

ANNUAL REPORT *FISCAL YEAR 2017*



ONeworld
HEALTH

OUR MISSION: TO PROVIDE QUALITY, AFFORDABLE HEALTHCARE TO PEOPLE IN NEED.

LETTER FROM OUR DIRECTOR

Through our partnership with 123 staff, 5 communities, 2000 + volunteers and the generous support from all of our funding partners, OneWorld Health had a year of milestones in Fiscal Year 2016. Since our founding in 2009, the organization has provided care to over 200,000 patients, opened and operates 5 medical facilities and 1 mobile medical unit, provided an average of 78 hours of training to local staff annually and most importantly, provided an opportunity for a healthy tomorrow for hundreds of thousands of our friends in Uganda and Nicaragua!

As I reflect on the tremendous impact this organization has had over the years, I am humbled by the countless lives changed by the efforts of all involved. Through this report you will have the opportunity to connect with patients, partners and statistics that represent the beautiful people we serve.

And we are certainly not stopping here. Our team is as passionate and excited as ever to continue expanding quality, affordable care to communities in need. In partnership with you, we are convicted and driven to respond to our belief that your birth country should not determine your ability to access basic healthcare. Our promise to you is that we will continue to work tirelessly to provide a quality, affordable healthcare solution with our friends in East Africa and Central America.



Michael O'Neal,
Executive Director, OneWorld Health

▲ **WE ARE DRIVEN BY THE CONVICTION THAT WE'RE ALL CREATED EQUAL IN THE IMAGE OF GOD, BUT NOT ALL OF US ARE TREATED EQUALLY. WE BELIEVE THAT WHERE YOU ARE BORN SHOULD NOT DETERMINE WHETHER YOU HAVE THE ABILITY TO MEET BASIC HUMAN NEEDS LIKE HEALTHCARE.**

IMPACT CHART	FY '09-14	FY '15	FY '16	FY '17	TOTAL
PATIENT VOLUME	76,750	31,253	44,908	57,113	210,024
NEW FACILITIES OPENED	2	0	2	1	5
STAFF EMPLOYED	51	79	95	123	-
STAFF DEVELOPMENT HOURS	5,353	6,162	7,410	9,048	27,973
VOLUNTEERS MOBILIZED	1,220	330	318	321	2,189
VOLUNTEER SERVICE HOURS	76,860	20,790	20,034	20,223	137,907

BOARD OF DIRECTORS

BRITT GILBERT, CHAIR
Owner + CEO, Commonwealth Financial Group

MATTHEW ALEXANDER
Co-Founder + CEO, OneWorld Health

GLENN CUNNINGHAM
Owner + CEO, Cunningham and Associates

TERRY DIXON, M.D., PH.D.
Pediatric Infectious Disease Specialist, MUSC

MITCH HARPER
Pastor, First Baptist Church Franklin
Founder and President, Mitch Harper and Associates

ED O'BRYAN, M.D.
Chief, Division of Global Health and TeleMedicine, Department of Emergency Medicine; Medical Director, Physician Assistant Program, Medical University of South Carolina;
Co-Founder, OneWorld Health

JASON SURRATT
Stewardship Pastor, Seacoast Church

ALWAYS INNOVATING

Innovation is a core concept at OneWorld Health. As we seek to provide quality, affordable care to communities in need around the world, we recognize the salience of constantly producing and testing models that will provide us the opportunity to expand access.

OneWorld Health has recently implemented one such model in an urban site in Nicaragua. More than 60% of the Nicaraguan population lives in an urban environment; however, the underserved urban population is often overlooked. Our innovative model is a full-service outpatient care and diagnostic center, designed to fill the gap between an under-functioning public system and an unaffordable private system. With 75% less capital investment and half the staff, this high-volume model will allow us to provide quality healthcare for tens of thousands of patients annually.

The model is based on storefront delivery in high-traffic areas. Walk-in services include general medicine, laboratory, EKG and ultrasound, among others. Additionally, the model allows for access to appointment-based specialists for a variety of services.

OneWorld Health is committed to improving our efficiencies and effectiveness in providing quality, affordable care to those whom need it most. Stay tuned as we continue to innovate and serve alongside our friends in East Africa and Central America.

▲ **CORE VALUES**
SERVICE, HUMILITY, INTEGRITY, EMPOWERMENT, LOVE & DIGNITY



HIGHLIGHTS FISCAL YEAR 2017

EL VIEJO NICARAGUA

We added full-time ultrasound services and expanded our pharmacy, resulting in significant gains in both patient volume and consistent operational sustainability.

