

## **Sales Manager**

We are looking for individuals who pride themselves by providing excellent customer service and building lasting relationships with our customers. The ideal candidates should be friendly, engaging and ready to actively involved with customer and sales activities

Responsible for maintaining a profitable, visually appealing and well stocked store which includes ammunition and all related accessories.

### **Position responsibilities:**

- Supports a strong commitment to world class customer service and ensures a pleasant and helpful shopping experience for all customers
- Purchases ammunition and gun related merchandised through authorized vendors. Maintain positive vendor relations.
- Merchandises ammunition and accessories in an organized, visually appealing way.
- Receive incoming ammunition, & accessories. Verifies inventory accuracy to Receiving document
- Provide an outstanding experience for every customer, every time by assisting customers in making buying decisions by identifying and evaluating customers' needs, then making product recommendations.
- Restock shelves and ensure proper pricing in retail shopping area.
- Follows all Company policies and procedures
- Keeps work area clean, neat and safe at all times
- Meeting sales, expenses and inventory goals
- 2 years minimum of successful retail management experience
- Knowledge of firearms industry

### **Education and/or Experience**

- Prior knowledge and experience with firearms required
- Consultative sales approach (I.e., no personal bias toward a manufacturer)
- Stays abreast of all Firearm laws and regulations
- Mathematical Skills / Reasoning Ability
- Basic computer knowledge and math skills
- Communication Skills

- Ability to communicate effectively both orally and in writing
- Other Knowledge, Skills and Abilities
- Well organized and detail oriented
- Physical Demands
- Standing for long periods of time
- Heavy and repetitive lifting up to 50 pounds
- Bending, carrying, and pushing
- Sales, inventory, staffing and managing employees
- Maintaining customer service standards
- Maintain class sign up and schedules
- Any and all other duties as assigned

If this is you, we would love to talk further about being in a leadership roll with Champion Arms Shooting Range. Submit your resume. Offers will be made based on experience.

Champion Arms is a retail store and indoor shooting range.

Job Type: Full-time

Pay: \$35,000-38,000 per year

Benefits:

- Employee discount

Schedule:

- 8 hour shift

COVID-19 considerations:

We take Covid-19 seriously and follow all CDC guidelines.

Experience:

- Retail sales: 2 years (Preferred)
- Retail management: 2 years (Preferred)
- Firearms: 2 years (Preferred)

License/Certification:

- Concealed Pistol License (Preferred)

Shift Availability:

- Day Shift (Preferred)
- Night Shift (Preferred)

Pay frequency:

- Bi weekly or Twice a month

Paid Training:

- Yes

Management:

- Team Lead

Typical start time:

- 10AM

Typical end time:

- 7PM

This Job Is:

- A job for which military experienced candidates are encouraged to apply

Company's website:

- [www.championarms.com](http://www.championarms.com)

Work Remotely:

- No

COVID-19 Precaution(s):

- Personal protective equipment provided or required
- Sanitizing, disinfecting, or cleaning procedures in place