

Residential Contractor Monthly Check-In

December 4, 2020

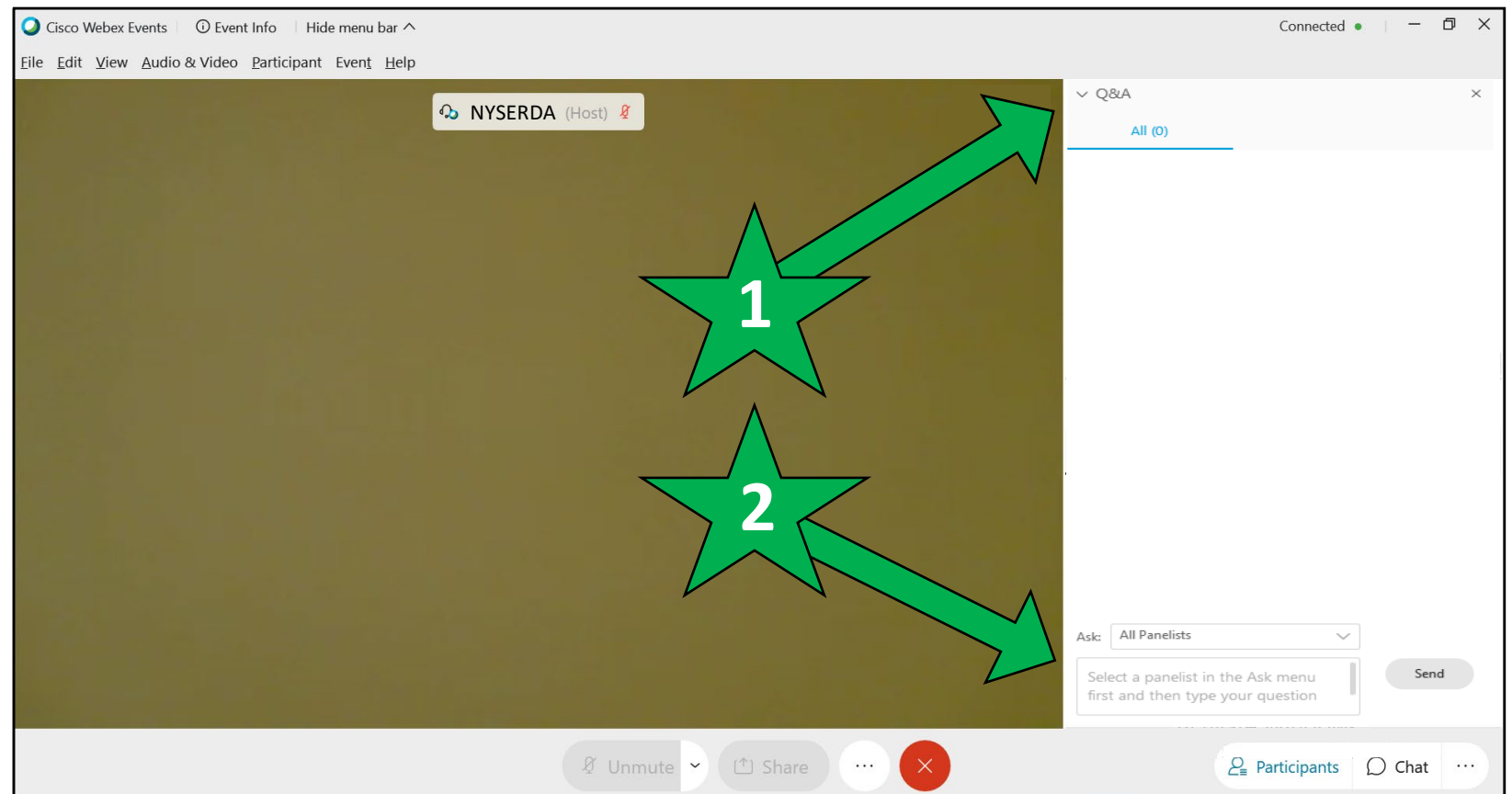


Q&A - Using Text

1. Locate the Q&A function in the upper right portion of your webinar panel.

Click on the small arrow to the left of “Q&A” to expand the text field.

