

# Local Market Update – November 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Washington County

**+ 33.3%**

**- 29.1%**

**- 15.0%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### November

### Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	45	60	+ 33.3%	983	919	- 6.5%
Closed Sales	55	39	- 29.1%	652	535	- 17.9%
Median Sales Price*	\$163,500	\$139,000	- 15.0%	\$143,145	\$152,000	+ 6.2%
Percent of Original List Price Received*	93.4%	91.1%	- 2.5%	92.7%	92.1%	- 0.5%
Days on Market Until Sale	123	68	- 44.7%	107	96	- 10.2%
Inventory of Homes for Sale	440	389	- 11.6%	--	--	--
Months Supply of Inventory	7.7	7.9	+ 1.5%	--	--	--

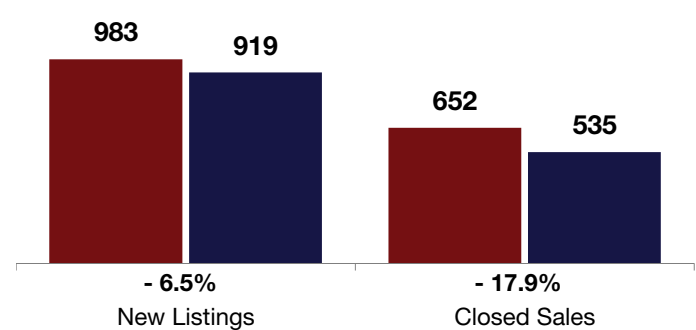
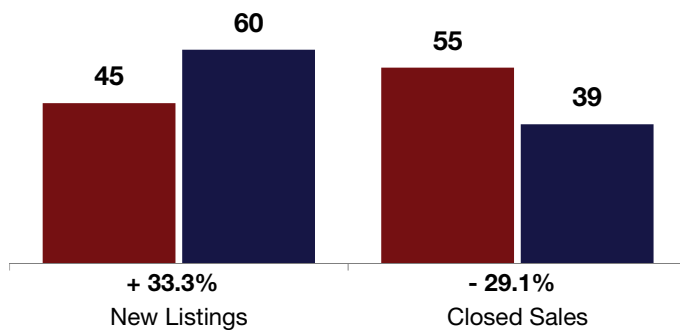
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

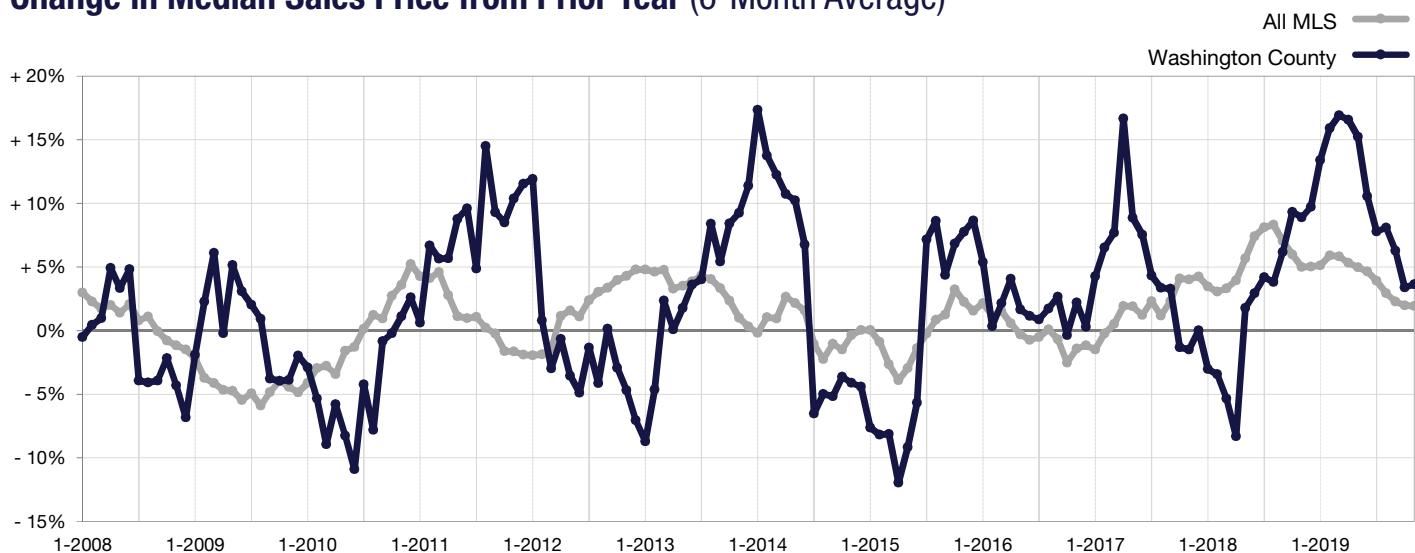
■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.