MAYOREO NICARAGUA

We began renovations for our first urban facility in an excellent location directly in the entrance of a local market, where over 10,000 prospective patients will pass daily.

TOLA NICARAGUA

With our friends from Needtobreathe, we opened the doors in January. We have been welcomed into the community with open arms and Tola has achieved greater than expected patient volume and sustainability in its first months of operation.

SÉBACO NICARAGUA

With a strong community partnership and a reputation for excellence with women's health, general medicine consults rose to record levels at OneWorld Health Nicaragua's facilities.

MASINDI UGANDA

Shortly after celebrating our 6th anniversary, we had the pleasure of seeing our 100,000th patient at this facility. We continue to be humbled by the community's response and we look forward to serving the people of Masindi for generations to come.

BULIMA UGANDA

In partnership with the Ministry of Health, we were thrilled to be selected as a site for Uganda's mass vaccination campaign against meningococcal meningitis in January. Through the inoculation of 1,200 community members in Bulima, we are proud to be doing our part to put an end to the deadly epidemics caused by this disease.

KIJUNJUBWA UGANDA

The community's excitement and anticipation continues to grow as we finalize construction of Uganda's newest facility.

UGANDA LOCAL STAFF: DR. GODSON

For the last four years, Dr. Godson has served as the Medical Director for Masindi Kitara Medical Center, OneWorld Health's regional referral hospital in Uganda. His passion for serving patients is equaled only by his desire to learn. After late-night emergency C-sections, Dr. Godson can often be found in the new medical library on campus, immersed in the newest clinical books and resources. "Knowledge is not toxic and you can never get enough," Dr. Godson notes. "The more you acquire, the more confident you become at work. Although patients cannot diagnose their own diseases, they can diagnose your knowledge levels and confidence." By bringing specialists for short-term stints to work alongside Dr. Godson, and more recently providing an opportunity for him to spend a two-month observership at Methodist University Hospital in Memphis, OneWorld Health has been excited to empower Dr. Godson to provide specialized care to the Masindi community. "I always want to focus on opportunities for continuous growth and learning. I believe this can help me be a better physician."



NICARAGUA LOCAL STAFF: DANELIA JIRON

Danelia Jiron, Director of Operations in Nicaragua, recently celebrated her second anniversary with OneWorld Health. Danelia oversaw the implementation of the Sébaco facility. "Starting out, my concern was that people did not know us. There is, culturally, a certain mistrust that people have for new things—especially medicine. It was a challenge to show people that we were different than other healthcare providers in the area. We wanted them to understand that our quality and affordable services are the way we recognize their dignity and humanity. Advertising is important, but even more important is the role each staff member has played to ensure reliable, effective and efficient care." Under her leadership, the medical center has served over 10,000 patients and is consistently achieving operational sustainability. "It's hard work, day after day, but one day you look up and see that people are responding! Just yesterday I was on a bus and a girl sitting next to me told me how she had suffered for 10 years with unexplained symptoms. Despite different medications and surgeries, it wasn't until she came to the OneWorld Health Sébaco facility that she was diagnosed with a thyroid condition. That sort of interaction happens all the time, and it gives me so much satisfaction."



DR. HEATHER BROWN: A VOLUNTEER STORY

On my first visit to Masindi with OneWorld Health, I knew we had found something special. The Department of Emergency Medicine at Palmetto Health/University of South Carolina has partnered with OWH over the past three years to improve emergency care in Masindi. Our faculty, residents, and fellows have worked with OWH and Masindi Kitara Medical Center to provide annual accident and emergency training for healthcare providers across the region, increase surveillance for traumatic injuries, and build research capacity. Our residents and faculty also provide care through OWH's outreach trips each year in both Uganda and Nicaragua. These trips not only teach our residents about tropical disease and social health determinants, but frequently completely change the lens through which they see the world.

It's easy to find need. Uganda is one of 31 countries classified as low-income and you can bet that every one of those countries has hundreds of communities and health facilities in need. What is extraordinarily uncommon is to find an organization like OWH, which is working in those communities to find sustainable health solutions, hire and train local staff, and engage local and international partners in a manner that expands their reach while also providing worthwhile experiences for volunteers.



NEEDTOBREATHE PARTNERSHIP

We are so thankful for the continued love and support of our friends at NEEDTOBREATHE. With the help of their loyal fans, the band has raised nearly \$1 million to provide access to quality healthcare for those who need it most. Music really is a vehicle for change.



WALK NICARAGUA PARTNERSHIP

We are incredibly thankful for Dr. Del Schutte and his team for their continued commitment to orthopedics in Nicaragua. This year, they facilitated 35 full-knee replacements for patients who had lived with debilitating pain for years. We are grateful for all the ways they love and serve the people of Nicaragua.

