go systems

Are you a medium sized business CEO?

CASE STUDIES

Go Systems, your cloud business transformation specialists.

Delivering Partnership & Security in The Age of Continuous Disruption

Go Systems is a MSSP (Managed Strategic Service Provider) working with medium sized business.

We let your business goals drive the right Cloud based solution. The Cloud is what we do and the aim is for you to get rid of all on-premise servers and move everything up there, with many options available to do this with.

With on-premise server based technology we made the rules as to how you manage your data and users. With the Cloud you are in control. We put the agreed framework together and we assist in managing this with you.

This transformation makes you more competitive and robust with workers able to work from anywhere and on all types of devices. Get rid of your Capex and depreciation schedules and go to the Opex model for easy budgeting. No more 5 year massive server upgrades and no more maintenance contracts for same.

We have proven methodologies to determine your unique journey starting with the 'Waste Wheel'.

Leading the way with Key Technologies

We enable businesses to reach their potential through the use of Microsoft's leading technologies. These include:

- SD-WAN and application security - critical

- Microsoft 365 Business Premium - complete

- Azure AD - cloud servers

- Windows Virtual Desktop - 21st century desktops

- SharePoint - document libraries

- Teams - collaboration messages voice and video

- Business Central/Dynamics - CRM and ERP

CEO CLOUD
People • Technology • Results

INGRAM MICRO®
CLOUD

1. Professional Services Sector

This company, a top 50 Accounting firm in Australia, has offices in multiple states and has off-shored back-end office functions. Its practice management applications and other server-based applications were on Windows office-based servers. Staff in the main office constantly complained of the systems being too slow – with many adopting the habit of turning on the computer and then getting a coffee while the Remote Desktop Server (RDS) responded to the request to log-on. Working from home was almost out of the question.

The first move for the Go System team was easy – get the business onto a 1GB fibre connection, so they could move off the legacy infrastructure and onto Microsoft Azure. Then, to complement the move to public cloud, replace the existing RDS with Windows Virtual Desktop (WVD).

The team managed to complete this migration in early April, just as the Covid-19 pandemic was causing widespread lockdown and forcing people to work from home.

You could say that their project was well timed," says Go Systems CEO Robert Ek. "Covid-19 was definitely a motivating factor to getting things done on another level. Most of the work we did we could do remotely - one of our lead engineers was able to continue with the project, despite being in self-isolation for about 16 weeks.

The client reaped immediate benefits, with one lead partner personally emailing their project manager to express her delight at being able to work seamlessly from home – an experience she had not enjoyed with the old RDS, where she had been "shut out" multiple times. "I have worked from home all day yesterday and all day today and it has not dropped out at all."

KEY TECHNOLOGIES:

- Microsoft 365 Business Premium
- Azure
- Windows Virtual Desktop
- SharePoint
- Teams

*"I am very happy with the new system, it looks and functions great. **Go Systems have been fantastic too,** working through my set up issues.*

2. Manufacturing Sector

With offices in Australia and South East Asia, including several in China, this manufacturing and global distribution group is a very unique and enlightened organisation. It's facility in regional New South Wales has put to productive use plastic fabrication technology that had been abandoned when the car manufacturing industry left Australia.

Trouble was that their servers were overloaded with an old accounting and inventory package, as well as marketing files containing tens of thousands large images and also many video files. Go Systems immediately put the organisation onto a fast internet service, and then recreated their file structure by archiving old files and simplifying access to current files. Aside from deploying better broadband, this project turned out to be a very large, very successful SharePoint implementation solution. Better ways to access their data.

KEY TECHNOLOGIES:

- Microsoft 365 Business Premium
- Azure AD
- SharePoint
- Teams
- Business Central

3. Construction Sector

Collaboration across multiple offices on complex documentation is not an easy task, but it is essential for this firm in the building and construction sector. It compiles massive reports for all levels of Government, as well as construction firms and other major property owners. It has offices in three States and the technology had been unified into 1 solution - which worked fine until the firm bought another business, forcing them to rethink the tech.

Not only do people with distinct skillsets in different locations have to work on the same file, often at the same time, there is also the issue of incorporating historic data. Many hours were being wasted, as people were saving incomplete files and losing vital contributions. That was until we deployed a SharePoint solution, which suddenly made working together easy – simply because everyone could see who was in the file and didn't accidently erase each other's work.

The solution – complemented by the addition of collaboration tools such as Teams – was deployed just in time for the lockdown imposed by Covid-19. So easy has working from home become, that many employees have opted not to return to the office for the time being.

KEY TECHNOLOGIES:

- Microsoft 365 Business Premium
- Azure AD
- SharePoint
- Teams

4. Agriculture Sector

An established agricultural firm involved in importing farming products, this organisation has over 40 locations across Australia. It's several hundred staff are spread out with several located in small branch offices, and others working solo in remote farming communities.

The aged Microsoft server-based ERP solution just wasn't keeping pace with the speed of the company's innovation. It was time for a major upgrade and a move to the cloud. Go Systems upgraded the internet service in each location, and boosted connectivity further by adding an SD-WAN and cloud-based security solution.

It updated the employees' 365 subscriptions and set up Teams, SharePoint and OneDrive to handle document sharing and file management. This not only enabled better collaboration across the continent, it also assisted with compliance and security.

The final step was to move the servers to the Azure environment, along with Windows Virtual Desktop. With all technology now in the cloud, every file can be accessed from any device in any location – no matter how remote. They will also be upgrading their ERP to Business Central.

KEY TECHNOLOGIES:

- SD-WAN and Application security
- Microsoft 365 Business Premium
- Azure AD
- Windows Virtual Desktop.
- SharePoint
- Teams
- Business Central

Successful companies on a growth trajectory often run into the same issues, regardless of the sector they operate in. The main problem being that their systems are holding them back.

So focussed are these companies on delivering new innovation, better customer service and - as a result - expanding their footprint, that the tech just can't keep up.

Go Systems spotted this problem 4 years ago and formed the CEOs of Cloud Alliance to systematically solve what threatened to become a handbrake on medium-sized businesses with ambitions to grow. The idea was to establish a process whereby they could identify businesses that had similar issues and solve them by offering a total cloud solution enabled by Microsoft's enterprise suite of technology.

Go Systems chose Ingram Micro Cloud Professional Services' Architecture and Design services to help them build their cloud solution. The Ingram Micro Azure team helped Go Systems put their Windows Virtual Desktop (WVD) solution together and provided support during and after implementation.

Having the ability to quickly augment their team with Ingram Micro Professional Services meant Go Systems was confident they had the flexibility and bandwidth to tackle more clients. The success Go Systems has achieved across multiple sectors validates this approach, as demonstrated by these 4 case studies.

go systems   1300 786 786 | www.gosystems.com.au