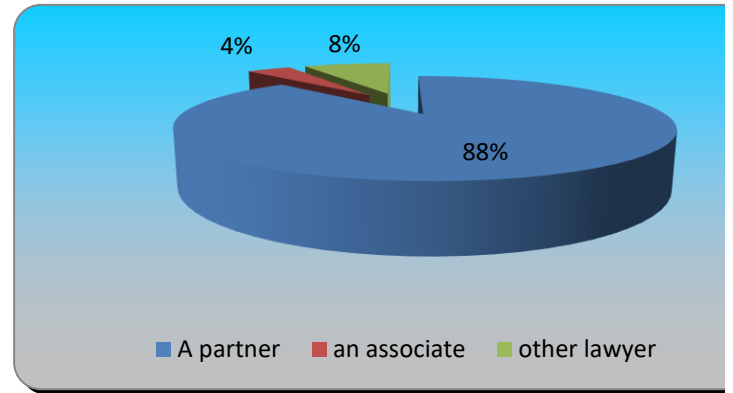
2.) If you are an inside counsel, are you: (multiple choice)

	Responses	
the general counsel	3	42.86%
other inside counsel	4	57.14%
Totals	7	100%



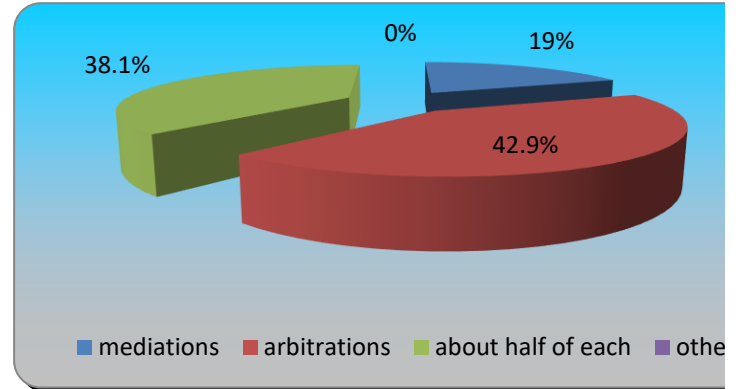
3.) If you are a lawyer in a law firm, are you: (multiple choice)

	Responses	
A partner	22	88%
an associate	1	4%
other lawyer	2	8%
Totals	25	100%



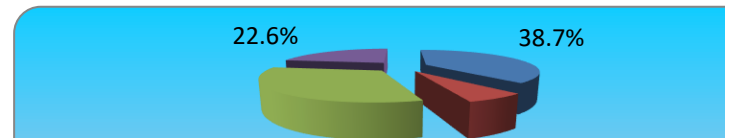
4.) If you are a private neutral, are most of your cases: (multiple choice)

	Responses	
mediations	4	19.05%
arbitrations	9	42.86%
about half of each	8	38.10%
other	0	0%
Totals	21	100%

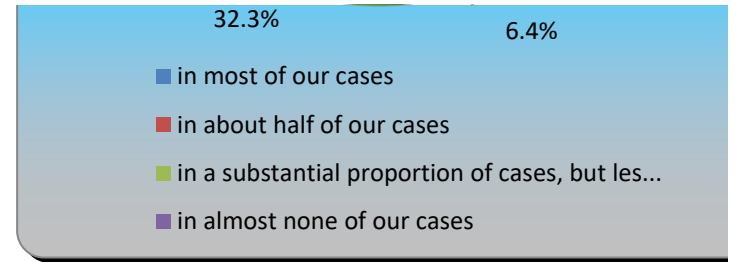


5.) When your company or law firm assesses litigation risk in your cases, how often is the process a systematic, formal assessment process: (multiple choice)

	Responses	
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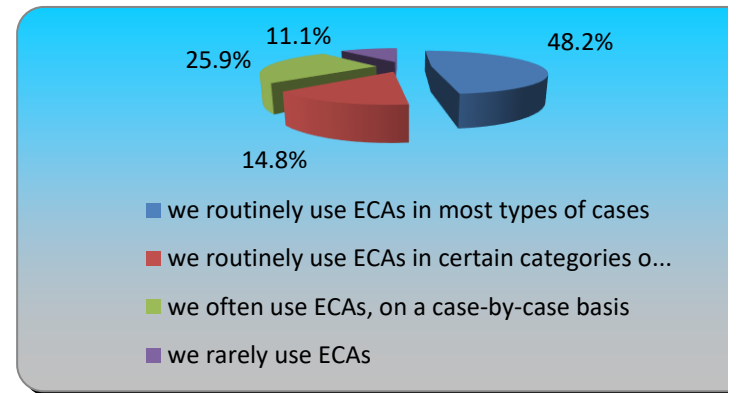


in most of our cases	12	38.71%
in about half of our cases	2	6.45%
in a substantial proportion of cases, but les...	10	32.26%
in almost none of our cases	7	22.58%
Totals	31	100%



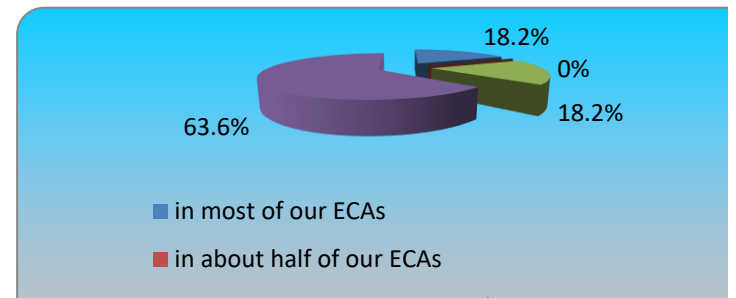
6.) In the cases that your company or law firm litigates, which best describes its use of ECAs? (multiple choice)

