

Local Market Update – September 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 45.2%

Change in
New Listings

+ 66.7%

Change in
Closed Sales

+ 3.9%

Change in
Median Sales Price

	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	31	45	+ 45.2%	271	325	+ 19.9%
Closed Sales	12	20	+ 66.7%	159	162	+ 1.9%
Median Sales Price*	\$334,000	\$346,950	+ 3.9%	\$347,500	\$336,250	- 3.2%
Percent of Original List Price Received*	97.4%	98.9%	+ 1.6%	98.0%	98.8%	+ 0.8%
Days on Market Until Sale	93	45	- 51.3%	55	58	+ 5.7%
Inventory of Homes for Sale	129	143	+ 10.9%	--	--	--
Months Supply of Inventory	7.0	8.0	+ 14.5%	--	--	--

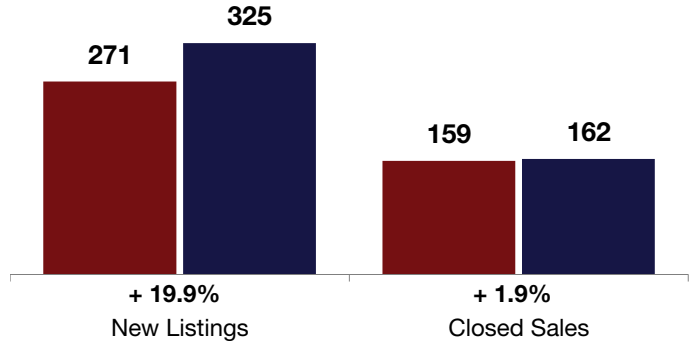
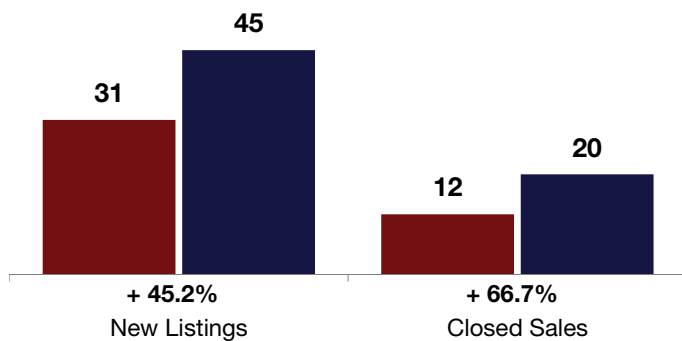
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

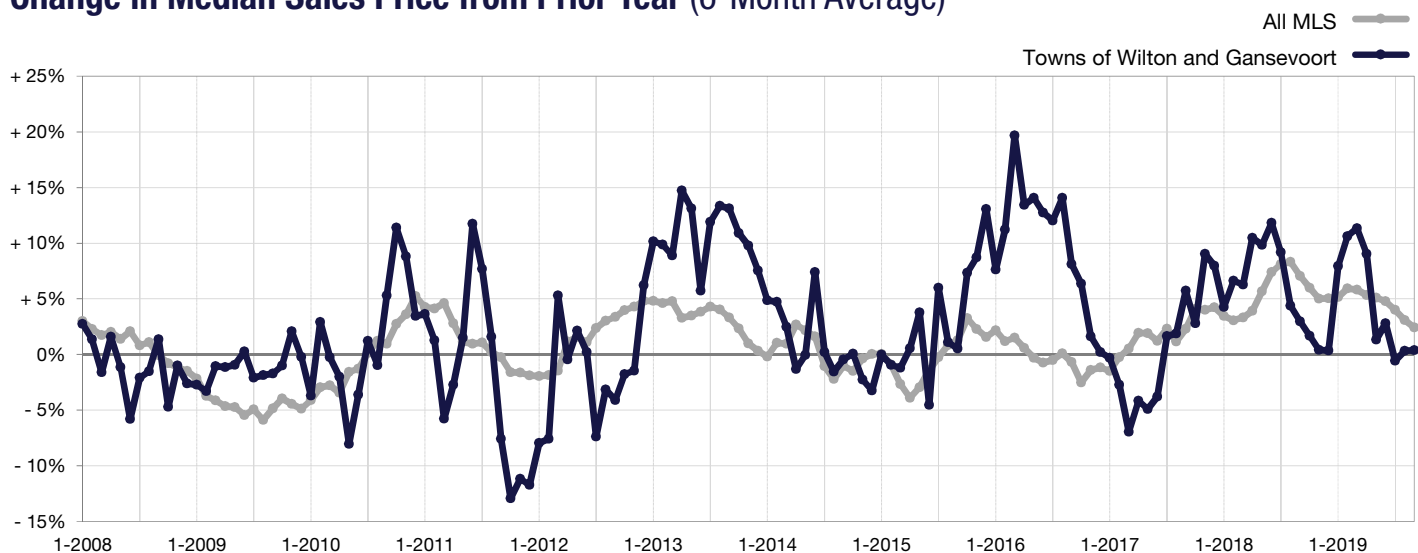
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.