



2009-10 annual report

YWCA Gettysburg & Adams County
909 Fairfield Road
Gettysburg, PA 17325

eliminating racism
empowering women
ywca
gettysburg & adams county

The year at a glance...

- yw** Two Spirit of Gettysburg runs were held in the 2009-10 fiscal year since the 2010 race was changed to the last Saturday in June. Both races were extremely successful although the date change did cause a small drop in attendance. Event organizers are hopeful that attendance will bounce back in 2011.
- yw** 109 registered for the Second Annual Race Against Racism in April. Proceeds from the race were used for our racial justice programs.
- yw** Many upgrades were made to the YWCA's natatorium, including the installation of new chemical probes, acid pump, check valve, chemical controller and sand filters. The pool deck was resealed with a non-slip coating.
- yw** The swimming pool and whirlpool passed mandatory three-year electrical inspections and annual state health inspections.
- yw** A new weekend family swim pass was created to meet state requirements. This allows the public to pay for one day use of the pool and get a second day for free.
- yw** The recently-created Masters Adult Swim Team attended their first meet.
- yw** Ten members of the Sharks swim team competed at the YWCA national meet.
- yw** A junior lifeguard class, swim stroke clinic, aqua cardio class and aqua zumba class were developed.
- yw** A partnership was formed with the Gettysburg Swim and Tennis Club in which we provide lifeguards for their pool.
- yw** A lifeguard rescued a woman who lost her consciousness and her pulse on June 19.
- yw** Floor Hockey, kids indoor soccer and t-ball/coach pitch continued their popularity.
- yw** Bubba Bash Volleyball Tournament held in March sold out. This is the YW's fundraiser for our financial assistance program that subsidizes memberships to those who financially qualify. We also mailed an appeal letter to the local churches.
- yw** A member survey was conducted and analyzed by senior staff. Appropriate suggestions were implemented and problem areas were addressed. The survey trended to very complimentary.
- yw** Our annual meeting was held January 14, 2010. Most all senior staff attended and enjoyed the evening; altogether approximately 25 people attended.
- yw** Our Musselman Holiday Decorations Fundraiser was a big success. Musselman's Greenhouse brings in a large variety of home decorations and the YW receives 25% of the profits.
- yw** The marketing team studied the need for a new, more user friendly website. Websites are proven to be an extremely important tool in today's society. Specs and a layout were put into an RFP and sent to 6 web builders. Bare Hands, of Gettysburg, submitted the best quote, which was within our proposed cost. Permission was granted to move forward and in May, 2010 our new website was launched.
- yw** Marketing team also revamped our CEP brochure so that it showcases our 3 locations' individual features and includes up to date pictures of the children learning and playing.
- yw** The following were chosen as employee of the quarter recipients: Mandy Riley (Third Quarter 2009), Derrick Kuhn (Fourth Quarter 2009), Carol Merwede (First Quarter 2010), Dominique Lewis (Second Quarter 2010),
- yw** The following were chosen as volunteer of the quarter recipients: Margery Donovan, Michelle Palmer and Kate Rice (Third Quarter 2009), Maxim Kalinkin (Fourth Quarter 2009), Brandon Longo (First Quarter 2010), Sharen Neale (Second Quarter 2010)

- yw** A new Latin dance/fitness class craze called Zumba came to the YWCA and its extreme popularity forced the class to grow to four nights a week.
- yw** The YWCA continued its commitment of making only the highest quality of equipment available to our members. A new treadmill, a True CS 5.0, was purchased for the fitness center.
- yw** Matt Rice was promoted to Assistant Director of the Child Enrichment Center at Commerce on April 1. Matt plays a valuable role in the day to day operations of the center, as well as assisting in the school age classroom every afternoon.
- yw** Commerce Park's school age playground was dedicated in June. The children are certainly enjoying this new play structure. We thank the sponsors of the Robert C. Hoffman Charitable Foundation for making this possible.
- yw** Commerce Park achieved STAR 2 designation this year. Our grant monies allowed us to purchase new classroom equipment and materials, as well as install a new infant/toddler playground surface.
- yw** Child care's overall enrollment has fluctuated throughout the year due to the current economic situation, but our summer camp was fully enrolled and we have many families who are on the waiting list for next summer.
- yw** Five Commerce Park child care staff members are currently enrolled in a CDA class with an expected completion date in May 2011. This will help us as we plan to apply for STAR 3 in the spring of 2012.
- yw** More than 500 people participated in four cultural celebration events, two Time to Talk discussion groups, and several Brown Bag Lunch lectures on diverse topics.
- yw** The YWCA held its first Economic Empowerment series for women, offering information on basic money management, financial planning.
- yw** In cooperation with Survivors and PNC Bank, the YWCA hosted a two-part economic empowerment series for women, focusing on basic financial management and insurance needs.
- yw** More than 40 seventh and eighth grade students participated in our 24th annual Women in History Essay Contest.
- yw** The YWCA joined many other community organizations in a peaceful response to a hate group rally in June at the Gettysburg National Military Park.
- yw** The 2009-2010 fiscal year had 383 participants enrolled in 20 Road Scholar programs. This is total of 84 fewer participants and 3 less programs from the 2008-2009 fiscal year.
- yw** A program called "Gettysburg In Lincoln's Footsteps" was added to the Road Scholar curriculum. This program was added to shed light on President Lincoln's time in Gettysburg in November 1863.
- yw** The Gettysburg Road Scholar programs remains as one of the top 50 sites in the U.S. and is ranked at 4.94 out of 5.00 on participants online program evaluations.
- yw** Thanks to the Gettysburg Hotel, Gettysburg Tour Company and Shriver House for their commitment to Road Scholar programs. These companies continue to provide great service at a reasonable price.



Financial report

July 1, 2009 - June 30, 1010

The YWCA posted a small net loss (4%) for the fiscal year. This was the result of asset depreciation hitting the profit & loss statement. Per our audited financial statements, 'net cash provided by operating activities' was positive \$127, 458. Also, we posted our third consecutive cashflow-positive fiscal year.

Summarized Income			
	Income Type	Income Amount	Percentage of Total
Program Income	Child Care	1,423,246	50%
	Sports & Fitness	541,101	19%
	Road Scholar	254,973	9%
	Aquatics	179,748	6%
	Membership	108,925	4%
	Mission & Community Service	35,336	1%
Non-Program Income	Development & Events	249,365	9%
	Investments	10,533	0%
	Miscellaneous/Other	44,177	2%
Total Income		\$2,847,404	100%

The YWCA's income is generated primarily by child care, fitness programs and memberships, an internationally acclaimed Road Scholar program and a handful of special events.

Summarized Expense		
Expense Type	Expense Amount	Percentage of Total
Program	2,467,697	83%
Management & General	446,085	17%
Fundraising	56,269	
Total Expenses	\$2,970,051	100%

The YWCA continues to run a lean organization with overhead expenses falling at 17%, well below the industry standard of 25% (the Better Business Bureau allows organizations up to 40%).

For a copy of the YWCA's Audited Financial Statements, please contact Jeff Cann, Director of Finance & Administration at 334-9171 ext. 112 or visit our <http://www.ywcagettysburg.org/site/about-the-ywca/ywca-facts/yw-finances/> for a downloadable PDF copy.



Volunteers make it happen

We had a total of 479 volunteers help the YW carry out its mission with a total of 4,434 hours. According to the Independent Sector website, the estimated dollar value of volunteer time for 2009 is \$20.85 per hour. This estimate translates to an approximate donation of \$92,448.90. Thank you to all our volunteers!

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