**EARLY INTERVENTION**

Early childhood intervention program for children birth to three years of age who have a developmental delay and/or disability.

Phone: 702-445-2263
Email: info@positivelykids.org

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**MEDICAL CLINIC**

Tompkins Clinic
2480 E. Tompkins Ave. Ste. 101
Las Vegas, NV 89102

Phone: 702-262-0037

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**EARLY INTERVENTION**

Tompkins Clinic
2480 E. Tompkins Ave. Ste. 101
Las Vegas, NV 89102

Pecos Clinic
701 N. Pecos Rd.
Las Vegas, NV 89101

Phone: 702-262-0037

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**HOME HEALTH**

Works closely with healthcare providers, case managers, discharge planners, and therapists to implement the best plan of care for you and your child in a home setting.

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**BEHAVIORAL HEALTH**

Assists children struggling with issues of depression, anxiety or grief while treating the emotional needs of the children we serve.
MISSION

Positively Kids’ mission is to deliver high quality, integrated behavioral and primary care services to Southern Nevada children with an emphasis on providing quality of life for medically fragile, medically dependent, and/or developmentally delayed children age birth to 18 and their families.

ABOUT US

Foundation for Positively Kids was established in 1999 by Fred Schultz after moving to Nevada and noticing the lack of healthcare options for medically fragile children. So, with only a file folder and a desire to help children, Positively Kids was born.

VISION

Positively Kids strives to embrace each child’s unique needs, while fostering an inclusive environment to assist medically fragile children reach their full potential.
Dear Friends, Community Partners, & Supporters,

The beginning of Positively Kids’ fiscal year started off strong. Early Intervention was receiving a record number of referrals each month, and both clinics were both operating at 100%.

Like many organizations, the pandemic was a surprise and a challenge. As a medical and healthcare provider, we are essential. We continued to see patients in all of our programs, but had to make adjustments.

Early Intervention and Behavioral Health started seeing families virtually in accordance to state standards. The Health Clinics made adjustments to scheduling to adhere to social distancing requirements as well as separating well children from potential sick children.

Home Health clients continued to be seen at their homes as they continued to need skilled nursing care. However, protocols were established in accordance to CDC guidelines to maintain the safety of both staff and patients. Our respite and medical daycare are still on hold until things start to return to normal I am pleased to say that we had very little employee turnover due to the pandemic. Our strategic planning is continuing as planned while we look forward to continuing to serve our most vulnerable children while navigating the pandemic.
Dear Beloved Supporters,

On behalf of the Board of Directors, I want to express how extremely proud we are of the Positively Kids’ staff and the way everyone stepped up in such a challenging time. As I celebrate my third year with the team, I reflect back to my first week when we discussed vision and growth opportunities. We vowed to meet and exceed the growing need for specialized care for the medically fragile children in our community. Each and every person, staff member, supporter, board member, and friend of Positively Kids truly makes us such a unique organization. I am filled with pride!

In this report, you will read how our long-time programs continue to successfully support the youth and families of Southern Nevada, even in unprecedented times. These pages are filled with excitement and success stories that wouldn’t be possible without our volunteers, supporters, and community partners. I want to personally thank each and every one of you for your time, commitment, and dedication over the past year.

MESSAGE
FROM OUR
BOARD CHAIR
Positively Kids’ Ambassador program is an opportunity for a family who has a child enrolled in one or more of our programs to share their story with the community during events, social media, television interviews, etc. Families complete a short application and are selected by the Leadership Team. Applications are available in the fall and are posted on Positively Kids’ website.

**MEET SKYLER**

Skyler is a spunky little girl who had a challenging beginning in life. She was born with gastroschisis - a condition in which her intestines were on the outside of her body.

This led to complications including necrotizing enterocolitis where her intestines started dying.

Skyler needed several surgeries and required a long stay in the hospital. Today, Skyler still has a feeding tube and requires daily IV nutrition. She has started eating solid food, but has issues with digesting it.

Positively Kids provided a skilled nurse daily to draw blood for lab work and make sure her IV nutrition is balanced. Her medication is then specifically manufactured to guarantee she is receiving the correct amount of nutrition she needs to stay alive.

