

# Local Market Update – October 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Guilderland

**+ 27.5%**

Change in  
New Listings

**+ 34.5%**

Change in  
Closed Sales

**+ 10.4%**

Change in  
Median Sales Price

	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	40	51	+ 27.5%	504	529	+ 5.0%
Closed Sales	29	39	+ 34.5%	328	354	+ 7.9%
Median Sales Price*	\$230,000	<b>\$254,000</b>	+ 10.4%	\$257,470	<b>\$255,000</b>	- 1.0%
Percent of Original List Price Received*	93.8%	<b>96.1%</b>	+ 2.4%	97.2%	<b>96.3%</b>	- 0.9%
Days on Market Until Sale	56	40	- 28.5%	39	42	+ 7.9%
Inventory of Homes for Sale	155	126	- 18.7%	--	--	--
Months Supply of Inventory	4.9	3.6	- 27.7%	--	--	--

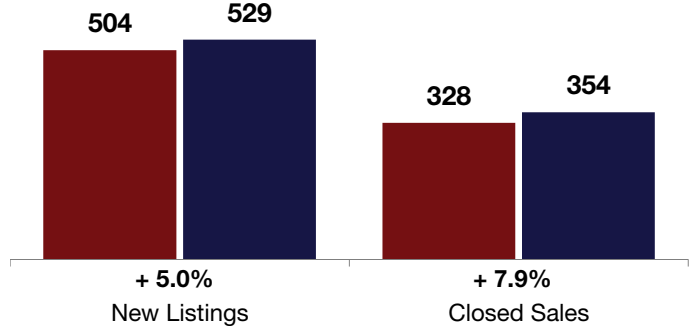
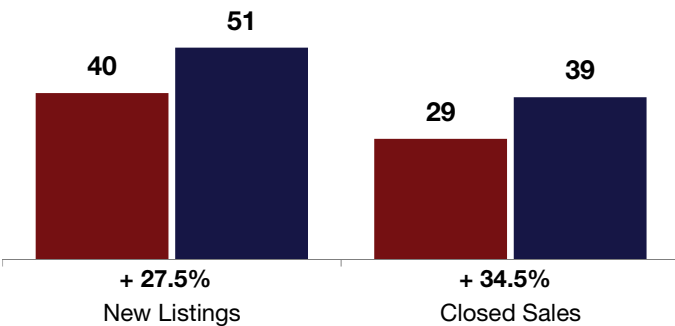
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### October

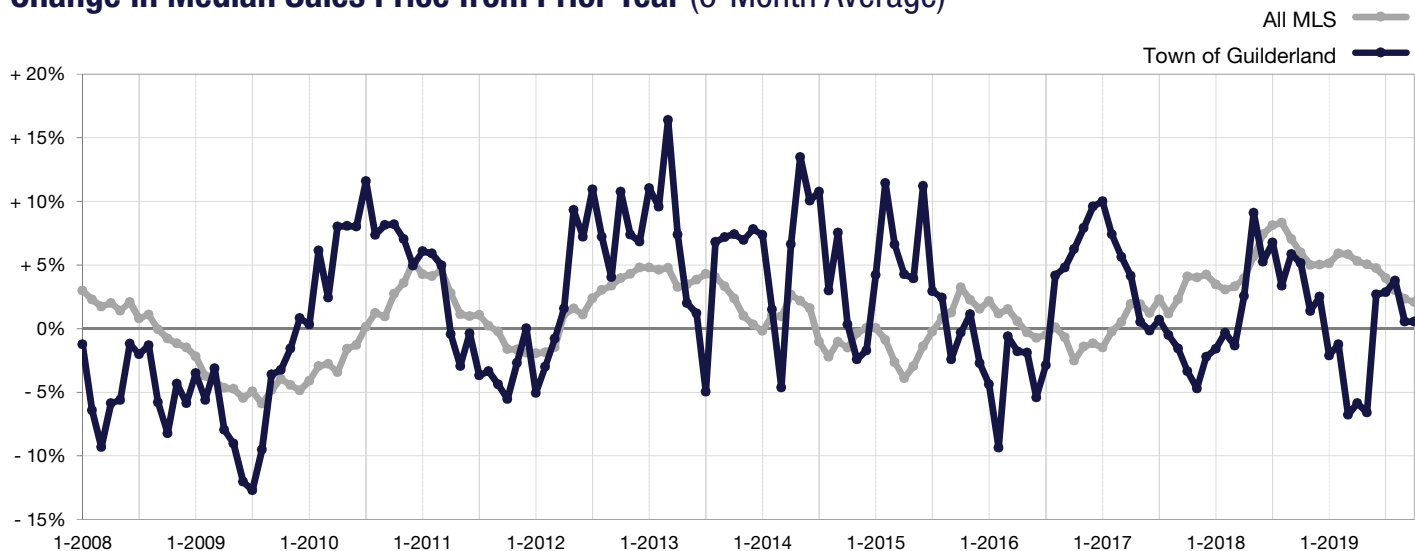
■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.