



**Appraisal
Institute®**
*Professionals Providing
Real Estate Solutions*

The Metro New Jersey Chapter of the Appraisal Institute

Founded 1932

Proudly Announces

The 17th Annual Fall Conference
October 25, 2019

*A Compendium of Current Topics
for the Real Estate Professional
Holiday Inn Clark, 36 Valley Rd, Clark, NJ*

Continuing Education Credit

Program **approved** for 7 CE hours by the New Jersey State Board of Real Estate Appraisers, the Appraisal Institute, the New York State Board of Real Estate Appraisers, and the Insurance & Banking Commission for NJ Real Estate Continuing education for 7 CE hours. **Approved** by the State of New Jersey Assessor Continuing Education Board for 5.5 appraisal hours & 1.5 administrative hours.

The Pennsylvania Board of Real Estate Appraisers accepts

17th Annual Fall Conference – October 25, 2019
Holiday Inn Clark, 36 Valley Rd., Clark, NJ
Register on-line at www.ai-newjersey.org

8:00 am **Continental Breakfast**

8:20 am **Orientation and Greeting**

Daniel Mistichelli, MAI, SRA, AI-GRS
President of the Metro New Jersey Chapter

Session I ~ Blockchain for Real Estate

Learn about the value of shared data and how industries like real estate are seeing immense value in replacing paper-based, siloed processes with blockchain technology. Beyond shared data, blockchain creates the opportunity to create a digital representation of real estate assets and fractionalize ownership, lowering barriers to entry to real estate markets and unlocking liquidity in traditionally illiquid assets.

8:30 am **Featuring:** Will Janensch, Founder & CEO
TruSet

Kara Miley
ConsenSys

Introduced by Cathe Poulson

Session II ~ Environmental Assessments, Investigations & Remediations

Environmental issues commonly arise in all types of real estate transactions. Understanding these issues, assessing for their presence and the proper investigation helps identify and quantify these risks prior to parties unknowingly assuming environmental liabilities.

10:00 am **Featuring:** David Sulock, Managing Director
Curren Environmental

Introduced by Daria R. D'Agostino, MAI

Session III ~ Adventure Crossing USA

This session will feature the developer of Adventure Crossing; a multi-phase development project under construction adjacent to Six Flags Great Adventure in Jackson, NJ. The 300-acre site will feature one of the largest youth sports complexes in the northeast, along with family entertainment facilities, 2 hotels, restaurants and other uses. Mr. Cardinale will discuss the scope and status of the project and its expected impact on the local, state and regional economy.

11:30 am **Featuring:** Vito Cardinale, President
Cardinale Enterprises

Introduced by Joseph Wisniewski, MAI

12:30 pm **Lunch – Remarks from Daniel Mistichelli, MAI, SRA, AI-GRS, Metro NJ Chapter President**

Session IV ~ Tax assessment Legislative Update

Legislative update: Current bills with tax assessment issues to include; Hospital exemptions, Payment & refunds after 3 years, Verizon - taxable personal property.

1:30 pm **Featuring:** Jeffrey M. Gradone, Esq., Partner
Archer Attorneys at Law

William T. Rogers, III, Esq.
Hoagland Longo

Introduced by Cathe Poulson

Session V ~ The Garden State: Bearing Fruit or Dying on the Vine?

This session will focus on the overall state of the US economy with specific information about the tristate economic conditions. What do rate cuts mean for the economy and commercial real estate? How much damage will the trade war with China do? Will inflation ever rise again?

3:00 pm **Featuring:** Ryan Severino, CFA, Chief Economist
JLL

Introduced by Katherine Tantinan

4:30 pm **Conclusion of Conference**

You must Register on-line at www.ai-newjersey.org with your credit or you can use E-Check. If you do not pre-register, you will need to use your electronic device or register on the chapter computer at the conference. Checks and or Purchase Orders cannot be accepted at the conference, but you can register on your device and choose E-check if you do not want to use a credit card for payment. Everyone must create an account to register and receive certificates of completion.

Registration Fee: \$185 Appraisal Institute Members; \$200 all others

Sorry – No refunds after October 21st ~ Business attire required

The Appraisal Institute is a global membership association of professional real estate appraisers, with almost 22,000 professionals in nearly 60 countries throughout the world. Its mission is to advance professionalism and ethics, global standards, methodologies, and practices through the professional development of property economics worldwide. Organized in 1932, the Appraisal Institute advocates equal opportunity and nondiscrimination in the appraisal profession and conducts its activities in accordance with applicable federal, state and local laws. Members of the Appraisal Institute benefit from an array of professional education and advocacy programs, and may hold the prestigious MAI, SRPA, SRA, AI-GRS and AI-RRS designations.

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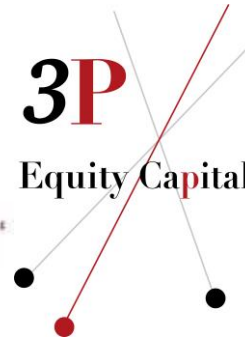
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