Positively Kids would like to thank the Hafney family for sharing Skyler and their story with us!
The early intervention department went through many changes during this 2019-2020 fiscal year but we are proud to say that in light of a difficult last quarter we closed out our annual year servicing 4,388 children. We have a resilient group of professionals that stayed the course and are successfully offering all aspects of early intervention through telehealth.

In our program, each child is assigned a service coordinator and on average each child receives three professional services such as special instruction, social-emotional behavior services, and speech and language therapy. In November 2019 the State program was put on hold which increased referral numbers abruptly into our PK program. Staff recruitment continued as our caseloads grew quickly reaching in December 2019 our highest month of 352 children and families.

During this peak time of the year we grew in professional staff to 33 in-house PKEI staff in our unit. We added a training supervisor with all disciplines covered with an additional 11 contract therapists. Our department consist of a Vice President, Assistant Director, Supervisor, Spanish Language Translators, Service Coordinators, Developmental Specialists, Speech Therapists, Physical Therapists, Occupational Therapists, Behavior Therapists, Nutritionist and Vision Therapist.

In March 2020 we had 93 referrals in the que for initial eligibility evaluation when the pandemic hit Las Vegas. All early intervention programs transitioned to telehealth immediately with some families asking to be on hold until face to face available. At this time, we saw a large decline in referrals due to stay at home orders.
Both clinics were doing well in the first half of this fiscal year. When the pandemic hit many things for the clinics had to change. The Tompkins Healthcare clinic was closed in the middle of March and remained closed through the rest of the fiscal year. The Child Haven clinic only saw sick children at 30-minute intervals through the rest of the fiscal year.

All surfaces were being disinfected every 30 minutes, not only in the exam rooms, but the lobby with countertops, chairs, and children’s toys. Chairs were removed and placed 6 feet apart for social distancing. Only one parent and the child being seen were allowed in the clinic to keep people in the lobby to an absolute minimum. Additional PPE was supplied for staff protection. The Dental office at the Pecos clinic was closed all together per the Governor’s mandate. The clinic cut its hours by not opening on Saturdays.

At the request of the Department of Family Services, the clinic staff assisted in triaging staff on the Child Haven campus 18 hours a day, 7 days a week. With this, additional limited contract, it was not necessary to lay off any healthcare clinic staff while functioning at a limited capacity. Fiscal year Healthcare Clinics Stats: There were 5486 appointments kept for the year. Of those, 1218 were new children to the clinics. The clinics use the VFC (Free State Vaccine Program) for children with no insurance and Medicaid. 1,552 Immunizations were given to the children who qualified for that program. Positively Kids provided approximately $23,000.00 in free medical care to the children who had open cases with the Department of Family Services but no medical insurance.
The PK Nursing staff at Child Haven has been kept busy with high numbers at the beginning of the fiscal year. July through March saw an average of 61 children a day on the campus for which the nurses provided, intake assessments, discharge instructions, medication management, and sick calls. Once the pandemic hit, the Dept worked hard to keep the children off the Child Haven campus and so for the last 3 months of the fiscal year the average population was 22 children. However, the nurses kept up with signs and symptoms of the children coming in and provided care in areas that had children quarantined until their test results were available or they met the full quarantine requirements.

Fiscal year Campus Nursing stats:

2751 Admissions processed
2581 Discharges processed
3062 Sick calls
20,648 Medications distributed
The Home Health Department saw a few changes this fiscal year. Grants for two programs were not renewed: respite & daycare, thus the programs were discontinued. Positively Kids still provided Medical Daycare for two children from July 2019 through March 2020, picking up the cost through the Foundation budget. The program was discontinued as of April 1, 2020 due to the pandemic closing all daycares.

The Home Health Department currently provides Home Health services through private duty contracts with insurance companies. We saw three children through these contracts. These contracts will continue until the program is Medicare/Medicaid certified which is anticipated to be completed during the next fiscal year. With all safety measures being met, Home Health staff maintained their daily visits during the Covid crisis.

The main program in the Home Health Department is the 4-B Medical Wrap-around program. This is a grant-funded program through the Department of Family Services. Nurses go into the home and teach caregivers how to perform medical tasks to care for their special needs children. During this fiscal year, families for 163 children were provided.