2. Type your question into the text field and click “send.”



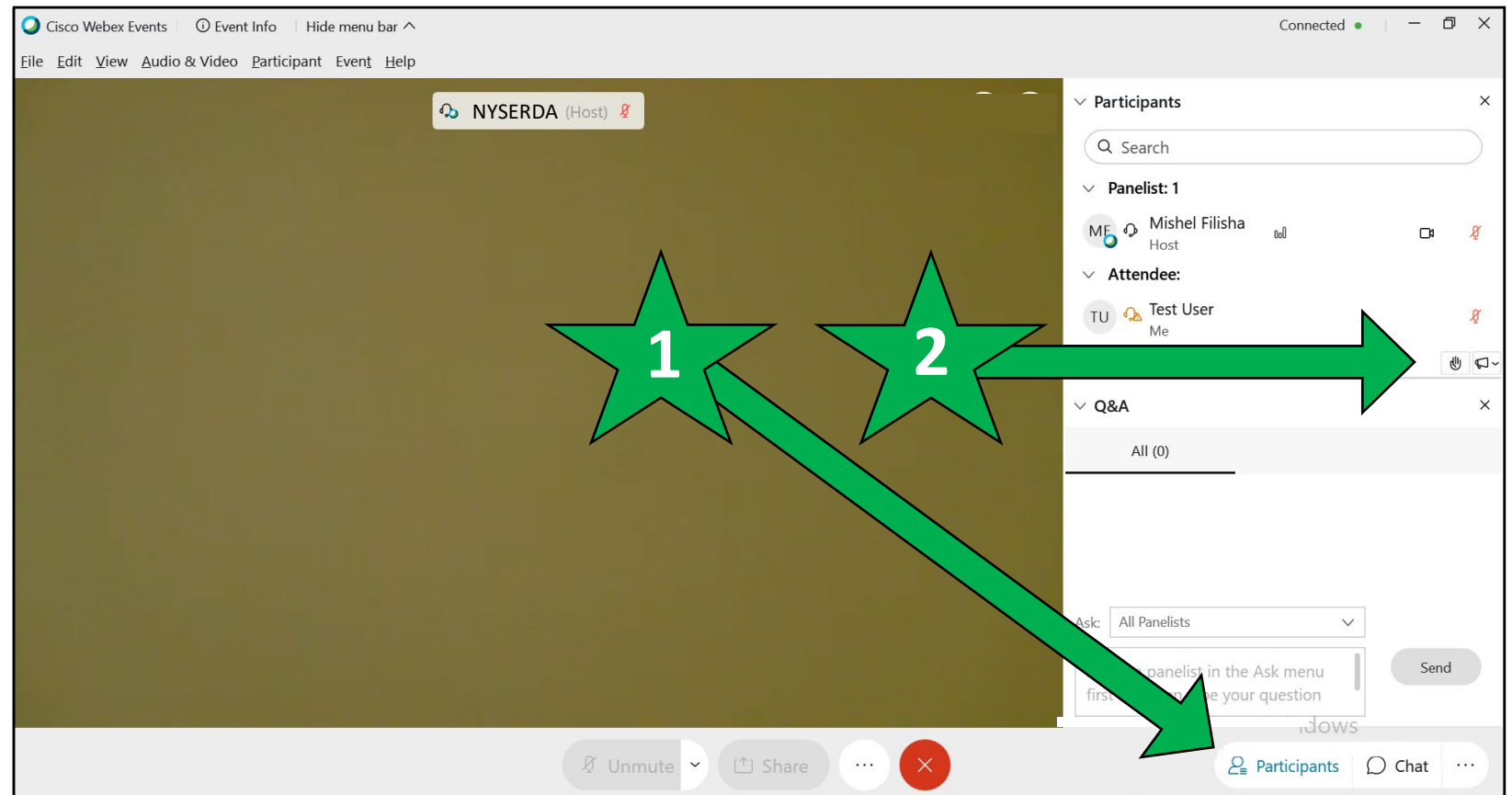
Q&A - Using “Raise Hand” and Microphone/Phone

1. Open your participant panel using the oval icon near the bottom of your screen.
2. Locate the “raise hand” icon just below and to the right of your name in the participant panel.

Click on the raise hand icon to let us know you have a question.

