

IBA Listing Brochure



A SUNBELT NETWORK AFFILIATE

Indiana Business Advisors
9333 N Meridian St Suite 200
Indianapolis, IN 46260

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How to use this Listing Brochure

This listing brochure is set up in sections corresponding to our listing designations. Listing designations are the letter before the listing number starting with “N” (ex: **A-NXXXX**). The letter corresponds with various industries that we represent. The chart below shows these industries and their corresponding letters. The food & beverage industry is broken down into three distinct designations as shown by the letters A, B, and C. We did this to make it easier for you to find the type of food and beverage business that interests you. We present our listings in reverse order (i.e. N to A) as this is most popular with buyers.

Designation Letter	Industry
A	Bars, Pubs & Taverns
B	Food & Beverage Franchise Resales
C	Restaurants
D	Catering
E	Laundromats & Dry Cleaners
F	Grocery Stores/Markets/Mini Marts
G	Liquor Stores
H	Services
I	Retail
J	New Franchises
K	Bakeries
L	Manufacturing
M	Distribution
N	Hotels/Motels/Inns

Getting Started

The best way to get started is to take a look at our New Listings on the following page. The New Listings page showcases all of our listings that are new for the month. Once you’ve found a business, or more, that you would like information about, please talk to your broker. She/he will be able to provide you with more information and answer any questions you have about the buying process.

Listing Brochure

#	Listing	Industry Code	Type of Business	II:Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
1	N1852	B Food & Bev...	Subway-Prime Location	Dave Gorman	Hamilton County, IN. Operating at a profit. Large shop. Seats 100. High traffic. High visibility. Surrounded by upscale neighborhood and businesses. Strong support by Subway franchisor. Sales will increase with active, hands-on owner/operator.	195,000	395,000	84,000
2	N1749	B Food & Bev...	Well Known, Top Ranked Sub Franchise For Sale	Gary Rapp	Muncie. Known for high-quality good food, excellent customer service, and quick turn-around times. Good visibility on highly travelled road. Menu available for dine-in, carryout, or delivery. Seats 28. Excellent franchisor training and support.	245,000	346,261	62,218
3	N1841	B Food & Bev...	Bloomington Sandwich Franchise for Resale	Gary Rapp	Bloomington, IN. Well-established sandwich shop. Highly customizable sandwiches. Popular menu. Offers vegetarian, vegan, and gluten-free options. Inside seating for 56. Patio seating for 9. Fully-equipped kitchen handles lunch rushes and catering. Appeals to people of all ages. Great franchisor training and support. Typical start-up costs of a new franchise run from \$180K-\$480K. Get it for less!	59,000	394,064	54,065
4	N1868	B Food & Bev...	Which Wich Sandwich Shop	Barry Bedford	Metro Area Indianapolis. Highly visible shop in growing shopping district. Offers wide variety options so customers get the perfect sandwich every time. Has gluten-free, vegetarian, and vegan options, too. Add chips, drinks, and desserts for a complete meal. Seats 48 in a relaxing, modern space. Strong franchisor training and support.	99,000	567,532	49,949

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5	N1825	B Food & Bev...	Profitable Absentee Owned Ice Cream Franchise in Delaware County For Sale	Jamar Cobb-Den	Northern Indiana College Town. National franchise. Strong name recognition. In business over 40 years. Offers variety of ice cream treats. Seats 16. Patio. Recently remodeled. New POS system. New signage. New equipment. Currently absentee-owned. Great growth potential with new hands-on owner/operator.	145,000	427,408	
6	N1923	B Food & Bev...	Ice Cream Franchise - Prime Indianapolis Location	Jamar Cobb-Den	Successful franchise ice cream shop located in Indianapolis. Well supported by a national ice cream franchise with name recognition. Individual treats and retail. Spacious store, seating accommodates 20 patrons.	65,000	304,972	
7	N1904	C Restaurants	Premier Family Friendly Brew Pub	Gary Rapp	Premier location family-friendly brew pub with a scratch kitchen serving a broad menu in a mixed-use development area. Featuring an on-site brewery, friendly staff with high service standards.		2,307,2...	547,119
8	N1893	C Restaurants	Independent Fort Wayne Restaurant & Bar	Scott Wilson	Well-established restaurant and bar in a developing area of the Fort Wayne community. Profitable and independent with a vast menu and extensive bar. Great service, great staff. Large seating capacity and warm weather patio. Close proximity to city attractions.	450,000	1,118,6...	256,437

