



Vorteil.io Announces Partnership with Pedion Technologies for Sub-Saharan Africa Region

Vorteil.io's secure cloud isolation technology to provide software solutions to Pedion Technologies customers' to support secure and efficient workloads in their hybrid cloud environments.

JOHANNESBURG - Vorteil.io, an industry unique secure cloud isolation technology, today announced its partnership with Pedion Technologies for the Sub-Saharan Africa region. This exclusive partnership will enable Pedion Technologies to distribute, resell, and implement the world-class Vorteil.io product for on-premise and public cloud environments.

In addition, Vorteil.io will work closely with Pedion Technologies to enable Pedion Technologies to formally offer training and support for Vorteil.io and support the growth and market expansion within the region.

"It's a significant step forward for our company, establishing a partnership with a forward-thinking provider who can articulate and realise the business value of Vorteil.io to their customers. Pedion Technologies evaluated Vorteil.io exactly as their customers would, ensuring that they are taking to market (and their customers) a world-class and valued solution" says Wilhelm Wonigkeit, CEO of Vorteil.io

"We live in difficult times where businesses have to face a growing number of challenges daily, ranging from lowering operational costs to reducing security risks. To meet these challenges businesses have to work smarter. The partnership with Vorteil.io will allow Pedion's customers to do just that. Utilizing Vorteil.io isolation technology, businesses can dramatically lower license costs by increasing virtual machine density. This means better optimisation of infrastructure in public and private clouds. Vorteil.io does not only lower operational costs and decrease provisioning times but it also provides a significantly higher level of security with a smaller attack surface. Running a Vorteil.io machine means no operating system which greatly reduces the footprint for security vulnerabilities and the need for operating system patches. " says Hannes Rheeder, Director of Pedion



About Vorteil.io

Vorteil.io is an isolation technology for running applications in cloud environments, with increased security and resource efficiency. Vorteil.io was established in 2016 with the intention to build the first cloud specific micro operating system.

Vorteil.io has won multiple grants from the Australian Government, U.S. based accelerators, and received accolades from industry-recognised programs for the technology and innovation it has brought to the market. It recently boasted expansion into the U.S. markets and partnerships with Amazon Web Services (AWS), Google Cloud Platform (GCP), and Nutanix.



www.vorteil.io



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About Pedion Technologies

Pedion Technologies is a professional services company, our expertise and strategic alliances with many leading industry hardware and software vendors allow us to deliver the best solutions on offer anywhere.

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At Pedion Technologies, our focus is customer satisfaction. Pedion Technologies customers recognise the value and continuity in partnering with sales and technical support teams that foster deeper collaboration while creating impactful lasting relationships around the corner and across the globe.



<https://pedion.co.za/>



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