

Client Success Story: Pinnacle Employment Services



Paul Harrison is a corporate psychology practitioner, and the CEO and managing partner of Pinnacle Employment Services, a company operating in the field of social work and mental health. The firm works with the Department of Child Services at the state level to provide parent aid and supervised visitation services in child custody cases. Paul says Pinnacle primarily assist parents whose children are in temporary care of the state and we help them with reunification or permanency.

When Paul and Candace, started Pinnacle Employment Services, there were just 4 employees. By 2017, the firm grew to employ 130 people and had taken on additional partners who also had an ownership stake through investment. During the process of adding a partner, Pinnacle was told by an accountant that they had outgrown their operations agreement. Paul began looking for an attorney that could assist in the process of redrafting the outdated document.

Paul called several attorneys in his search for one that would be appropriate for the crucial task at hand. The Pinnacle CEO shared, "Brian Weinberger provided more information over the phone rather than just saying, 'pay my fee

"Brian knows what the law says, and the documents he has helped us develop protect every variable of my business."

*Paul Harrison
CEO/Managing Partner*

and then we'll talk'. He made me feel comfortable before the process began." After meeting with Brian, Paul chose to have him draft the operations agreement. Paul explained that there were a lot of moving parts in the background of Pinnacle Employment Services, which caused some difficulties with getting the over 70-pages-long operations agreement finalized and implemented. "Brian never took sides and was a good mediator," Paul recounted, adding "at the end of the day, the company itself was protected."

Paul was so pleased with how well the operations agreement process went, he looked to Brian again to assist Pinnacle - this time with creating their handbook. While Paul was confident in the areas of policy and procedures, he knew Brian's honesty and knowledge of the law was what the firm needed for this project. "When it comes to protections and law," he said, "Brian knows what the law says, and the documents he has helped us develop protect every variable of my business." Brian's expertise was also utilized for a buyout, and he was subsequently put on retainer to help Pinnacle Employment Services with day-to-day legal needs.