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9	N1850	C Restaurants	Popular Local Fast Food Restaurant	Larry Metzging	East Central, IN. Real estate available. In business since 1972. Offers traditional American food. Known for their weekly specials. Building has a drive-thru. Inside seating for 100+. Affordable prices bring in business. Well-known in the community. Steady financial performer. 2019 sales expected to be close to \$1.2M.	295,000	1,194,7...	182,751
10	N1901	C Restaurants	Independent Westside Indianapolis Restaurant & Bar	Scott Wilson	Profitable, independent westside restaurant and bar. Wide variety of food and drinks with indoor and outdoor seating. Tons of character, great atmosphere with a desirable location and convenient hours. Experienced management and staff.	425,000	950,484	166,548
11	N1713	C Restaurants	North Central Indiana Mom & Pop Restaurant for Sale	Gary Rapp	North Central Indiana location. Seats 150. Private dining area. Family owned for over 80 years. Strong repeat customer base. Courteous and efficient staff in place. Ideal for owner/operator.	220,000	779,929	91,572
12	N1928	C Restaurants	Two Popular Frozen Treat Shops in Indianapolis	Jamar Cobb-Den	Established brand specialty treat shops with two locations in Indianapolis serving locally-sourced, artisan frozen desserts. 20-25% annual cash flow. Diverse income streams featuring in-store, delivery, online, and catering sales. Wholesale distribution and opening additional locations present opportunities for growth. Would be an ideal business for both an owner/operator and an absentee-owner with strong management in place.	245,000	357,057	62,636

#	Listing	Industry Code	Type of Business	II:Listing Agent	Brochure Description	Asking Price	Revenue	Cash Flow
13	N1721	H Services	Highly Profitable Commercial General Contracting Business for Sale	Len Fulkerson	Indiana. Family owned. In business over 60 years. Provides a wide range of construction, electrical, and pipe fitting services. Also provides: various architecture and carpentry services, machine operations, mechanical and industrial solutions, and crane rentals. Has strong base of large, well-known clients in various industries. Services a tri-state area. Unlimited growth potential.		14,514,...	1,374,123
14	N1800	H Services	Central Illinois Jump Park for Sale	Joe Dillon	Central Illinois. Ideal place for kids of all ages to play! Offers tons of programs and attractions. Great for parties, corporate events, fitness, or fun. Diverse customer base of all ages and demographics. Up-to-date park with newest attractions and features. Very clean with friendly employees. Absentee run. Turnkey operation. Busy location. A hands-on owner/operator could easily increase revenues.		2,007,8...	748,481
15	N1818	H Services	Western Ohio Jump Park	Joe Dillon	Central Ohio. Fun and exciting business! Popular with people of all ages. Offers: free jump, sports, fitness classes, events, etc. Plenty of courts, a party room and snack bar. Prime location. Strong management team in place as it's run semi-absentee.	1,600,000	1,879,8...	700,356

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16	N1903	H Services	Southeastern Florida Jump Park for Sale	Joe Dillon	Turn-key, top-performing jump park in Southwestern Florida. Well established in the community and has excellent management in place. Excellent condition and recently renovated to add all the coolest attractions while also expanding capacity and attracting a diverse customer base.	2,200,000	2,500,0...	650,000
17	N1819	H Services	Suburban Pittsburgh Jump Park for Sale	Joe Dillon	Suburban Pittsburgh PA. Run semi-absentee. Fun for all ages. Offers climbing walls, obstacle courses, foam pits, classes, sports, and more. Also has party rooms, snack bar, and parent's lounge. Extremely clean, safe business. Excellent location with great visibility. Friendly helpful staff. Management team in place.		1,931,1...	561,546
18	N1835	H Services	Cincinnati Area Jump Park for Sale	Joe Dillon	Cincinnati, OH. Profitable jump park. Great area of town. Surrounded by businesses and homes that drive traffic. Only one competitor 25 miles away. Great place for events or just having fun. Sales are growing.	1,600,000	1,524,4...	538,981
19	N1836	H Services	Successful Central Ohio Jump Park	Joe Dillon	Central OH. Absentee-run. Consistent performer. Solid sales. Large territory. Highly visible location. Well-trained management team runs the day-to-day operations. Facility has 4,000 square feet of undeveloped space. Great growth potential! Active hands-on owner would easily increase sales.	1,300,000	955,424	513,317

