

Local Market Update – March 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

0.0%

+ 21.1%

- 15.9%

Change in
New Listings

Change in
Closed Sales

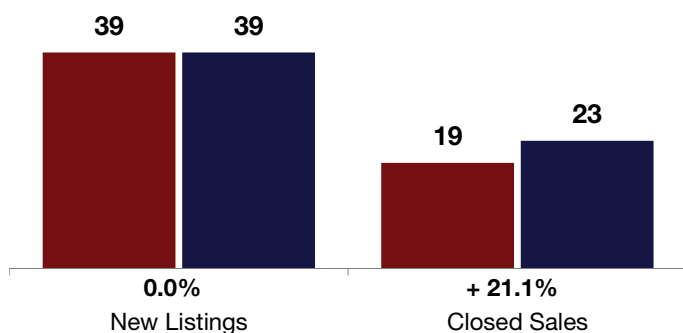
Change in
Median Sales Price

	March			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	39	39	0.0%	93	82	- 11.8%
Closed Sales	19	23	+ 21.1%	39	50	+ 28.2%
Median Sales Price*	\$415,000	\$349,000	- 15.9%	\$379,000	\$336,500	- 11.2%
Percent of Original List Price Received*	101.4%	95.7%	- 5.6%	100.6%	96.0%	- 4.6%
Days on Market Until Sale	64	64	- 0.3%	64	79	+ 22.9%
Inventory of Homes for Sale	121	85	- 29.8%	--	--	--
Months Supply of Inventory	7.0	4.5	- 36.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

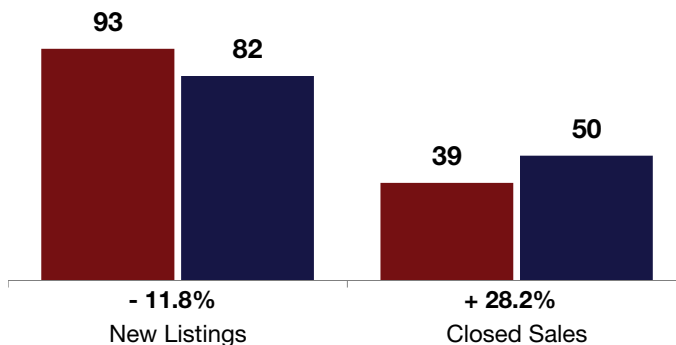
March

■ 2019 ■ 2020

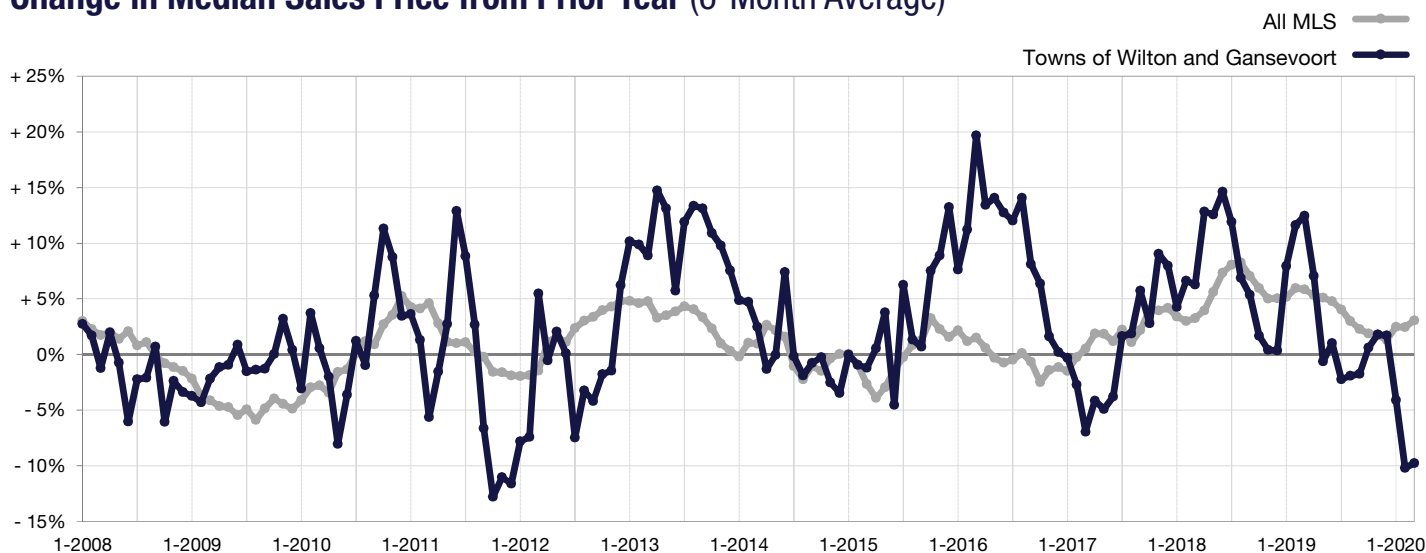


Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.