

Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 2.8%

+ 28.6%

- 0.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	36	35	- 2.8%	212	158	- 25.5%
Closed Sales	14	18	+ 28.6%	96	102	+ 6.3%
Median Sales Price*	\$399,486	\$396,000	- 0.9%	\$334,345	\$341,800	+ 2.2%
Percent of Original List Price Received*	98.2%	97.4%	- 0.8%	98.2%	97.0%	- 1.2%
Days on Market Until Sale	42	81	+ 94.0%	62	69	+ 10.0%
Inventory of Homes for Sale	138	79	- 42.8%	--	--	--
Months Supply of Inventory	8.4	4.1	- 50.9%	--	--	--

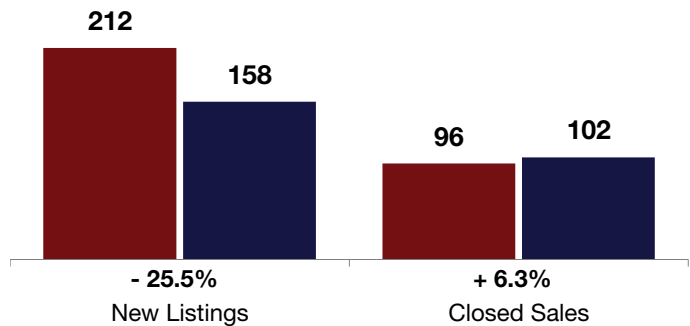
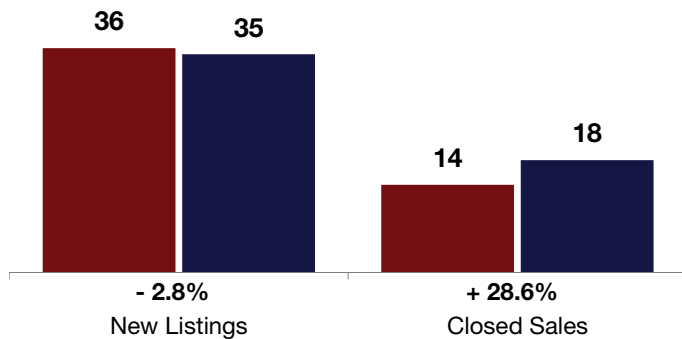
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

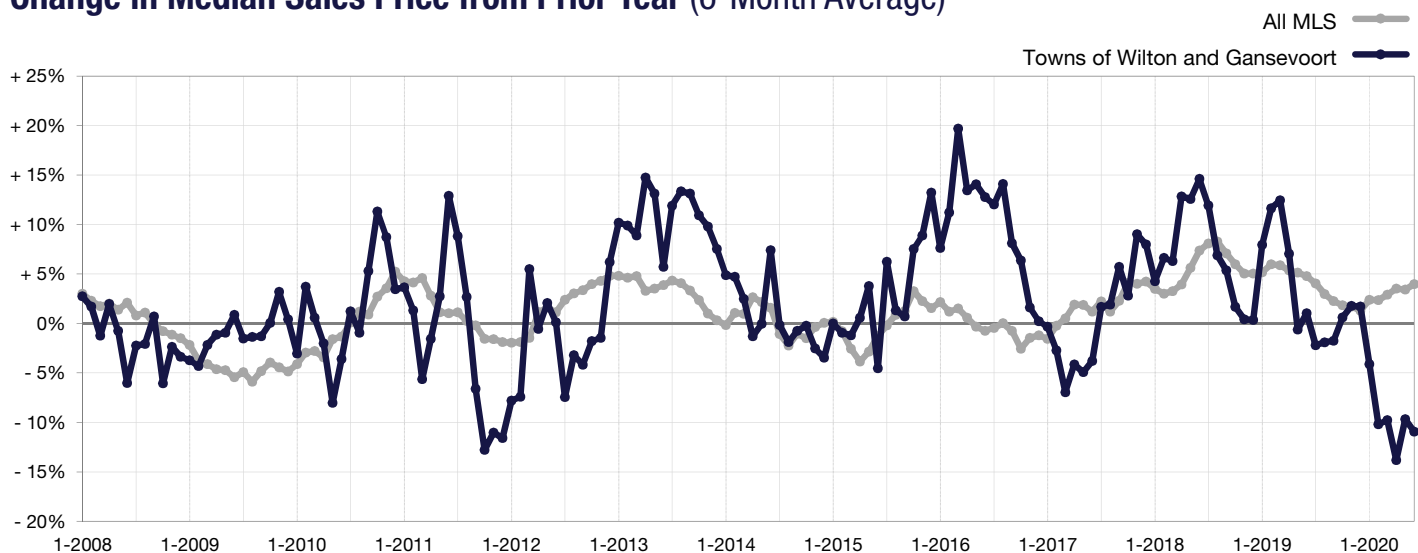
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.