



NYSERDA Residential Program Announcements

For the period of: 11/4/2021 to 11/10/2021

Dear Participating Contractors, Vendors, and Interested Parties:

The following document contains the combined Program Announcement(s) related to NYSERDA small residential (1 to 4 family) energy efficiency programs supported by the Energy Affordability and Equity, Single Family Residential, Clean Heating and Cooling, Finance, Standards and Quality Assurance and Workforce Development teams. We will be seeking to coordinate with additional teams in future program announcements.

Please read carefully to determine which notice(s) apply to your company. This announcement covers updates from the programs listed below. All contractors and interested parties are receiving this update and be aware that some notices may be for programs your company does not participate in or pertain to you.

Energy Affordability & Equity Team	
<ul style="list-style-type: none"> Assisted Home Performance with ENERGY STAR 	See Update
<ul style="list-style-type: none"> EmPower New York 	See Update
Single Family Residential Team	
<ul style="list-style-type: none"> Comfort Home 	See Reminder
<ul style="list-style-type: none"> Residential Energy Audit 	See Reminder
<ul style="list-style-type: none"> Home Energy Ratings 	See Reminder
<ul style="list-style-type: none"> Low-Income Forum on Energy (LIFE) 	See Reminder
Coordinated Program and Support Teams	
<ul style="list-style-type: none"> Residential Financing 	See Reminder
<ul style="list-style-type: none"> Clean Heating and Cooling 	See Reminder
<ul style="list-style-type: none"> Workforce Development 	See Reminder
<ul style="list-style-type: none"> Standards and Quality Assurance 	See Reminder

	To	EmPower/AHP Contractors, Stakeholders, NYSERDA & CR
	Regarding Program(s)	EmPower New York & Assisted Home Performance with ENERGY STAR
	Summary	NYSERDA Single Family Programs Update

NYSERDA Single Family Programs Update

Friday, November 5, 2021

8:30am - 9:30am

<https://nyserdany.webex.com/nyserdany/onstage/g.php?MTID=e50d723a6703c092cbff9051bd044f275>

Call-In Number: United States TOLL
+1-415-655-0003

Event number: 2590 643 5286

Event password: Energy1

NYSERDA staff will continue to host webinars on rotating topics, the next date and topic will be announced soon. All webinars are recorded and links to the recordings are available on the [Contractor Support website](#).

	To	EmPower, AHP, Contractors offering NYSERDA Loan
	Regarding Program(s)	EmPower New York, Assisted Home Performance with ENERGY STAR, NYSERDA Loan
	Summary	All contractors should now be using the 07.14.21 version of the Certificate of Completion for program and loan projects.
	Comments/Questions or More Information	Any questions should go to your account manager.

Full Announcement:

Per the September 30, 2021, Program Announcement, effective November 1, 2021, contractors must be using the 07.14.21 version of the Certificate of Completion, which can found on the contractor support site at:

<https://secureservercdn.net/45.40.145.151/d62.e3c.myftpupload.com/wp-content/uploads/2021/07/8.2c-AHP-EmPower-Certification-of-Completion-7.14.21.pdf>. This form can be used for any EmPower New York, Assisted Home Performance or NYSERDA loan project submission. Program will no longer accept older versions of the Certificate of Completion and/or Eligibility Summary Reports. If you have any questions on this update, please reach out to your account manager

	To	Participating Contractors, CEAs
	Regarding Program(s)	AHP and EmPower New York
	Summary	2022 Program Changes
	Comments/Questions or More Information	support.residential@nyserda.ny.gov Questions can also be addressed with your account manager

Full Announcement:

NYSERDA is implementing the policies outlined in the 2019 Climate Leadership and Community Protection ACT (CLCPA) which calls for a major reduction in the use of fossil

fuels for vehicles, buildings, and power plants. In order to meet the goals of this law NYSEDA is moving away from incentivizing fossil fuel equipment with a goal of ceasing all single family LMI fossil fuel incentives no later than 2025. The first phase of this transition will occur in Quarter 1 of 2022 with a move away from propane, kerosene, and oil HVAC equipment. Further changes will be made in the coming years to move towards our 2025 goal.

Measure Changes

The following changes to eligible measures for EmPower and Assisted Home Performance (AHP) will occur in the January/February timeframe of 2022.