Once the Covid quarantine began in March, all visits for the 4-B program were done virtually. Any decision to go out to a family's home was first discussed with the Chief Nursing Officer for approval and to determine that all safety measures were in place.

In December 2019, the Home Health program had a State site survey. The survey was successful with a few areas that needed a Plan of Corrective Action. The plan was written by our Chief Nursing Officer and accepted by the State.
The Behavioral Health Center at Positively Kids understands every behavior has an emotional root that needs to be addressed. That was the motivation for expanding the Foundation’s programs to target mental health concerns.

In October 2018, Positively Kids was awarded a grant by the Department of Justice to target children who are living with at least one family member who is suffering from substance use disorder. It is the only behavioral health program in Clark County that treats the emotional trauma of children related to parental substance use disorder.

As anticipated, the Positively Kids behavioral health department began receiving and accepting client referrals in October 2019. The demand for children’s mental health services became more evident than ever with parents calling with an array of behavioral and emotional health issues that were impacting their children. Since October 2019 we have received 230 referrals for behavioral health services.

In the early months, most of our referrals came from clients that were already familiar with the other services that Positively Kids provides. We hosted a Behavioral Health grand opening event and produced an ad featuring Frankie Moreno, who spoke on the impact of parental opioid use and children’s mental health. Positively Kids also participated in 3 segments on Channel 3 News where the impacts of COVID-19 on children’s mental health were discussed.

The Behavioral Health Department at Positively Kids continues to have a successful partnership with Perceptions Counseling. Perceptions accepts referrals that the PK’s BH department cannot accommodate. We plan to continue this partnership to serve as many children as possible.

We also began planning to host a webinar on the effects that parental substance use disorder can impact, and potentially traumatize children during their crucial years of development. That Webinar is scheduled to run in September 2020.
A few years ago, Positively Kids started focusing more on annual giving campaigns & grants and less on fundraising events as a way to decrease costs associated with fundraising events. Staff has spent the past year building stronger community relationships and stewarding larger gift asks.

One of the annual giving campaigns that staff focused on was #GivingTuesday. #GivingTuesday is a global day of giving that asks people to take a moment and give back to organizations in their community by donating their time and/or money. Positively Kids saw an increase of 800% increase in donations from over 20 donors. Over half of those donors were repeat donors.

Breakfast with Santa is Positively Kids’ opportunity to give back to the families that need us the most. Families invited to attend Breakfast with Santa have at least one child enrolled in a Positively Kids’ program and are pre-screened for need. Over 40 families attended and 72 children were provided gifts.

Special recognition to Drais who donated all the food and to IGT who provided gifts to families. Additional toys, bikes, and gift cards were provided by Toys for Tots and HELP of Southern Nevada. Sponsorship was provided by Albertson’s, Kropid Family Foundation, Lanie Albrecht Foundation, Dave Mizrahi, Walmart Store 2483, and Walmart Store 5269.

The focus for the 2020-2021 fiscal year will be to continue to build stronger relationships with donors and community partners that results in an overall increase in revenue by 25% through donor engagement efforts that result in less lapsed donors and increase in new donors.
## ASSETS

**Current assets:**
- Cash: $1,045,643
- Accounts receivable: $187,191
- Prepaid expenses and other: $17,500

**Total current assets:** $1,250,334

**Property and Equipment, Net:** $365,928

**Total Assets:** $1,616,262

## LIABILITIES AND NET ASSETS

**Current liabilities:**
- Accounts payable and accrued expenses: $550,681
- Due to related party: $44,640
- Current portion of long-term debt: $3,399

