

Towns of Wilton and Gansevoort

- 10.8%

Change in
New Listings

+ 3.8%

Change in
Closed Sales

+ 5.4%

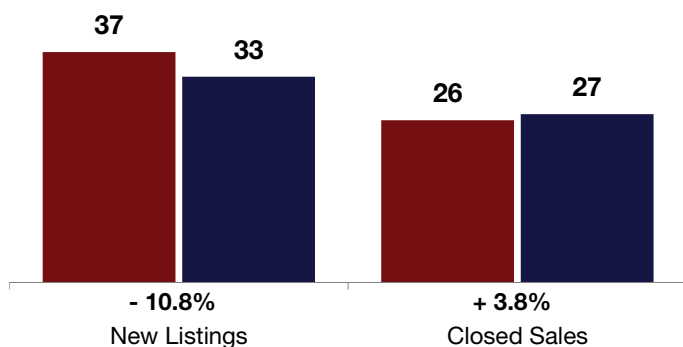
Change in
Median Sales Price

	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	37	33	- 10.8%	211	234	+ 10.9%
Closed Sales	26	27	+ 3.8%	127	118	- 7.1%
Median Sales Price*	\$346,250	\$365,000	+ 5.4%	\$349,000	\$334,750	- 4.1%
Percent of Original List Price Received*	96.4%	101.1%	+ 4.9%	97.9%	98.7%	+ 0.8%
Days on Market Until Sale	32	64	+ 97.7%	53	62	+ 17.6%
Inventory of Homes for Sale	111	139	+ 25.2%	--	--	--
Months Supply of Inventory	5.6	8.7	+ 54.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

■ 2018 ■ 2019

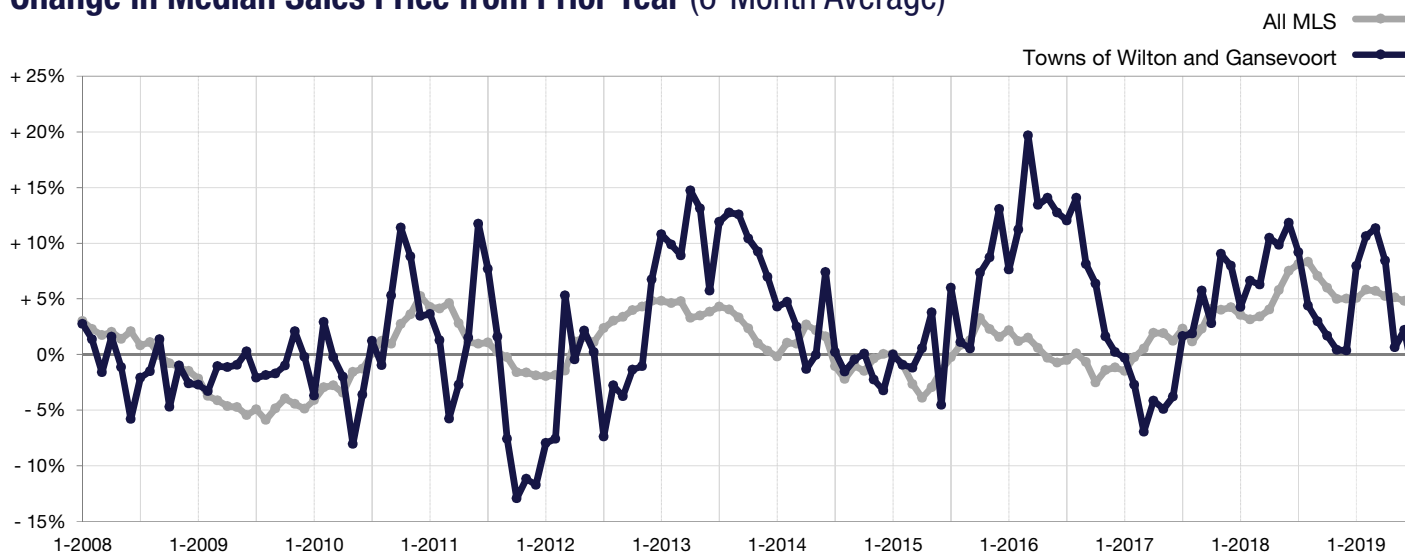


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.