

# L.I.F. INDUSTRIES LLC

*“BUILDING RELATIONSHIPS ONE OPENING AT A TIME”*

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September 8, 2021

Dear Valued Customer:

2021 has proven to be a challenging year throughout our industry, as market volatility continues to disrupt the Building Materials sector. Major supply challenges, labor shortages and rising costs, in all facets of manufacturing, continue to rise to record levels.

LIF Industries, LLC operates using industry leading Lean Manufacturing best practices, in order to minimize the effects of these rising cost. However continued rising cost requires LIF to periodically evaluate and make price adjustments.

Effective October 1, 2021, LIF will be implementing an additional 15% increase to the current 25% surcharge. All orders received after October 1, 2021 will be subject to the new revised **40% Surcharge** on all products and services.

Stocking order quantity limitations may apply, and all orders will be reviewed and may be adjusted due to material limitations. All project quotes entered prior to this date will be honored at quoted prices and duration. All orders received after October 1, 2021 will include the new 40% surcharge.

Please review any potential orders; Stock, Modifications or Special Orders, and contact your sales representatives, if you have any questions

We thank you for your understanding and continued support.

Best regards,

LIF Management