	Responses	
we routinely use ECAs in most types of cases	13	48.15%
we routinely use ECAs in certain categories o...	4	14.81%
we often use ECAs, on a case-by-case basis	7	25.93%
we rarely use ECAs	3	11.11%
Totals	27	100%

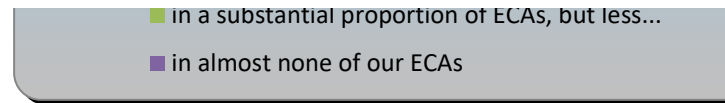


7.) When you do ECAs, how often do you assign a monetary value to intangible costs such as harm to internal operations, damage to reputation or relationships, diversion of time from business activities, loss of opportunities, etc.? We routinely assign monetary values: (multiple choice)

	Responses	
in most of our ECAs	18	63.6%
in about half of our ECAs	2	7.4%
in a substantial proportion of ECAs, but less than half	10	37.0%
in almost none of our ECAs	0	0%
Totals	28	100%

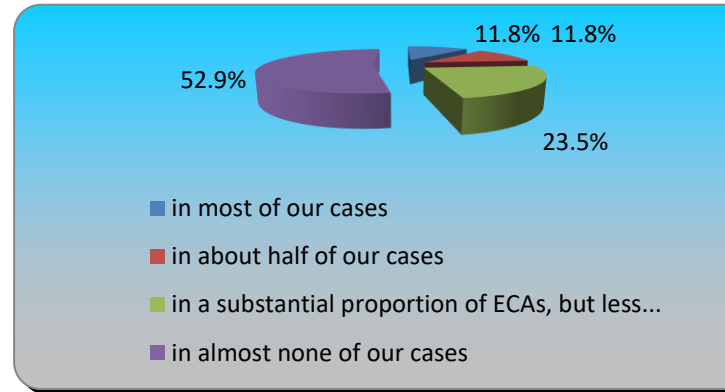


in most of our ECAs	4	18.18%
in about half of our ECAs	0	0%
in a substantial proportion of ECAs, but less...	4	18.18%
in almost none of our ECAs	14	63.64%
Totals	22	100%



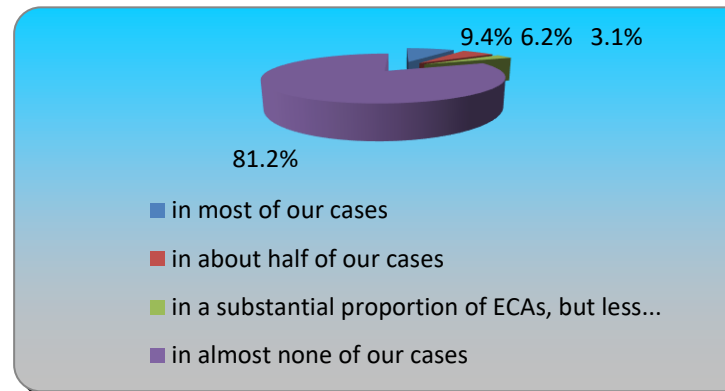
8.) In what proportion of your cases do you use formal decision trees? (multiple choice)

	Responses	
in most of our cases	4	11.76%
in about half of our cases	4	11.76%
in a substantial proportion of ECAs, but less...	8	23.53%
in almost none of our cases	18	52.94%
Totals	34	100%



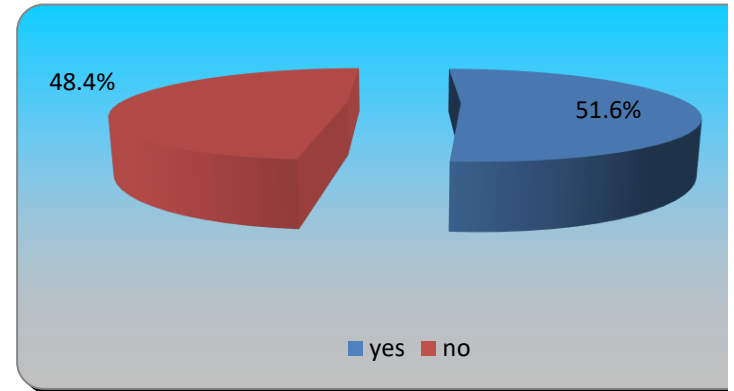
9.) In what proportion of your cases do you use other technological tools such as databases of comparable cases or statistical models (e.g., Monte Carlo simulations)? (multiple choice)

	Responses	
in most of our cases	3	9.38%
in about half of our cases	2	6.25%
in a substantial proportion of ECAs, but less...	1	3.12%
in almost none of our cases	26	81.25%
Totals	32	100%



10.) Does your company or firm maintain an internal database of dispute characteristics, process used, and/or the outcomes? (multiple choice)

	Responses	
yes	16	51.61%
no	15	48.39%
Totals	31	100%



11.) In what proportion of your cases do you mediate before an arbitration or lawsuit is filed? (multiple choice)

	Responses	
in most of our cases	4	12.12%
in about half of our cases	2	6.06%
in a substantial proportion of ECAs, but less...	12	36.36%
in almost none of our cases	15	45.45%
Totals	33	100%

