

## ShareSquared – Sole Source Justification

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### Unique Products:

- **Taxonomy deployment Package:** Define your comprehensive taxonomy (Content Types, Term Sets, Sites, Columns, etc.) in an Excel Workbook and automatically deploy it to SharePoint/O365
- **Intranet Deployment Package:** Design your Internet Team, Communication, and Hub Sites in an Excel Workbook and automatically deploy them to SharePoint/O365 including branding, taxonomy, web parts, add-ins, etc.
- **User Adoption Package:**
  - Enhanced Metadata Capture and Reporting component enables you to capture user-defined key/value pairs of metadata, which are searchable. It includes a reporting script that generates an Excel workbook report that details how and where the component is being used. This report can be used by a governance committee to determine where enhancements to the formal taxonomy (Content Types and Term Sets) might be enhanced based on user inputs.
  - Advanced Search Web Part which renders search results in tabular form and enables the user to refine the results using metadata in the table, which is much easier than working with SharePoint's out of the box search results pages.
  - Taxonomy Tiles drag-drop component, which enables you to configure several tiles on a page with different colors, icons, descriptions. Each tile is configured to apply a specific Content Type and default metadata to documents dropped onto it. The destination document library is also configurable.
- **Multilingual add-in for O365:** Add multilingual support for page content, Content Types, Column Names, Document Library Views, etc.

### ShareSquared holds the following certifications, credentials, and/or designations:

- **Gold or Silver Competencies in the Microsoft Partner Network**, as of April 2019, as follows:
  - Gold Competency in Cloud Productivity
  - Gold Competency in Cloud Platform
  - Gold Competency in Datacenter
  - Gold Competency in Intelligent Systems; competency retired
  - Gold Competency in Collaboration and Content
  - Gold Competency in Application Development
  - Silver Competency in Small and Midmarket Cloud Solutions
- **SharePoint Microsoft Certified Masters (MCM)** - *this is an exclusive/extraordinary credential as there are only 24 MCM in North America outside of Microsoft*
- **RIMTech Records Management Certification** (<https://tinyurl.com/rimtechcert>) - *this is an exclusive/extraordinary credential*
- **Microsoft Certified SharePoint Deployment and Planning Services (SDPS) provider** – *this enables us to consume planning vouchers that come with Microsoft Enterprise Agreements*
- Microsoft Cloud Accelerate Partner
- Microsoft Office 365 FastTrack Partner
- Microsoft SharePoint MVPs
- Microsoft Certified Trainers
- Charter Member of Microsoft SharePoint Partner Advisory Council (PAC)
- Member of the Microsoft Technology Adoption Program (TAP)
- Member of the Microsoft Partner Research Panel (MSPRP)
- Member of the Microsoft Business Critical SharePoint initiative (BCSP)
- Member of the Microsoft CityNext Program, SLG Solutions Partner



Gold Cloud Platform  
Gold Cloud Productivity  
Gold Collaboration and Content  
Gold Datacenter  
Silver Small and Midmarket Cloud Solutions

- Maestro® SharePoint Deployment Product Certified for Windows Server 2008 R2 and 2012
- Nintex Certification
- Member of Association for Image and Information Management (AIIM)
- Member of the American Records Management Association (ARMA)

### Our Partnerships:

ShareSquared is a Gold Level Partner, Authorized Reseller, and/or has utilized the following SharePoint companion products including the following:

- RecordPoint, RecordLion, and Collabware Records Management
- Nintex Workflow and Electronic Forms
- DocuSign Digital Signatures
- ConceptSearching Content Identification/Auto-Classification
- KnowledgeLake Document Capture (former KnowledgeLake Partner of the Year)
- Ephesoft Advanced Document Capture
- VisualSP Context Sensitive Help/Training System
- BindTuning Premium Design and Branding Themes and Web Parts
- Colligo and Harmon.ie Email Management/Integration
- WAND prebuilt industry and functional Term Sets
- SkySync Large-scale Migration and Repository Sync (e.g. SharePoint , O365, OneDrive, Box, Dropbox)
- Various migration tools including ShareGate, AvePoint, Metalogix, Tsunami, etc.

### Reference Accounts (as of March 2019):

ShareSquared has significant project experience in various industries such as:

- **Wedgewood, Inc.** O365 Intranet, EDRMS, Workflow (in contracts)
- **Brookfield Renewables** O365 Intranet (in contracts)
- **Public Service Alliance of Canada** O365 Intranet and EDRMS (in contracts)
- **Contra Costa Water District** SharePoint on-prem to O365 migration, Intranet Modernization (in contracts)
- **Los Angeles County, Office of the CIO** O365 Training and Intranet Modernization (in contracts)
- **City of Olympia, WA** O365 Intranet and Digital Workspace (\$85k)
- **Agricultural Financial Services Corporation, AB** O365 EDRMS Needs Assessment (\$100k CAD)
- **Port of Seattle, WA** O365 Intranet and Project Management Portal (\$45k)
- **Alameda County Water District** SharePoint EDRMS File Plan and Roadmap solution with RIMTech (\$184k)
- **Granite Construction** O365-based Intranet (\$464k)
- **WaterOne, Lenexa KS** O365 EDRMS solution with RecordPoint and RIMTech (\$368k)
- **City of Belmont, CA** O365 Intranet and Project Management (\$35k)
- **County of Los Angeles County Clerk Registrar Recorder** O365 Intranet (\$109k)
- **Lacombe County, AB** O365 EDRMS with RecordPoint and RIMTech (\$75k CAD)
- **Golden Valley Electrical Association** SharePoint 2016 EDRMS with RecordLion (\$60k)
- **County of Los Angeles Dept. of Human Resources** O365 Intranet (\$110k)
- **State of Vermont** O365 EDRMS with RecordPoint (\$428k)
- **PSRS/PEERS, MO** O365 Migration and Taxonomy (\$150k)
- **County of San Diego** Federated Records Management Solution Using RecordLion (\$1.5M)
- **City of Salt Lake City, UT Dept. of Public Utilities** O365 Intranet and Content Migration (\$110k)
- **City of Danville, CA** O365 Intranet (\$75k)
- **City of Auburn, AL** – SharePoint Intranet and City Solutions Agenda, Public Records Request (\$300k)
- **Los Angeles County Metro** SharePoint Support (\$100k)
- **Sacramento Area Sewer District** FileNet Migration to SharePoint EDRMS (\$200k)

- **City of San Jose, CA** 40 Terabyte File Share Migration to O365 (\$250k)
- **County of Los Angeles CIO's Office** O365 Intranet and Migration (\$114k)
- **County of San Mateo, CA** ECM/ERM solution on SharePoint (\$180k)
- **City of Pasadena, CA** ECM/ERM (Gimnal) solution on SharePoint (\$485k)
- **County of Los Angeles DPW** FileNet Migration to SharePoint ECM (\$280k)
- **Orange County Transportation Authority** SharePoint ECM/ERM (\$200k)
- **City of Bellevue, WA** migration from Oracle to SharePoint (\$280k)
- **Imperial Irrigation District** FileNet to SharePoint Migration (\$200k)
- **San Francisco Metro Transit Commission** SharePoint ECM/ERM (\$550k)
- **State Bar of California** ECM/ERM and Hummingbird Migration (\$375k)