NICARAGUA

HERMINIA: BELOVED MATRIARCH



When the usually unflappable Herminia arrived to our OneWorld Health facility in the southern town of Tola, Nicaragua, she was worried. At 64, having raised several generations of children and grandchildren, she had seen and experienced it all. Most of her life, she'd never had access to a regular doctor and had rarely taken any medication at all. So when she got sick to her stomach earlier this year, she assumed it would just pass like normal. After

nearly a week of illness, she was unable to eat or drink anything and her symptoms continued to worsen. Her children brought her in, one on each arm to support their usually strong and sassy family matriarch, now weak and dehydrated. At the public facility earlier in the day, they had been told that lab testing wasn't available unless they took a bus into Rivas, 45 minutes away. After multiple tests and a visit with Dr. Betsy Ponce, our general practitioner, it was clear that Herminia had a bacterial infection that needed immediate attention. In addition to the drug intervention indicated by her lab tests, she received IV fluids to help get her rehydrated. Our staff taught her family how to mix an electrolyte drink to continue to get her sodium and potassium levels back up. These days, you can find Herminia back to her old self, shelling beans or tamarind pods—depending on the season—on her porch a few miles from our facility, watching her groups of grandchildren play in the yard. We're proud to have served her, and delighted to see the simple joy that access to quality healthcare can bring to a family.

UGANDA

THE TWINS: OUR TINIEST PATIENTS



One evening, a scared young mother and her premature twins arrived to our facility in Masindi. The mom and her babies came by way of referral from the government facility after a very difficult delivery. The government facility is not equipped with a neonatal nursery, so coming to Masindi Kitara Medical Center (MKMC) gave these babies their only chance to live. Upon admission, our clinicians, midwives and medical director followed

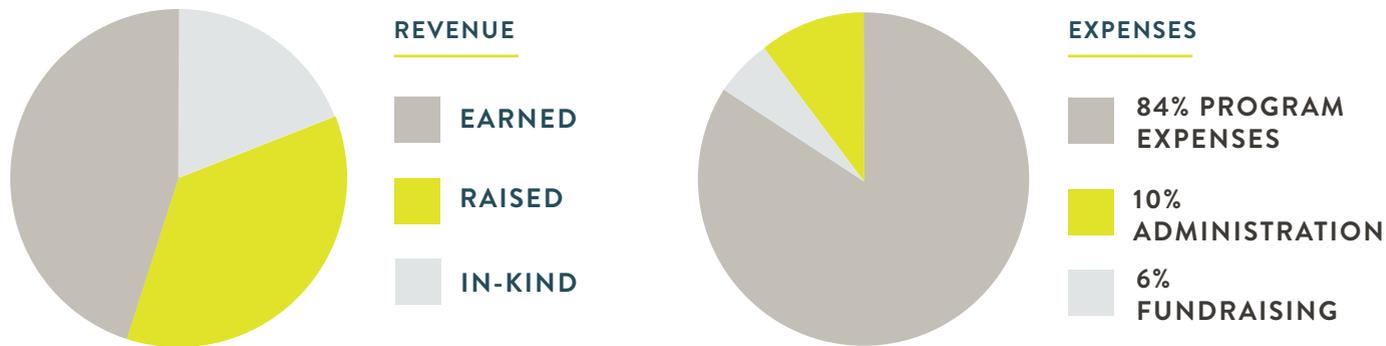
protocol to establish quality care for these premature babies. The mother did not have enough breast milk and was unable to afford the additional cost of infant formula, so once again the OneWorld Health family came together and bought milk for the babies. Within a few hours, their fevers began to spike and they began convulsing. Because they only weighed two pounds each, meticulous drug intervention was necessary to save their lives. This continued for over a week until they finally began to stabilize. Our devoted team of midwives was committed to feeding and monitoring the babies over the next few months until they were discharged from the hospital, happy and healthy. Our medical director followed up with these twins for over six months after they were discharged to ensure that any delay in milestones could be diagnosed early. It has been over a year and a half since they were discharged from MKMC and they have attained all their healthy baby milestones.