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20	N1794	H Services	Residential Remodeling Contractor for Sale	Steve Pierce	Central Indiana. Specializes in kitchen & bath remodeling and renovations. Long established. Licensed professionals. Installs granite countertops, tile floors, solid wood cabinets, glass shower enclosures, and custom mirrors. Ideal for energetic new owner or as an add-on acquisition.		2,762,0...	419,000
21	N1820	H Services	Western Pennsylvania Jump Park	Joe Dillon	A. Leader in jump parks. Very clean and safe place to play! Great mix of exercise and fun! Great for kids of all ages. Prime location near child-oriented business, schools, and homes. Only open since 2017 and seeing great revenues. Jump parks on the market go quickly!	1,900,000	1,642,3...	378,587
22	N1879	H Services	Wholesaler of Food Service, Janitorial & Convenience Products	Larry Metzger	Food product and supplies provider, including tobacco. Long-established, high-quality customer service, great reputation. Servicing a large geographic area in Indiana. Customers include large industrial businesses, convenience stores, school systems, and governmental agencies.		14,992,...	325,000
23	N1873	H Services	Long Island Indoor Jump Park	Brian Knoderer	Turnkey operation. Well established and has excellent management in place. Vibrant and growing industry in excellent location. Absentee-run, semi-passive investment. Renovated in 2018 to update park and add attractions.	1,600,000	1,299,1...	321,778
24	N1842	H Services	East Central Indiana Lawn & Landscaping	Dave Gorman	Residential and commercial lawn and landscape design, installation and maintenance service company serving east central Indiana for over 25 years.	750,000	977,090	316,950

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25	N1851	H Services	Established Southern Indiana Moving Company	Joe Dillon	Est. 1959. Commercial/Residential moving and storage company. Provide household and commercial relocation services. Operates locally and intrastate in Indiana and Kentucky.	800,000	1,284,0...	271,000
26	N1870	H Services	Truck and Trailer Repair Service with Mobile Repair Fleet	Gary Rapp	Automotive repair business services commercial fleets and trucks throughout a large portion of Indiana. Mobile fleet of trucks capable of providing 24-hour on-site repairs for breakdown services. Business is well-established and shows strong historical financial growth and performance.	625,000	1,285,1...	209,834
27	N1805	H Services	Restoration & Construction Company	Dave Gorman	Indianapolis. Established over 30 years. Provides masonry and overall building restoration, brick replacement and limestone, terra cotta, and concrete repair along with window caulking/re-glazing, building and structural repair, and waterproofing. Works with a variety of clients throughout Indiana and the Midwest.	995,000	2,490,7...	201,000
28	N1680	H Services	Long Established Profitable HVAC Company for Sale	Larry Metzging	Central IN. Long established. Provides sales, service, installation and maintenance of HVAC and ventilation products. Serves residential, commercial, and industrial clients. Carries and services all types of equipment on the market. Authorized dealer of a well-known, high-quality HVAC equipment brand.	380,000	1,212,8...	189,925

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29	N1769	H Services	Aveda Hair Salon & Spa for Sale	Dave Gorman	South Central Indiana. Sophisticated, high-end salon. Caters to upper-middle class, corporate execs, and upwardly mobile young people. Stylishly decorated. 8 stations. Aveda retail store. Highly trained staff known for customer service. Staff attends continuing education to stay current.	295,000	775,000	169,000
30	N1854	H Services	Coffee Service Company	Dave Gorman	A full-service coffee company offering a comprehensive inventory of the highest quality coffee and tea products as well as the latest state-of-the-art beverage dispensers.	695,000	978,000	165,000
31	N1752	H Services	Highly Profitable Established Mobile Device Repair Store for Sale	Barry Bedford	Northern Indianapolis Metro Area. Independently owned. No franchise fees! Part of the \$4 billion cell phone repair industry. Repairs iOS and Android mobile devices and offers accessories for sale. Known for quick turnaround times, competitive pricing, and excellent customer service.	419,000	311,404	156,256
32	N1925	H Services	Established Painting & Drywall Business	Dave Gorman	Profitable and well-established painting & drywall company serving central Indiana home builders, new construction markets, general contractors, maintenance companies and homeowners for over 50 years. Turnkey operation; well-trained employees in place offering drywall repairs, wall covering applications, and some restoration work. 2020 numbers are expected to be better than 2019.	375,000	1,002,0...	134,000