**Total current liabilities:** $598,720

**Long-Term liabilities:**
- Note payable – SBA Economic Impact: $146,501
- Disaster Loan: $146,501

**Total long-term liabilities:** $293,002

**Total liabilities:** $745,221

**Net Assets:**
- Unrestricted: $871,041
- Temporarily restricted: $0

**Total net assets:** $871,041

**Total Liabilities and Net Assets:** $1,616,262
## Changes in Unrestricted Net Assets

### Support

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Contributions Accounts receivable</td>
<td>$37,663</td>
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<tr>
<td>Special events, net</td>
<td>$401,660</td>
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<tr>
<td><strong>Total unrestricted support</strong></td>
<td><strong>$439,323</strong></td>
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### Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>PPP loan forgiveness</td>
<td>$1,094,895</td>
</tr>
<tr>
<td>Grants – state and local</td>
<td>$252,023</td>
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<tr>
<td>Grants – private</td>
<td>$482,444</td>
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<tr>
<td>Net patient services revenue</td>
<td>$4,480,969</td>
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<tr>
<td>Other</td>
<td>$688</td>
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<tr>
<td><strong>Total unrestricted revenue</strong></td>
<td><strong>$6,311,019</strong></td>
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</table>

**Total unrestricted support and revenue**  
$6,750,342

### Functional Expenses

<table>
<thead>
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<th>Description</th>
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</thead>
<tbody>
<tr>
<td>Program</td>
<td>$5,309,403</td>
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<tr>
<td>Fundraising</td>
<td>$134,789</td>
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<tr>
<td>Management &amp; General</td>
<td>$716,985</td>
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<tr>
<td><strong>Total functional expenses</strong></td>
<td><strong>$6,161,176</strong></td>
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### Changes in temporary restricted net assets:

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<th>Description</th>
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<tr>
<td>Net assets released from restrictions</td>
<td>$0</td>
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<tr>
<td><strong>Changes in net assets</strong></td>
<td><strong>$589,166</strong></td>
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### Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Assets, beginning of year</td>
<td>$281,875</td>
</tr>
<tr>
<td>Net Assets, end of year</td>
<td>$871,041</td>
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</table>
DONORS

CONTRIBUTIONS

All Contributions are considered to be unrestricted use, unless specifically restricted by the donor. Amounts received that are designated for future periods or are restricted by the donor for specific purposes are reported in the statement of activities as temporarily restricted or permanently restricted. A list of donors under $100 can be requested.

$50,000+
Department of Justice

$49,999 - $25,000
Union Pacific Foundation

$24,999 - $10,000
RALI (Rx Abuse Leadership Initiative

$9,999 - $5,000
Allstate Insurance
Clark County Nevada
Lanie Albrecht Foundation
Phrma
Speedway Children’s Charities

$4,999 - $2,500
Albertson’s Companies Foundation
IGT
NVEnergy

$2,499 - $1,000
Mark Asadoorian
Findlay Chevrolet
Kevin Janison
Michael & Rosie Johnson
The Kara Foundation
Lexus of Las Vegas
Walmart 5269
Youth Charities of Southern Nevada

$999 - $500
Todd Akes
Thomas Dolan, MD
Sue Harris
Kropid Family Foundation
David Mizrahi
Perceptions Counseling
Fred Schultz
Walmart 2483

$499 - $100
Edward Ableser
Ruchita Attri
Kirk Ausban
Shea Backus
Maribel Calderon
Charli Carter
Cherie Catlett
Karen Chandler
Sean & Kelly Connery
Jolie Courtney
Lynsey Freeman
Babe & Terry Gialketsis
Gabe Gilmore
Andrew & Michelle Gorelow
Winfield Greenwood
Jeannine Groethe
Janice Hertig
Doug Hewitt
John Hinders
Patty Holden
Keith Hughes

$499 - $100 cont.
Jeni Jolley
Barbara Kirsh
Donald Laliberte
Wayne & Brandi Laliberte
Las Vegas Peach, LLC
Las Vegas Police Protective Association Metro
Dustin Layne
Joan Lindsey
Kristi Lutzenberger
Lorna Manson
Judy New
John Okita
Allan O’Neil
Raising Canes
Mary Salgado
Zona Scheele
Holly Silvestri
Dennis & Julie Snider
Shane Taylor
Voula Temple
Elaine Tyson
Maren Wade
Marlene Wade
Walmart 3350
Jeff Wang
Valerie Weber
Samantha Whitley
Daniel Wright
Shane Jasmine Young
Roland Zakana

CONTRIBUTED SERVICES/VOLUNTEERS

Numerous unpaid volunteers have made significant contributions of their time to develop the Foundation’s programs. The value of this contributed time is not reflected in this list, since it is not susceptible to objective measurement or valuation.