1. **Fossil fuel heating equipment-** Ending incentives for propane, kerosene, and oil HVAC equipment except for no-heat situations. The program will no longer subsidize non-natural gas HVAC equipment unless the home is in a no-heat situation and the customer has applied for the Heating Equipment Repair and Replacement (HERR) benefit and received a denial letter.
2. **Natural gas furnaces-** Must have electric savings from ECM motors included in the work scope, be 96% efficient, and replace a furnace that is 80% efficient or less.
3. **Fossil fuel water heating equipment-** Incentives will end. Only heat pump water heater and electric resistance domestic hot water equipment will be incentivized.
4. **Spray foam-** Will be moved from a prequalified measure to one that requires project level SIR except for rim joists and cantilevers which will remain prequalified.
5. **Electric to natural gas dryer conversions-** No longer eligible for incentives.
6. **Air source heat pumps and heat pump water heaters -** Will be prequalified measures for AHP and EmPower when replacing propane, oil, kerosene, electric resistance, and wood. Air source heat pump must pass cost effectiveness when used for replacing natural gas. Ground source heat pumps must pass cost effectiveness regardless of existing fuel type.

Caps on Fossil Fuel Equipment Incentives

The incentives for all fossil fuel HVAC equipment will be capped at the following amounts regardless of no-heat or standard installations:

1. EmPower- \$4,000
2. Assisted Home Performance- \$2,000

Customers will be responsible for all costs over the subsidized amount.

Health and Safety Caps for Auto Approval

When projects with the following Health and Safety amounts and all other measures are pre-qualified the projects will be approved without having to pass project level cost effectiveness.

1. EmPower- \$1,000
2. AHP- \$500

Project Level Cost Effectiveness

EmPower will be moving away from measure level cost effectiveness to a project level cost effectiveness where the total cost of the project will be evaluated against the total savings of all measures. This should allow for a more diverse mix of projects.

End of Combined Projects

When these measure changes go into effect, program participants will no longer be moved from EmPower to Assisted Home Performance. If a customer qualifies for EmPower, they must be served through the EmPower program only. Waivers (Opt-out forms) will no longer be accepted, and customers will not be allowed to participate in both levels of incentives.

Direct Install Will be Required on All Projects

With the increased installation of heat pumps, electrical conservation will be paramount. The program will require that every project have electrical savings measures completed during the audit or subsequent work. Projects that miss opportunities to directly install electrical measures during the audit or subsequent install work will be cited for having missed opportunities and QA scores will be demoted accordingly.

NYSERDA will be providing updates on any upcoming changes as part of the monthly webinar series and through Program Announcements. For any questions, please reach out to your account manager or support.residential@nyserda.ny.gov.

To	Participating Contractors
Regarding Program(s)	AHP and EmPower New York
Summary	Participation Agreement Modification
Comments/Questions or More Information	hpwes@nyserda.ny.gov or your account manager

Full Announcement:

NYSERDA has made a modification to Section 7.06 (b) of the participation agreement. Program has added the following sentence: ***NYSERDA, at its discretion, may grant marketers and outreach providers operating on behalf of a Participating Contractor(s) permission to distribute program materials.***

The updated Section 7.06 (b) is referenced below:

(b) Distribution to Non-Participating Contractor

Marketing materials are only to be distributed by Participating Contractors. Any Participating Contractor found to be providing Program marketing materials to a non-participating contractor for distribution to Program participants will be subject to disciplinary action. NYSERDA, at its discretion, may grant marketers and outreach providers operating on behalf of a Participating Contractor(s) permission to distribute program materials.

This change is effective immediately. For any questions on this update, please reach out to hpwes@nyserda.ny.gov or your account manager.

To	Participating EmPower New York Contractors
Regarding Program(s)	EmPower New York
Summary	EmPower Pricing Survey-Due November 10th
Comments/Questions or More Information	For any questions about the survey or for any technical issues with the survey, please email tech.updates@clearResult.com

Full Announcement:

On Friday October 15, an email was sent to the primary EmPower contact identified for each EmPower New York (EmPower) participating contractor. The purpose of the email was to request EmPower contractors to complete the EmPower pricing survey. This survey will help program understand current material pricing and will help to determine if future adjustments are needed. Only one survey should be completed per contractor. The survey due date has been extended to allow more time for contractors to complete it. The revised due date is **November 10, 2021**.

Below is the email request that was sent out:

Dear *EmPower Primary Contact*,

To better serve you as a participating contractor in the EmPower NY (EmPower) program, we are interested in learning more about your pricing practices and your opinion of the current EmPower pricing schedule.