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33	N1883	H Services	Profitable Cell Phone, iPad, Electronics Repair Business	Barry Bedford	Independently owned and operated, this highly profitable, established mobile device repair & retail store is set for growth! Quick turnaround times and competitive pricing, plus excellent customer service, making it a hit with customers. It also stocks an impressive selection of cell phone accessories.	99,000	339,255	123,710
34	N1756	H Services	Shipping, Mailbox & Business Services Store for Sale	Gary Rapp	Hamilton County. Established 14 years. Sought after location. Offers full range of shipping and business services plus mailboxes. Continuous year-over-year sales growth. Backed by well-known franchisor.	525,000	626,087	107,265
35	N1871	H Services	Highly Successful Alternative Medicine Practice	Andy Lamberson	Well-established, highly regarded alternative medical practice in Marion County. The practice specializes in serving an extremely loyal and growing patient base and supplemental vitamin sales	250,000	612,662	105,124
36	N1920	H Services	Sophisticated Salon & Day Spa for Sale	Dave Gorman	Indianapolis. High-end business. Caters to upper-middle class client base. Great location. Beautiful salon. 16 styling stations. Nail department. 3 massage rooms. 3 skincare rooms. Private pedicure rooms. Full wet room for scrubs and wraps. Fully stocked retail section. Staff is highly trained and undergoes continuing education.	245,000	982,000	104,000

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37	N1843	H Services	Auto Repair Shop Located in East Central Indiana	Barry Bedford	East Central IN. Full-service auto repair shop. Offers lube, oil and filter changes, brakes, alignments, exhaust work, transmissions, engines, etc. Works on all ages, makes, and models. All work backed by "2 year/24,000 mile" warranty. Three bays. Three lifts. Waiting area with TV and free Wi-Fi. Highly skilled mechanics in place. Great reputation. ASE and NAPA Auto Parts certified. Shop in highly visible location.	180,000	480,000	88,000
38	N1887	H Services	Outdoor Sporting Goods Retail Store in Marion County	Andy Lamberson	Repeat business, loyal customers, limited competition and industry strength. In business for over 30 years, this very specialized, well-known and established retail business sells everything fishing-related from reels to waders boasting national and international customers. Establishment also offers instruction and product support.		537,000	84,000
39	N1867	H Services	Northeast Indiana Bowling Alley for Sale	Brad Schuchhard	Northeast Indiana. Bowling alley is 16,000 sq. ft. on 2 acres. Large parking lot holds 150 vehicles. Alley has 18 lanes, lockers, arcade, concessions, full bar, and pro shop. Hosts leagues and open bowl. Great place for parties and events. Facility is in great condition with recent upgrades. Part of a fast-growing community.	365,000	419,067	68,488

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40	N1927	H Services	Digital Advertising Agency	Jeff Farren	Industry leader in digital advertising with proprietary image and video library. 500+ client list with household names. Highly relocatable or integrate with an existing complementary business. Growth opportunities, seasoned staff, seller willing to stay on in a business development role if desired.	200,000	227,762	57,787
41	N1847	H Services	Contract Painting Business in Central Indiana for Sale	Len Fulkerson	Central IN. Home based. Relocatable. Provides custom painting to new and older high-end homes. Also provides drywall repairs, wall covering applications, restoration work, and light commercial painting. Homeowners make up 86% of workload. Business grows through word-of-mouth and referrals. Great for hands-on owner/operator or company looking to expand.	255,000	454,978	
42	N1864	H Services	Security Systems	Brian Knoderer				
43	N1916	H Services	Alternative HealthCare Facility	Terry Ploetz	Multi-disciplinary healthcare office providing a variety of professional services. Serves a large client base across four states. Assortment of medical disciplines under one roof for ease and access for all patients. It boasts a high reputation of success, many facility improvements over the last two years.	435,000	537,895	