STEWARDSHIP FISCAL YEAR 2017

REVENUE	FY '16 AUDITED	FY '17 UNAUDITED
EARNED*	\$1,241,180	\$1,474,998
RAISED**	\$1,222,003	\$1,872,049
IN-KIND	\$1,109,404	\$799,131
TOTAL REVENUE	\$3,572,587	\$4,146,178

*Includes patient revenues, volunteer fundraising and rental income

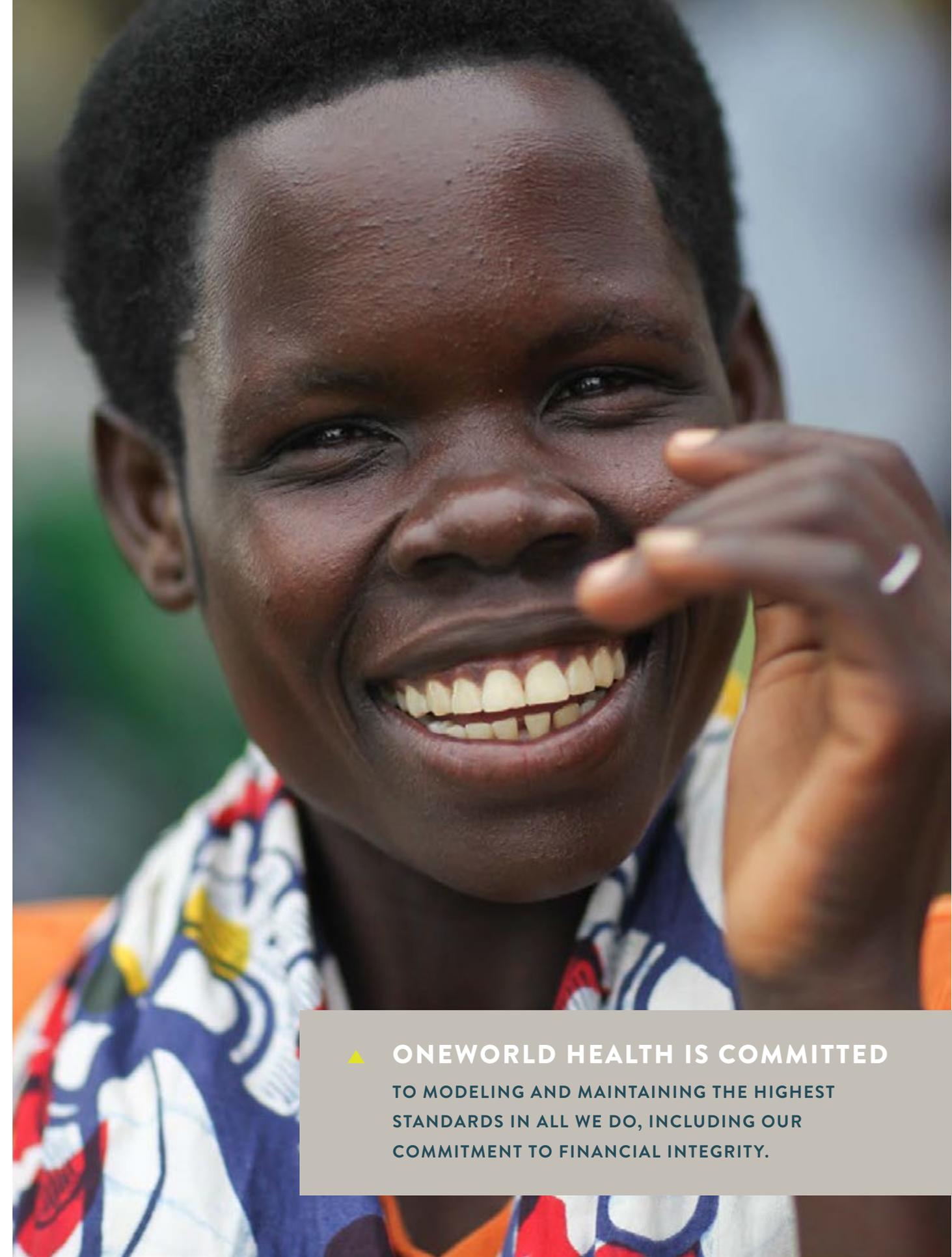
**Includes grants, events and contributions



FUNCTIONAL EXPENSES	FY '16 AUDITED	FY '17 UNAUDITED
PROGRAM EXPENSES	\$2,933,601	\$2,837,630
ADMINISTRATION	\$490,901	\$348,997
FUNDRAISING	\$86,664	\$191,195
TOTAL EXPENSES	\$3,511,166	\$3,377,823

OneWorld Health is a platinum-level GuideStar participant, demonstrating the highest level of financial transparency.

Please contact us for a copy of our full audited financial statements.



▲ **ONWORLD HEALTH IS COMMITTED TO MODELING AND MAINTAINING THE HIGHEST STANDARDS IN ALL WE DO, INCLUDING OUR COMMITMENT TO FINANCIAL INTEGRITY.**