This information will inform future pricing updates and adjustments. Individual data and respondents will not be identified in published results, only aggregated results will be made publicly available. The information you provide will be kept confidential to the extent permitted by law including but not limited to the Freedom of Information Law (FOIL).

Part I of the survey contains 15 questions about your company and the EmPower work your company performs. Part I of the survey will take approximately 10 minutes to complete.

Part II of the survey is optional and asks you to evaluate and provide feedback on EmPower pricing for each measure. This portion of the survey will take approximately 30-45 minutes to complete. While optional, completion of this section will help the program make the most informed decisions regarding measure level pricing.

We recommend using the applicable document linked below to preview the information requested in this survey so that this information can be gathered prior to starting the survey:

- [Upstate Pre-Survey Worksheet](#) (for contractors with business addresses in counties north of and including Sullivan, Delaware, Green, and Columbia counties)
- [Downstate Pre-Survey Worksheet](#) (for contractors with business addresses in counties south of and including Dutchess and Ulster counties)

Please Note:

--You are the only contact at your company receiving this email. If a different individual should complete this survey for your company, please forward this email to that person.
--You may close the survey and later return to it to complete it during the survey window, however you may not return to previous pages and your progress will only be saved up to the last page that you completed before closing the window. The "next" button indicates moving to a new page and should be used to save progress for a completed page.

Please complete the survey by the end of the day on Wednesday, November 10. If you experience technical issues while completing the survey or have questions, please email tech.updates@clearesult.com. If you have not received an email with a link to the survey, please reach out to your account manager or send an email to tech.updates@clearesult.com.

Thank you,
NYSERDA Residential Team

For any questions about the survey or for any technical issues with the survey, please email tech.updates@clearesult.com

To	All Program Participants and Stakeholders
Regarding Program(s)	All Programs
Summary	Q4 2021 Residential Market Advisory Group Meetings
Comments/Questions or More Information	resmarket@nyserda.ny.gov

Full Announcement:

Residential Market Advisory Group (RMAG) Meetings

NYSERDA developed the Residential Market Advisory Group (RMAG) to bring together residential market actors and stakeholders to envision the next generation of residential energy efficiency and clean energy solutions. The RMAG helps guide development of offerings that spur market growth, deliver customer value, and enable achievement of New York State's energy policy goals.

Join the Next RMAG Meeting

You are invited to participate in the upcoming virtual RMAG Meeting with sessions on November 4, 8, 9, 10, and 15. This quarterly meeting will happen in three parts.

First, on November 4: NYSERDA will open the Residential Market Advisory Group Meeting with a plenary session to update membership on the state of RMAG efforts and discuss priorities identified by the RMAG members.

- **Thursday, November 4, 2021 (2:00 – 3:30pm ET):** [RMAG Quarterly Meeting Registration](#)

The following week on November 8, 9, and 10: NYSERDA will hold three breakout sessions to move identified priorities forward and explore actionable next steps in more detail. These sessions will include featured speakers and moderators that will bring their expertise to the proceedings.

- **Monday, November 8, 2021 (10:00am – 12:00pm ET):** [Benchmarking Breakout Session](#)
- **Tuesday, November 9, 2021 (10:30am – 12:30pm ET):** [Customer Engagement and Homeowner Playbook Breakout Session](#)
- **Wednesday, November 10, 2021 (1:00 – 3:00pm ET):** [Envelope Improvements Breakout Session](#)

Last, the next week on November 15: NYSERDA will close the Residential Market Advisory Group Meeting with a session to update membership on outcomes of the priority Breakout Sessions.

- **Monday, November 15, 2021 (2:00 – 3:30pm ET):** [RMAG Closing Session Registration](#)

Residential Market Advisory Group

The Residential Market Advisory Group is open to energy efficiency and clean energy solution providers working in the residential market segment, including, but not limited to: residential building contractors; residential energy-related product manufacturers, distributors, service providers, and software developers; insurers; realtors, appraisers, inspectors; financiers and mortgage lenders; policy and advocacy groups; trade associations, standards organizations, trainers, and credentialing bodies; utilities and other energy providers; researchers and consultants; and government entities.

We hope you will participate in these meetings and advancing New York's clean energy goals. If you have any questions, please contact us at resmarket@nyserda.ny.gov.

NYSERDA | 17 Columbia Circle, Albany, NY 12203

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