

RESET 4 RESULTS

How to lead with
compassion
while driving
accountability and
delivering results

A must take course for every leader
committed to bringing out the best in their
people amidst adversity and change.



ARE YOU READY FOR A RESET?

For executives and senior directors committed to *facing forward* and
leading their teams to a *brighter future*.

Specifically designed to support the real-time challenges and
opportunities while working through and beyond the pandemic.

Join this Online Interactive & Immersive Leadership Program



A RESET TAKES TIME

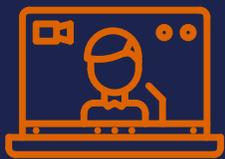
We built this interactive and immersive program so you learn, internalize and implement best practices for your unique leadership style. Learning over a weekend is not enough. The techniques introduced in RESET need to be practiced and honed with guided feedback for long-term results.

BASED ON REAL WORLD EXPERIENCES

This virtual leadership program is offered in 7 learning modules over 14 weeks. Each module includes video, downloadable tools, skill-building exercises, reflections, and the opportunity to apply the content *immediately* to your daily work with your team.

Additionally, you will have weekly access to group discussion and Q&A calls focused on real world challenges for leaders, private office hours, 1-1 executive level coaching and unlimited email support throughout the program.

You will be actively incorporating your learning with your team, providing you the opportunity to see immediate results, while simultaneously receiving feedback and ongoing support.



**Live /
Recorded
Training**



**Downloadable
Reflection
Exercises**



**Toolbox of
Resources**



**Live Q&A
Group
Interaction**



**1-1 Coaching
Office Hours**



**Unlimited
EMAIL
Support**

MODULE 1 - GET CONNECTED

In this module, you will reflect honestly on your current relationship with each member of your team and the relationships between team members. We will explore the level of trust that exists and how to immediately start to take those levels to greater heights.

MODULE 2 - GET CURIOUS

Next, we will exercise how to use the best tool you currently own, your ears, and to better understand the value of listening and how it can directly impact achieving long-term positive results. You will learn exercises to strengthen your listening power immediately, and provide you with high value tools to implement and immediately use with your team.

MODULE 3 - GET OVER IT

In this module we will take the work from the previous two modules and add one more key technique to best equip you to support and lead your team through difficult times. You will learn how to quickly identify barriers preventing your team from forward progress, and how to swiftly transition them into more productive thinking and action, minimizing unproductive feelings of frustration, anger, conflict and overwhelm.

MODULE 4 - GET CONFIDENT

In this module, you will implement exercises to lead your team through identifying the many skillsets and talents that exist in your team currently...

“

It's been months of the new normal - I'm not sure how to drive accountability - we need to perform but everyone is in a different place - how do I keep my team engaged?

I'm trying to be compassionate - but it is becoming challenging. How do I stay connected AND manage performance expectations?

Half of my team doesn't want to return to the office, and some can't get there fast enough. How do I lead them through this?

I'm trying to rally them - we have come so far during this time - but the future remains unclear...any ideas on how to inspire and motivate?

I'm loving and hating ZOOM... now what do I do to stay connected? How do I keep my team motivated? There is a lot of fear still.

”

Module 4 - continued

...You will also be provided with reflections that highlight perseverance and the ability to overcome adversity for the team to draw upon and gain strength from. Not only will this provide a repository of readily available talents, skills, and mindsets, but it will also foster improved confidence, deeper appreciation and mutual respect among team members.

MODULE 5 - GET CLEAR

It has been proven repeatedly that individuals and teams perform best when they are united by a common vision. But what about times when the future feels so uncertain? In this module you will create a vision to support you as an individual, as well as one for your team for wherever you are today. Regardless of your experience creating and communicating vision, you will complete this module with clarity and vision!

MODULE 6 - GET MOVING

In this module you will evaluate and identify opportunities for improvement and development for each individual team member and the team as a whole, to prepare for future growth and resilience.

MODULE 7 - GET IT DONE

In our final module, you will review a culmination of the work completed, and have the chance to reflect on best practices you experienced, as well as those of the other participants in the group. This module will include a compilation of the work and findings from all participants.

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MAY 11, 2021

One payment of **\$4997**

Three payments of **\$1697**

Corporate and Group Pricing Available

SPACE
IS
LIMITED

[Apply now to join this Interactive Online Leadership Program](#)



7 Training Modules



14 Weeks of Interactive Coaching & Mentoring



Weekly Group Q&A Calls



Weekly 1-1 Office Hours / Coaching



Downloadable Tools and Resources



Customized and Responsive Design



Live Recorded - Lifetime Access



Unlimited Email Support



FREQUENTLY ASKED QUESTIONS



I am interested, but it feels like a big commitment. How much time will this involve?

The short answer is, you determine how much time you will invest in the program, how you apply it and the degree of your participation. Bare bones minimum is 1-3 hours every 2 weeks.

