

Local Market Update – March 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 21.7%

Change in
New Listings

- 5.6%

Change in
Closed Sales

+ 11.3%

Change in
Median Sales Price

Town of Halfmoon

	March			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	46	36	- 21.7%	137	87	- 36.5%
Closed Sales	18	17	- 5.6%	52	48	- 7.7%
Median Sales Price*	\$333,253	\$371,000	+ 11.3%	\$312,802	\$358,044	+ 14.5%
Percent of Original List Price Received*	99.3%	98.7%	- 0.6%	96.5%	99.0%	+ 2.5%
Days on Market Until Sale	58	58	+ 0.1%	59	55	- 6.1%
Inventory of Homes for Sale	171	100	- 41.5%	--	--	--
Months Supply of Inventory	7.3	4.1	- 43.5%	--	--	--

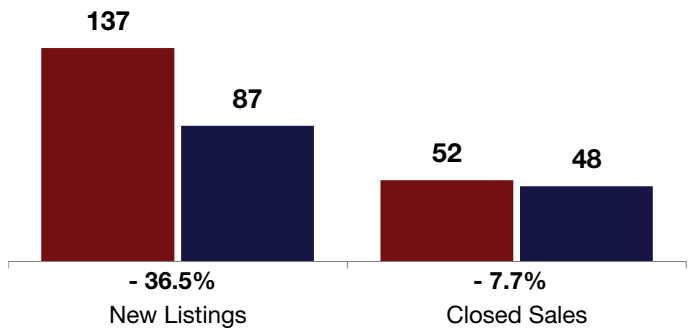
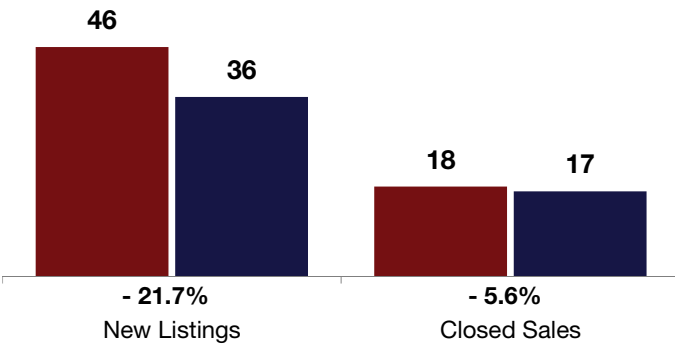
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

March

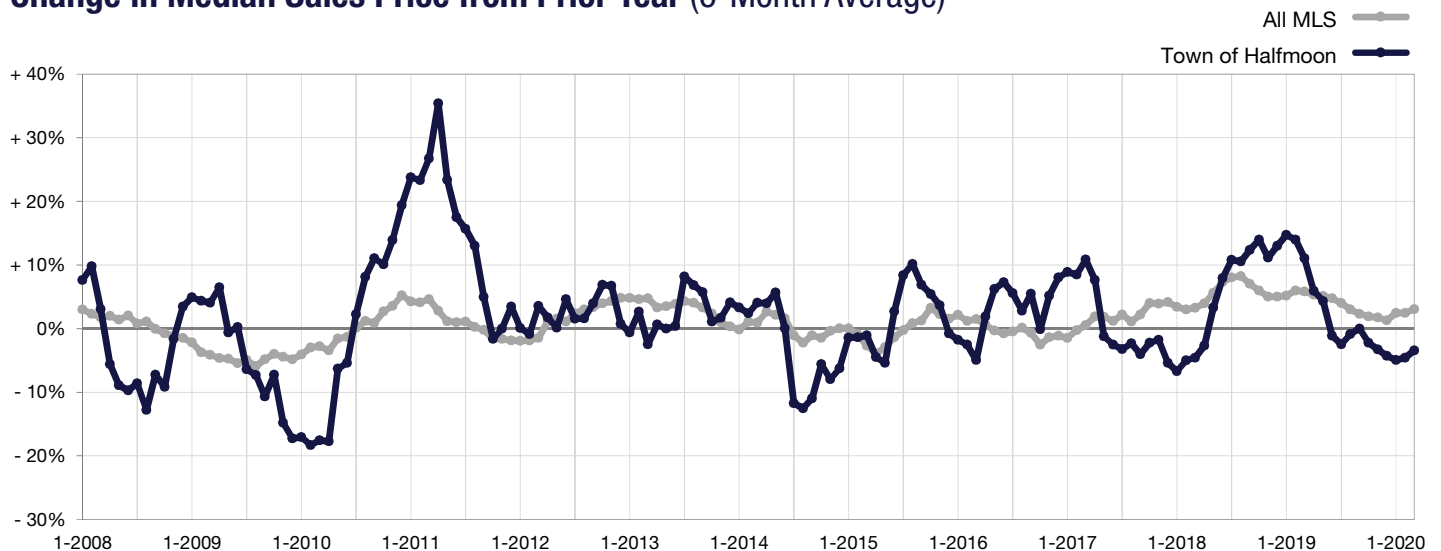
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.