

Here are a few things you will need for your business debut! This will insure you of a very successful debut!!

1. Mirrors up with trays in them (let recruiter or director know if you need more mirrors)
2. All your products opened and out of the boxes and in the middle of the table
3. Customer profile, sales slip, beauty book, look book and pen by each mirror
4. A look card, eye applicator, mascara wand, 2 cotton balls (100% cotton) by each mirror
5. Hair ties (optional)
6. A calculator, loose change (one dollar bills and some quarters, dimes, nickels, and pennies). Most people use check or check card so you don't need much.
7. Have a tic tac toe sheet for every guest.
8. Light snack and beverage (water, pop, coffee, punch etc...)
9. Have a room off to the side so people can check out in private
10. Have some hostess packets ready incase someone is going to have a party with you(ask your director or recruiter if you need more information on this)
11. Have Dare to Dream CD's with follow up sheet ready, incase someone wants to hear more about the opportunity. (ask your director or recruiter if you need more information on this)
12. preprofile

Pre profiling is...take a customer profile card and call your guest that said, she is coming and ask her a few questions on the card....like, "are you combination/oily skin or normal/dry skin? And let them know that you will have a place set up just for them! Or even a goodie bag ready for them. The goodie bag consists of an eye applicator, mascara wand, their look card, (lip gloss, lip liner and eye liner) if you have these items, or if you even want to use these items. Otherwise just the look card and applicators with the mk wash cloth and one to two pieces of chocolate (kisses). This way they get really excited and can't wait to see their goodie bag. Whatever you choose is fine! Remember pre profiling will remind them and get them excited and you will be able to have their proper skin care filled in their trays and ready!

**REMEMBER YOU CAN CALL YOUR DIRECTOR OR RECRUITER FOR HELP OR IF YOU DON'T UNDERSTAND SOME OF THESE...WE ARE ALWAYS HERE TO HELP!**

Always be professionally dressed (dress or skirt and nylons) and hair and make up done nicely! We want to look or best and shine!