

# Local Market Update – March 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**+ 26.9%**

Change in  
New Listings

**+ 28.6%**

Change in  
Closed Sales

**- 1.7%**

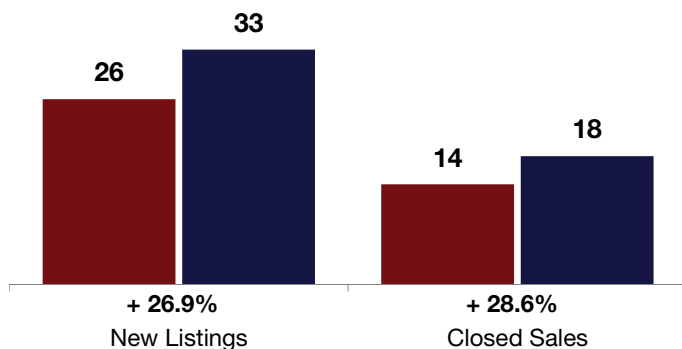
Change in  
Median Sales Price

	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	26	<b>33</b>	+ 26.9%	68	<b>82</b>	+ 20.6%
Closed Sales	14	<b>18</b>	+ 28.6%	42	<b>36</b>	- 14.3%
Median Sales Price*	\$409,500	<b>\$402,500</b>	- 1.7%	\$350,000	<b>\$368,750</b>	+ 5.4%
Percent of Original List Price Received*	94.1%	<b>100.9%</b>	+ 7.2%	97.8%	<b>100.3%</b>	+ 2.6%
Days on Market Until Sale	89	<b>68</b>	- 24.3%	62	<b>62</b>	- 0.2%
Inventory of Homes for Sale	91	<b>114</b>	+ 25.3%	--	--	--
Months Supply of Inventory	4.6	<b>6.9</b>	+ 49.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

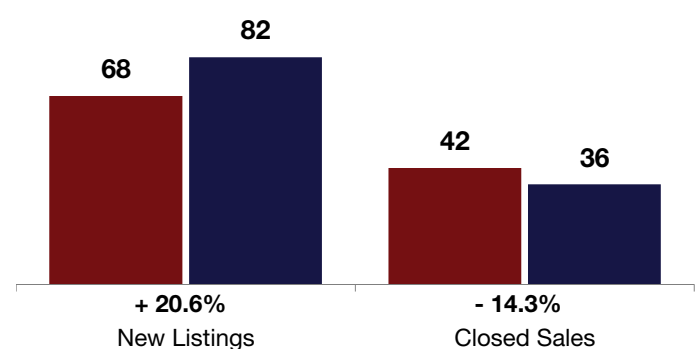
### March

■ 2018 ■ 2019

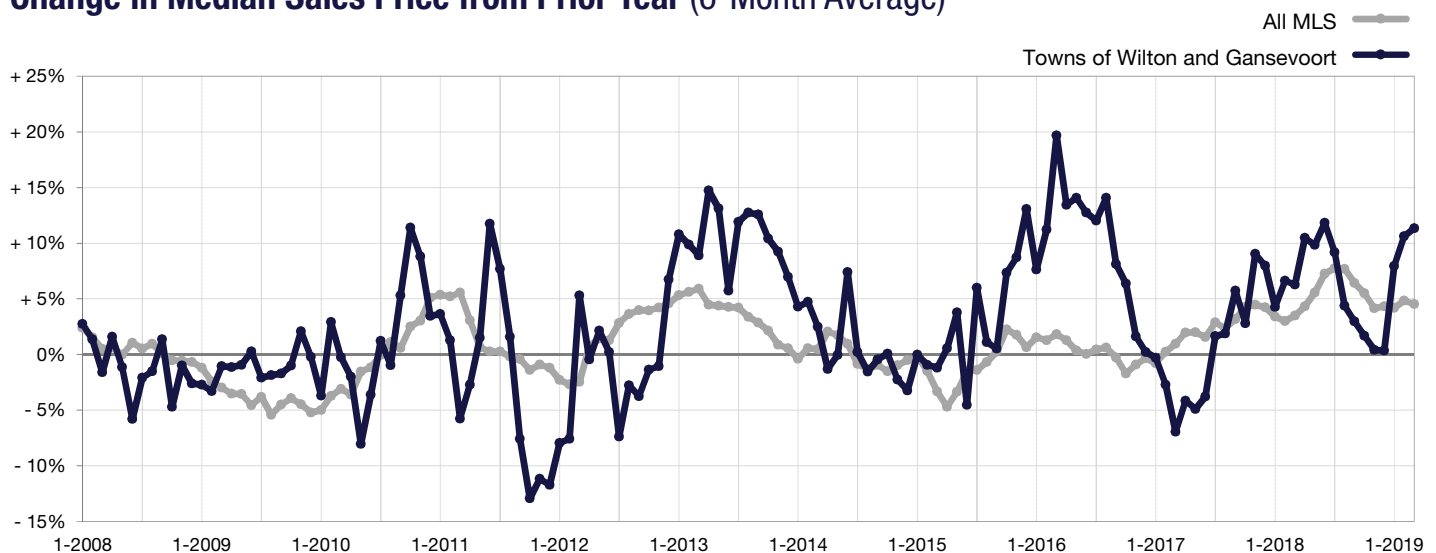


### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.