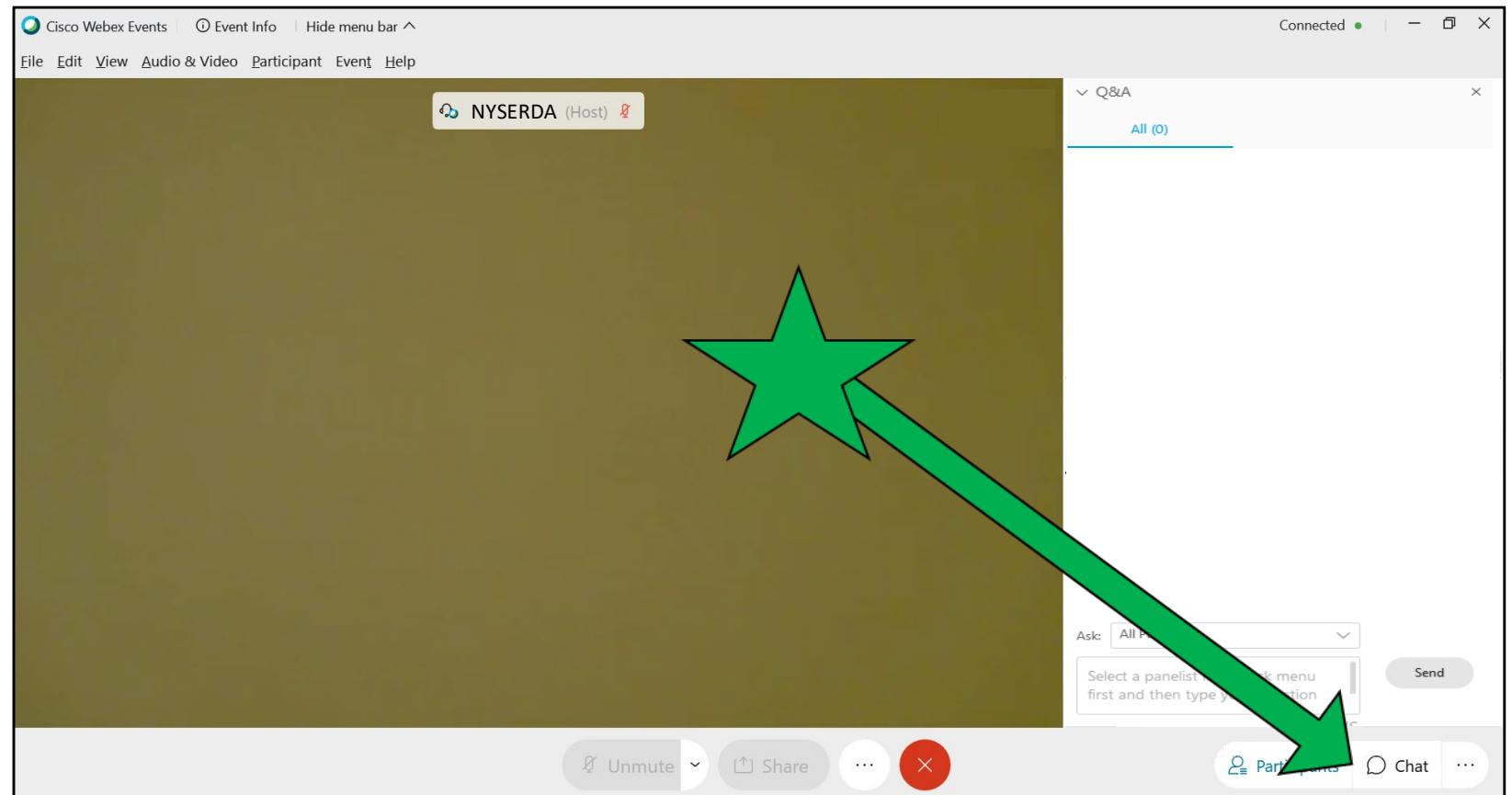
When the Tech Assistant indicates you are unmuted, you can ask your question verbally through your computer mic or phone.

When you are finished talking, please click on the hand icon again to indicate you are no longer raising your hand.



Using Chat for Comments and Side Conversations

- > Locate the Chat function in the lower right portion of your webinar panel.
- > Use the dropdown list to select who you want to send your chat message to.
- > Type your question into the text field and click “send.”