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44	N1905	I Retail	Child Care and Pre-K Learning Center	Steve Pierce	Real estate included. Pre-K learning center provides high-quality daycare services in a safe and welcoming environment. Dedicated staff delivering research-based curriculum to ages newborn to 4 years of age. Convenient location in northwest Indiana.	1,075,000	697,000	207,000
45	N1886	I Retail	Premier Indianapolis Smoke & Vape Shop	Brian Knoderer	Turnkey Indianapolis Smoke & Vape Shop with loyal customers and excellent management and staff. Great reputation, excellent service, and an unmatched selection of smoke and vape supplies.	500,000	802,012	191,475
46	N1746	I Retail	Cabinet & Countertop Sales, Installation & Design Company	Barry Bedford	Successful cabinet and countertop company for sale. In business for over 40 years. Great location. Offer high-quality name brand kitchen and bath cabinets, countertops, and accessories. Mix of residential and commercial clients. RE available.	352,000	975,436	147,306
47	N1735	I Retail	Independent Specialty Home Decor Stores for Sale	Dick Hester	Indianapolis Metro Area. Three locations. Offers products that create the right look and are one of the final touches of home building and remodeling. Customer mix is about 60% commercial and 40% residential. Each location is located in a high visibility, high traffic area. Great signage draws in new customers. Sellers own the real estate for each location and are willing to lease it for terms or sell it at fair market value. Ideal for home services business looking to add-on or energetic owner/operator.1871		4,455,1...	124,489

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48	N1889	I Retail	Profitable Smoke & Vape Shop in Indianapolis	Brian Knoderer	One-stop-shop for all smoking and vaping needs. It is turnkey and has excellent management and staff in place who allow this location to be absentee-run with plenty of room for growth. Top smoke and vape shop in Indianapolis.	235,000	264,115	103,757
49	N1635	J New Franch...	CPR Cell Phone Repair Franchises Available	Brian Knoderer	Indiana, downtown Indianapolis, Fishers and east side. Looking for new franchisees wanting to join a growing market. More and more people are choosing to repair, instead of replace, broken electronic items and CPR Cell Phone Repair is there to meet their needs! Profitable franchise with proven business model. Franchisor offering single & multi-unit franchises, helps with site selection, build-outs, and grand openings. Excellent training and support.	35,000		
50	N1878	K Bakeries	Specialty Candy Store	Dave Gorman	Producing high-quality confections, this specialty candy company is known for its handmade candies, caramels & chocolates. The shop sells to retailers, restaurants, hospitals, etc. using the same classic recipes for decades. Shop at the established retail location or have delivered around the world.	295,000	630,837	89,505

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51	N1817	K Bakeries	Central Indiana Wholesale Bakery for Sale	Gary Rapp	Central IN. Established for 15 years. Great location. Easy access to customers. Offers wide variety of pastries including donuts, Danishes, cakes, pies, muffins, cakes, bagels. Customer mix is 95% commercial and 5% retail. Main customers are hospitality centers, hotels, convention centers, hospitals, etc. Plenty of room for growth.	260,000	703,039	83,312
52	N1862	L Manufacturi...	Manufacturer, Fabricator and Installer-Construction Product	Steve Pierce	Company manufactures, fabricates and installs a construction related product for commercial buildings: apartments, student housing, assisted living. Unique manufacturing and delivery process which is very efficient, significantly reducing costs of operation and delivery of product while growing revenue very rapidly at the same time.		27,029,...	2,284,000
53	N1918	L Manufacturi...	Outdoor Sporting Product Manufacturer	Dave Gorman	Manufacturer and distributor of a high-quality, American-made outdoor sporting goods product. Popular in the market with an untarnished reputation. Sells through Big Box Retailers, Wholesalers, and Dealers around the world. Room for growth. It would be a perfect bolt-on for an existing retailer or manufacturing company in the outdoor sports industry.	240,000	278,000	

