



DCC AND STI NAMED AMONG 2014 WINNERS OF CANADA'S BEST MANAGED COMPANIES

March 10, 2015 – Imperial Capital Group of Toronto is proud to announce that Dental Corporation of Canada and STI Technologies Limited have been named among the 2014 winners of Canada's Best Managed Companies. Imperial Capital's fifth fund has made significant investments in both of these businesses within the last two years.

Canada's Best Managed Companies is one of Canada's leading business awards programs which recognizes excellence in Canadian owned and managed companies with revenues over \$10 million. Every year, hundreds of entrepreneurial companies compete to be named one of Canada's Best Managed Companies.

The evaluation process consists of a due diligence-like assessment of common best practices and includes an emphasis on culture and people, innovation, durability and strong financial results. Final adjudication is conducted by an independent panel of experts from Deloitte, CIBC and the National Post, among others, who assess and compare the finalists' results based on the calibre of management strength and capabilities.

"Canada's Best Managed Companies is a rigorous test of management's practices and abilities," stated Jeff Rosenthal, Managing Partner and Co-founder of Imperial Capital. "Fund V is Imperial's largest fund to date, and we are off to a great start with two of our portfolio companies having achieved such a prestigious designation. Congratulations to our partners and their teams."

In July 2014, Imperial, along with partner OPTrust, invested \$121 million in DCC. Dental Corporation of Canada is the largest group of dental practices in Canada with over 90 locations. Founded in 2011, the company leverages a unique partnership model that enables dentists to retain their clinical and operating autonomy and focus on patient care rather than the administrative aspects of running a dental practice.

In October 2013, Imperial invested \$17 million in STI Technologies Limited, the largest intelligent reimbursement card provider to the Canadian healthcare industry, implementing innovative programs on behalf of major pharmaceutical companies. Founded in 2001, and based in Halifax, STI's vision was to provide an effective way for the industry to implement drug-sampling programs.