Agenda

1. Quick Adder Update
2. Non-Profit Guidance
3. GoldStar Update
4. Guidance for 120% expiration
5. PA Extension

LMI Heat Pump Adder Study

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<https://hpwescontractorsupport.com/empower-and-assisted-home-performance-heat-pump-pilot-study/>



Non-Profit Guidance



Discussion

- LMI Program procedures for rehabilitation of a property for sale to income eligible owner
- LMI Program procedures for Not-For-Profits who provide housing to LMI tenants

Entity Rehabbing and Selling a Home

- Not-For-Profit/Land Trust owns a property and is rehabilitating it for sale to income eligible buyer
 - Prospective buyer must be eligible for the Program the entity is requesting participation in.
 - Entity must enter into a Purchase Agreement within 180 days of the completion of work

Entity Rehabbing and Selling a Home

- Application Process- Low Income Buyer
 - EmPower Application in name of the entity submitted to applications.residential@nyserda.ny.gov along with a letter indicating the home will be sold to low-income homeowner with the information about the specific program that qualified the homeowner
 - Name of EmPower Contractor can be provided (or CLEAResult will assign)

Entity Rehabbing and Selling a Home

- Application Process- Moderate income buyer
 - Subsidy Application in name of the entity submitted to EFS along with a letter indicating the home will be sold to moderate-income homeowner the information about the specific program that qualified the homeowner

Entity Rehabbing and Selling a Home

- Financing
 - For moderate income projects, NYSERDA residential financing is not available
- Utility Bills
 - Should be provided if available, but not required
- Entity is responsible for providing access and completion of any program-required paperwork
- Entity must provide the buyer with information on the energy efficiency measures installed and warranty info

Entity Providing Housing to LMI Individuals

- Not-For-Profit or like entity owns a property and is providing housing to low-moderate income tenants
 - Can include permanent or temporary residents
- Application Process – Housing for Low-Income tenants
 - EmPower Application in name of the entity submitted along with a letter indicating the residence provides housing to income eligible tenants
 - Submitted to Program Implementor (CLEAResult)
 - Name of EmPower Contractor (or CLEAResult will assign)

Entity Providing Housing to LMI Individuals

- Application Process- Moderate income tenants
 - Subsidy application in the name of the entity, on letter head is submitted to EFS , indicating that housing is provided to tenants earning less than 80% of the AMI/SMI
- Financing
 - NYSERDA Residential Financing is not available; however, the organization may be eligible for Small Business/Commercial Financing

Entity Providing Housing to LMI Individuals

- Utility Bills
 - Should be provided if available, but not required
- Number of Units
 - Each floor level with a kitchen, bedroom and bathroom is considered a “unit”
- Entity is responsible for providing access and completion of any program-required paperwork

Next Steps

- Contractor Resource Manual Updates
- Follow Up with Implementation/Loan Origination Staff
- Contractors can begin reaching out to organizations that meet the criteria outlined in this presentation

Questions?

Contact:

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Project Manager

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GoldStar Update



BPI GoldStar Accreditation/New Field Supervisor certificate

- Reminder BPI GoldStar
 - 2019 -2020 PA
 - [June 12, 2020 Program Announcement](#) and
 - [June 29, 2020 Participation Agreement Rule Change](#)
- New BPI Field Supervisor certificate
 - Online training and exam
 - Similar to BPI's Building Science Principles.
 - Planned release March 2021
 - Work site requirements

Temporary Program Changes & PA Extension



Temporary Program Changes

- > Program and NYSERDA staff is working with DPS to evaluate the need and ability to continue temporary program changes implemented due to COVID-19

- > Set to expire **December 31, 2020**:
 - Increasing the project cost cap for EmPower New York from \$7,000 to \$10,000.
 - Increasing the project cost cap for AHP from \$4,000 to \$5,000 for a single-family household and \$8,000 to \$10,000 for a 2-4 family households.
 - Increasing the income threshold for AHP from 80% of the Area Median Income to 120% of the Area Median Income.
 - PPE adders for the installation of EE projects.

- > Intended to continue:
 - No-cost direct install component to the AHP program.

Participation Agreements

- > Current Contractor/Vendor Agreements expire December 31, 2020
 - Including any subsequent modifications, addendums, and appendices
 - Current copies of the agreement can be found in Section 2 of the [Contractor Resource Manual](#)

- > NYSERDA will be notifying contractors soon that these Agreements will be extended through **December 31, 2021**
 - **No action on your part to continue participation under current terms and conditions**
 - If you wish to opt-out, notify NYSERDA in writing by emailing hpwes@nyserda.ny.gov

- > New Agreements will be developed in the coming months to align with program redesign and when released will supersede this extension

Thank you

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