
The company from Trois-Rivières keeps growing
Neksys-Excelpro acquires I.S.I Controls Inc.

Trois-Rivières, February 28th 2020 – It is with pride that the shareholders of *Neksys-Excelpro* announce they have acquired the company *I.S.I. Controls Inc.* on February 26th. Already an important player in the industrial automation sector, this transaction strengthens the position of *Neksys-Excelpro* in the Canadian market.

“Our vision is to become THE prestige partner for Canadian industries regarding the automation of their processes and the electrical work in their factory. To achieve this, we wanted to partner with people who had, from the beginning, similarities with us both at the resource level and the intellectual property, while having an outstanding reputation and a presence in the great urban centers. This is what we found at I.S.I. Controls. Furthermore, as soon as we contacted them, we realized that our visions, our human approaches and our management philosophies were very similar, particularly in regard to the family atmosphere. In that respect, the proximity we have with all the employees allows for an optimum collaboration for the delivery of all the projects undertaken”, says Mr. Patrick Charrette, CEO of Neksys-Excelpro. “We have also observed that both companies were working on complementary contracts and that they are rarely competing. In short, bringing together resources and our areas of expertise will enhance our opportunities to work on a wider range of projects”, he adds.



Martin Roberge, shareholder, Neksys-Excelpro, **Ian Seivwright**, vice president, I.S.I. Controls, **Jean-François Dupuis**, shareholder and vice president, Neksys-Excelpro, **Philippe Doucas**, president, I.S.I. Controls, **Stéphane Thiffault**, shareholder and business development vice president, Neksys-Excelpro, **Patrick Charette**, shareholder and CEO, Neksys-Excelpro, **Shaun Cuggy**, vice president, I.S.I. Controls.

Two complementary companies

The synergies between *Neksys-Excelpro* and *I.S.I. Controls* are also important as both entities will benefit from each other's forces. Although they are both evolving in the integration of automated systems, they remain complementary as *Neksys-Excelpro* provides the electrical contractor component, as well as the manufacturing of control panels, while the expertise of *I.S.I. Controls* offers a range of extended knowledge in terms of industrial information technology, thus improving the global offer. This complementarity will allow clients to rely on a comprehensive offer which is, above all, perfectly integrated.

Advocating for values like respect, attention, teamwork, innovation and professionalism, the two companies are already looking forward to leveraging the sharing of knowledge and skills.

“This transaction is done for the long-term benefit of the company while allowing to consolidate jobs. It positions us as the leader of the industrial automation sector”, says M. Philippe Doucas, president of I.S.I. Controls.

Note that there should be no job loss following this transaction, rounding the total staff number to 235 employees for the *Neksys-Excelpro* group. Let's mention that in the immediate future, *Neksys-Excelpro* and *I.S.I. Controls* will keep evolving under their own designation.

ABOUT NEKSYS-EXCELPRO (www.neksys.ca)

Founded over 30 years ago, *Neksys-Excelpro* is a firm that specializes in consulting services and system integration for automated production lines and industrial process control. The company also provides electrical contracting services for the industrial and manufacturing sectors, as well as integrated solutions for industrial computing. Approachable, friendly and thorough, our multidisciplinary team works in close collaboration with the clients, like an extension of their organization. Engaged and results oriented, our professionals demonstrate flawless project management to meet budgets and deadlines. While the *Neksys* branch specializes in the automation and control field, *Excelpro*, for its part, distinguishes itself with an electrical contractor branch for the industrial sector. The two organizations merged in 2015, thus working together in the success of projects of many companies by using a "one-stop shop" combining a synergy of services. The five shareholders of *Neksys-Excelpro* are Martin Roberge, Éric Chabot, Stéphane Thiffault, Jean-François Dupuis and Patrick Charrette.

ABOUT I.S.I CONTROLS INC. (www.isicontrols.com)

I.S.I. Controls Inc. has been providing industrial control systems integration and process instrumentation services since 1993. The company presently employs 60 people with offices in Montreal, Ottawa (Kemptville) and Kingston. The staff consists of Engineers, Technologists, Technicians, Electricians, Electrical Designers and a full administrative support staff. The experience of our staff ranges from recent College/University graduates to personnel with 30 years' experience.

I.S.I. Controls Inc. specializes in automation and provides engineering services in the field of industrial automated systems. Whether it's a whole system or a single instrument, the team at *I.S.I. Controls* offers complete solutions which will address all needs regarding services and cutting-edge and expertise material in order to deliver an automation or a machine security project on time.



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