

13 Step Tracking Sheet

Step #1

Create your list of 50+ Names and send an e-Catalog to Family & Friends within 72 hrs for your Car Decal.

earned



Step #2

Review your inventory options and the ready, set, sell brochure. Discuss with your Director.

completed

Step #3

Login to www.marykayintouch.com with your Consultant ID. Complete Color Confident.

completed



Step #4

Setup your office, bank account, Propay and Place your initial order within 15 days for your Change Wallet.

earned



Step #5

Unpack and discover your Starter Kit and the "Start Something Beautiful" magazine.

completed

Step #6

Sell 25+ items to your first customers and place your initial order during your first 15 days to earn your Zipper Bag.

earned



Step #7

Attend a local meeting. Bring 5+ guests to events during your first 15 days to earn your Phone Hook & Cards.

earned



Step #8

Communicating with me weekly during your first 6 weeks.

completed

Step #9

Earn charms and Magnets with faces, sharing, sales and initial order.

earned
(circle prizes earned)



Step #10

Be a great Consultant - start entering your customers into MyCustomers.

completed

Step #11

Earn pearls and your Rolling Cooler by sharing.

earned
(circle prizes earned)



Step #12

Continue your online education with MKU and the skin care confident program.

completed



Step #13

Submit both pages of this tracking sheet to me.

completed

When you've earned ALL 12 prizes, you'll receive your sunglasses as a BONUS "13th" PRIZE

Your future is so bright, you definitely need shades :)

Style may vary due to availability



Activities Completed in my 1st Month

<input type="checkbox"/> attended a meeting	<input type="checkbox"/> changed my voicemail	<input type="checkbox"/> used my flipchart
<input type="checkbox"/> booked a beauty experience	<input type="checkbox"/> earned a prize	<input type="checkbox"/> visited intouch
<input type="checkbox"/> created a contact list	<input type="checkbox"/> held a color appointment	<input type="checkbox"/> made booking calls
<input type="checkbox"/> added customers to intouch	<input type="checkbox"/> practiced scripts	<input type="checkbox"/> got referrals
<input type="checkbox"/> set my goals	<input type="checkbox"/> sent an ecard	<input type="checkbox"/> read the look book
<input type="checkbox"/> learned something new	<input type="checkbox"/> shared my goals	<input type="checkbox"/> pre profiled guests
<input type="checkbox"/> shared the opportunity	<input type="checkbox"/> had fun	<input type="checkbox"/> overcame fear
<input type="checkbox"/> created a facebook page	<input type="checkbox"/> followed up with customers	<input type="checkbox"/> set a business schedule
<input type="checkbox"/> downloaded mk apps	<input type="checkbox"/> read the applause magazine	<input type="checkbox"/> made someone feel important
<input type="checkbox"/> signed up for Propay	<input type="checkbox"/> setup my office	<input type="checkbox"/> read miracles happen
<input type="checkbox"/> made new friends	<input type="checkbox"/> read start something beautiful	<input type="checkbox"/> held a beauty experience
<input type="checkbox"/> promoted myself	<input type="checkbox"/> placed my initial order	<input type="checkbox"/> started mku
<input type="checkbox"/> brought a guest to a meeting	<input type="checkbox"/> became skin care confident	<input type="checkbox"/> tried a new product or color
<input type="checkbox"/> created my "I" story	<input type="checkbox"/> got told "no"	<input type="checkbox"/> called my director
<input type="checkbox"/> sold products	<input type="checkbox"/> memorized my intouch login	<input type="checkbox"/> opened a bank account
<input type="checkbox"/> added a team member	<input type="checkbox"/> coached a hostess	<input type="checkbox"/> know my "why"
<input type="checkbox"/> setup my website	<input type="checkbox"/> tried the virtual makeover	<input type="checkbox"/> became a star
<input type="checkbox"/> held a facial	<input type="checkbox"/> booked a second appointment	<input type="checkbox"/> became color confident

This will help you see how much you really accomplished in your first 30 days!!!
 #itsallgreat #ibelieveinyou