

# Local Market Update – April 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Guilderland

**- 12.1%**

Change in  
New Listings

**- 4.2%**

Change in  
Closed Sales

**- 11.6%**

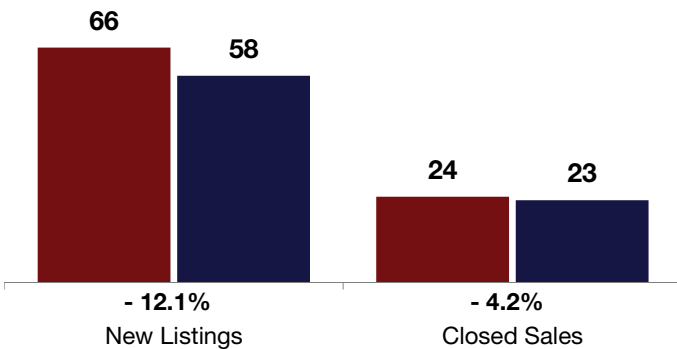
Change in  
Median Sales Price

	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	66	58	- 12.1%	177	184	+ 4.0%
Closed Sales	24	23	- 4.2%	95	93	- 2.1%
Median Sales Price*	\$287,450	<b>\$254,000</b>	- 11.6%	\$275,000	<b>\$255,000</b>	- 7.3%
Percent of Original List Price Received*	98.0%	<b>97.4%</b>	- 0.6%	96.4%	<b>95.3%</b>	- 1.1%
Days on Market Until Sale	40	<b>58</b>	+ 46.2%	45	<b>47</b>	+ 4.8%
Inventory of Homes for Sale	124	<b>124</b>	0.0%	--	--	--
Months Supply of Inventory	3.7	<b>4.1</b>	+ 9.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

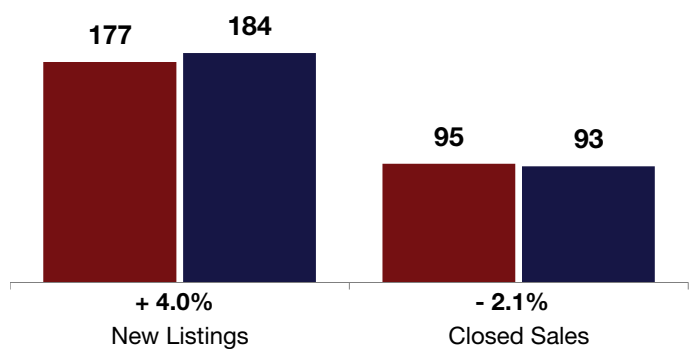
### April

■ 2018 ■ 2019

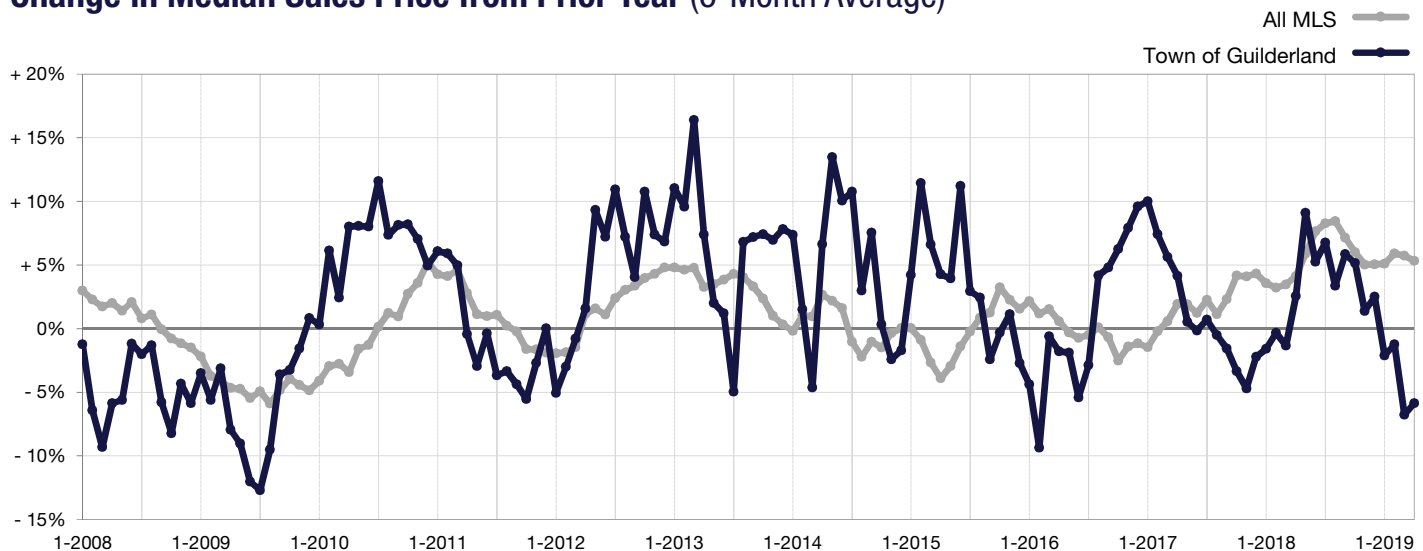


### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.