



John Slieter

My business is J. Allan Consulting. We are proud to offer the following services:

- Leadership development & training
- Organizational development
- Personal growth coaching
- Executive coaching
- Sales training
- Organizational sales consulting
- Corporate retreat facilitation
- Keynote speaking

Facilitator training and practitioner certifications

- Emergenetics Facilitator Training/Certification 2002
- Question Based Sales Training 2003
- Lominger 360-Degree employee feedback assessment training 2005
- Emotional Intelligence Assessment training/certification 2005
- Resiliency Facilitator Training 2015



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PROFESSIONAL EXPERIENCES

Doctoral Student at University of Nebraska, Lincoln ...since 2016

My recent retirement after 31 years at Duncan Aviation in late 2015 afforded me the luxury of time to pursue this doctoral program, a life-long dream—to research various aspects of human interaction, motivation, and leadership. I am currently on pace to earn a PhD in Leadership Studies by 2019.

Duncan Aviation- Vice President, Sales 2008 thru 2015

Provide leadership for team of 50 sales professionals, both domestic and international. Responsible for generating \$500M annual revenue for aircraft services that include airframe & engine maintenance, avionics installations, paint & interior refurbishment and parts sales. Our internal sales team is located in Lincoln Nebraska, Battle Creek Michigan and Provo Utah. Regional Sales Managers live in seven domestic regions and five international regions.

Member of Senior Leadership team that is responsible to the Duncan family for overall growth and leadership of Duncan Aviation.

Co-facilitate Duncan Aviation's Leadership Dynamics Program (LDP) for all Duncan leaders and supervisors, with two other senior leaders.

Presented LDP seminar for many peer groups throughout the aviation industry.

Senior level account responsibility for critical accounts and industry associates including NetJets, Honeywell, Rockwell Collins, Bombardier, Embraer and Cessna.

Duncan Aviation- Vice President, Completions & Mods Sales 2002

Provide leadership for Mods & Completions Sales and Design teams which includes avionics installations, interior refurbishment and exterior paint. Responsible for \$120M business unit.

Duncan Aviation- Vice President, Completions and Modifications 1995

Provide leadership and daily management of \$50MM business unit with over 300 employees. Responsibilities include leadership for Interior & Upholstery shops, PMA Fabrication and Cabinet shops, Avionics Installations, and Engineering & FAA Certifications teams.

Duncan Aviation- Director of Avionics & Modifications Sales 1990

Responsible for sales of avionics and APU installations, \$20 million annual budget.

Duncan Aviation- Manager of Installations Department 1984

Responsible for Avionics & APU Installations shops.

EARLY CAREER EXPERIENCES

Raytheon (Denver Beechcraft) Denver Colorado: Avionics Shop Manager 1982

Business Aviation, Inc., Sioux Falls South Dakota: Avionics Shop Manager 1980

Avionics Technician working at various shops located in Minnesota, Alaska & South Dakota from 1975 to 1980

FORMAL EDUCATION

Master's Degree in Administrative Arts- Doane College 2000
Bachelor's Degree in Business Administration- Doane College (Cum Laude) 1988
Associate Degree in Aircraft Electronics- Alexandria Technical College 1975

AIRCRAFT INDUSTRY EXPERIENCE

Honeywell Channel Partner Advisory Board Member. Served as Chairman for two years
Bombardier Authorized Service Center Advisory Board Member
Rockwell Collins Dealer Advisory Board Member
Relationship development with senior executives of many aviation industry organizations including Universal Avionics, Garmin, Pratt & Whitney, Dassault and Textron/Cessna
Active member of National Business Aircraft Association (NBAA) for over thirty years

COMMUNITY & PERSONAL EXPERIENCES

Facilitator Intern for FGI Bringing Spirit to Leadership Program
Co-facilitator of Duncan Aviation LDP personal growth & leadership development program (continued post-retirement)
Adjunct Facilitator of ICAN Defining Leadership for Men series in Omaha
Past member of Board of Directors, Special Olympics Nebraska
Past member of Leadership Council for First Evangelical Covenant Church
Past member of Raymond Central Schools Board of Education
Past member of Ceresco City Board of Trustees

PERSONAL ATTRIBUTES

Family focused – father of three, husband of one, papa for seven grandchildren
Avid bicycler & motorcyclist
Ski and hiking enthusiast
High energy leader & facilitator
Experienced global traveler - I embrace people from all cultures and ethnicities
Effective leadership coach. Leadership mentor with strong values and humble, servant leadership approach

PERSONAL INFO:

Jean and I love traveling. We meet people and easily create friendships & relationships all around the world. Our roots run deep in Minnesota, South Dakota and California. We currently reside in the Fallbrook community of Lincoln and have called Nebraska home since 1984.