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Terri Friel is a seasoned engineer whose extensive experience with analysis, strategy and turnaround makes her adept at complex organizational analysis, formulating strategy and planning implementation. Her expertise includes continuous improvement, business process restructuring and organizational change management and leadership coaching and development.

As a Vistage Chair and with corporate management experience in BF Goodrich, Procter & Gamble, Fries & Fries, PepsiCo and academic management at Butler and Roosevelt University, Friel has demonstrated her ability to solve difficult problems and manage complex and diverse projects while building a coalition for solving problems to develop new opportunities. While in college, Friel developed a patented process improvement for the production of PVC (PolyVinylChloride). At P&G she managed to save \$2 million through cost savings projects using internal craftsmen by reducing job backlogs; ultimately capitalizing 50% of internal labor costs. At Pepsi she was responsible for the \$2 million plant expansion and high speed can line installation and start-up working with multiple subcontractors such as Sverdrup and Continental Can. The start-up was the best in the history of the company; 90% productivity in 90 days. At Butler University she was responsible for the budget of the college and the \$22 million Lilly Foundation grant. She initiated and oversaw the design and installation of the \$2.5 million college classroom and office upgrade with \$250,000 for new technology. At Roosevelt she successfully managed the \$23 million college on two campuses for 6 years, stepping down in 2014. She is now consulting with start-ups seeking cost reduction and efficiency improvements or part time COO services and a Vistage Chair.

With 17 years of teaching experience, her expertise in training and developing people is considerable. She combines her management abilities and her training and development abilities for a unique perspective on how to get the best from individuals and creatively build an organization. The Pepsi start-up was successful in great part due to her training program for the operators that she designed and ran concurrent to the installation. At Butler the \$250,000 in new technology was successfully utilized by Butler University faculty due to her training program for the faculty that is now a standard procedure at the University. She and her team have an article on this process in Computers and Education.

She served 2 years on the Lexington Cooperative Grocery Board, and currently as Dean is responsible to the Roosevelt University Board of Trustees. She chairs a 30 member RU Heller College of Business Advisory Board that she built in two years from five members. She has served as the president of the OMEA (Operations Management and Entrepreneurship Association). She is currently on the executive board of the MBAA (Multidisciplinary Business Association of America). In addition Friel is a graduate of the Boardroom Bound® Boardology™ Institute and profiled in the National Director-Candidate Database©. She serves as the Treasurer and Executive Committee member of the AIDS Foundation of Chicago (AFC) board and is a founding member of the 2020 Women on Boards Chicago Chapter and the Private Directors Association of Chicago.

Friel has served as a Federal Baldrige Examiner which focuses on advising an organization on how to improve and build upon its existing foundations to achieve a higher level of success. The Baldrige program is a roadmap for how to build a great organization. Dr. Friel is an active member of the Chicago Council of Global Affairs. She is currently on the Executive Board for the AIDS Foundation of Chicago as Treasurer. She is also an ambassador board member of the YWCA of Chicago and a five time finisher of the Chicago Triathlon, a training and fundraising program, "Team to Eliminate Aids." She is a founding member of the Private Directors Association of Chicago and a founding member of the 2020 Women on Boards Chicago Chapter (2020WOB) and serves on the boards for New Sector, Global Targeting, the Chicago Community Based Business Incubator (CBBI) and the Indo-American Community Services Board (IACS).

Friel has a Doctor of Engineering and MS in Engineering Management from Southern Methodist University. She also has a Bachelor of Science Chemical Engineering and Master of Engineering in chemical engineering and a BA in French. She is fluent in French, conversational in Spanish and can speak tourist Japanese and Gaelic.