The longer answer is, on alternate weeks (7), you will receive a 45-60 minute training module to support one of the 7 topics. In addition to the module, you will receive approximately 3 guided exercises to take the training and immediately apply and implement with your team. The time for these exercises will require you to put some thought into it (1-2 hours) and then put into practice with your team. Implementing the work with your team is not adding hours or work to your regular schedule but rather supports how you lead your team efficiently and effectively. Other than that, you have the *option* to access additional support from the facilitator and group via the alternate week group Q&A Calls (7) , and/or use the Office Hours for 2-way exchange and more intimate support of the work with your team. The Training Modules and the Group Q&A Calls will be live and recorded, so ultimately, you can self-pace through the program to best meet your schedule and timing needs.



What happens if I miss a session? Will that put me behind?

Missing a session will not put you behind. While the design and intent of the program is to provide you live delivery of content and real-time responsiveness, both the Training and Q&A Calls will be recorded and archived for your viewing at your own pace.



I've taken many leadership courses before. How is this one any different?

This program is entirely unique. The content is rich with current and relevant situations as a result of the transformation in how we are living and leading teams today, in and through a global pandemic. The program is not rehashed material dressed up as new. It is responsive and fresh. Each week you will receive material. Each week, I will give you feedback specific to what is most relevant to you. I commit to providing you with the additional resources you need to be successful based on the real-time feedback you communicate. RESET is about real-time learning, application, practice and measured results for you and your team.

Most leadership programs deliver great material for you to learn and then trust that you will process the material, apply the material and yield success. RESET is about combining what you already know, providing essential and practical training, based on proven techniques implemented with executives during this year of unprecedented changes. In addition to the training, you will receive guidance and feedback as you apply the content and implement with your teams. RESET is about experiential learning, supported with guidance, coaching and proven educational brain-based learning practices.

As a certified Executive Leadership Coach with over 700 hours of professional level coaching, I am trained to meet my clients exactly where they are. As a trained educator (MEd), I am gifted and trained in the ability to create tools, resources and ideal learning environments to support you. Ultimately, when you enroll in a program with me, a partnership is established. It is a mutual commitment for you to invest in yourself, and for me to meet you with what will best support your growth. Your success is how I measure my success.

FREQUENTLY ASKED QUESTIONS



What are the differences between the Q&A Session and Office Hours?

The Q&A Session is designed for general content and application questions. Each participant will have the opportunity to submit questions weekly for me to answer in a group forum. These may lead to additional resources, strategies or content to deepen and enhance the experience of the group. Typically the questions have broad application and benefit the majority of the group.

The Q&A Sessions will be recorded and archived as part of the program for you to refer to or watch on your own timing. The topics will be tagged and identified so you can easily search for a topic of interest to you without the need to watch the entire Session.

Office Hours have been put in place to allow me to provide support for your more personal questions and implementation work. It could be about a specific team member strategy or situation. These are designed to be confidential in nature and while not a full coaching session, involves working together for short segments, limited to 15 minutes. These will not be recorded, and will be offered on a first come first served basis.



My team is relatively new. Should I wait until we get more established to take this?

Absolutely not! This program was built to assist leaders with proven techniques to re-establish team communication, trust, productivity and results. For many seasoned leaders with existing teams, the exercises will help them do so regardless of any prior patterns or norms. For a newer team, the exercises will support building a strong foundation and leadership style that will exponentially serve both the leader and the team in the long run.



I can see this being a part of our leadership team development strategy. Will you provide this program for just my company?

Yes. Traditionally, my work has been exclusively designed to meet the needs of an individual organization. That is always an option. Throughout the pandemic, many of my executive clients identified the desire for cross pollination, networking and learning among other leaders to further expand their views, leadership styles, and to gain a broader awareness of how other leaders are working during this time. Thus RESET was developed with a global perspective.

If however, this is a program or type of program you would like for your organization specifically, please email me to set up a time to review your needs, vision and how we can build a program to meet your specific needs. [sue@focalpointeinc.com]



I have more questions. Would it be possible to have a call with you?

Absolutely! Please feel free to email me and we can schedule time to connect live. [sue@focalpointeinc.com]



WHAT OTHERS ARE SAYING

I highly recommend this training for anyone looking to level-up their leadership skills. I've been to several leadership trainings and the struggle I've found with most, is that while training is inspiring, trying to implement concepts once the training is complete is a different story. I started to implement material from the modules in my one-on-one sessions with my direct reports immediately after the first Module.

What sets this training apart from anything I've ever taken is that you're given exercises after each module that you implement for two weeks before the next module. But you're not alone in trying to implement the new concepts. In between those two weeks of implementation you get to attend a live Q&A session and you get personal one-on-one coaching.

I recently setup a coaching session and within 30 minutes Sue had gotten me to see the solution to my own problem. I'm still blown-away by this experience and I'm inspired to bring this type of leadership coaching to my organization.

Scott M.

Chief of Staff, Software Technology Company



SCHEDULE A CALL to LEARN MORE HERE