

Local Market Update – October 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Clifton Park

- 20.5%

Change in
New Listings

- 4.7%

Change in
Closed Sales

- 1.6%

Change in
Median Sales Price

	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	88	70	- 20.5%	886	893	+ 0.8%
Closed Sales	64	61	- 4.7%	594	623	+ 4.9%
Median Sales Price*	\$323,264	\$318,000	- 1.6%	\$305,500	\$319,000	+ 4.4%
Percent of Original List Price Received*	98.0%	100.2%	+ 2.3%	98.8%	98.6%	- 0.2%
Days on Market Until Sale	39	64	+ 63.2%	37	47	+ 26.0%
Inventory of Homes for Sale	265	236	- 10.9%	--	--	--
Months Supply of Inventory	4.5	4.0	- 12.4%	--	--	--

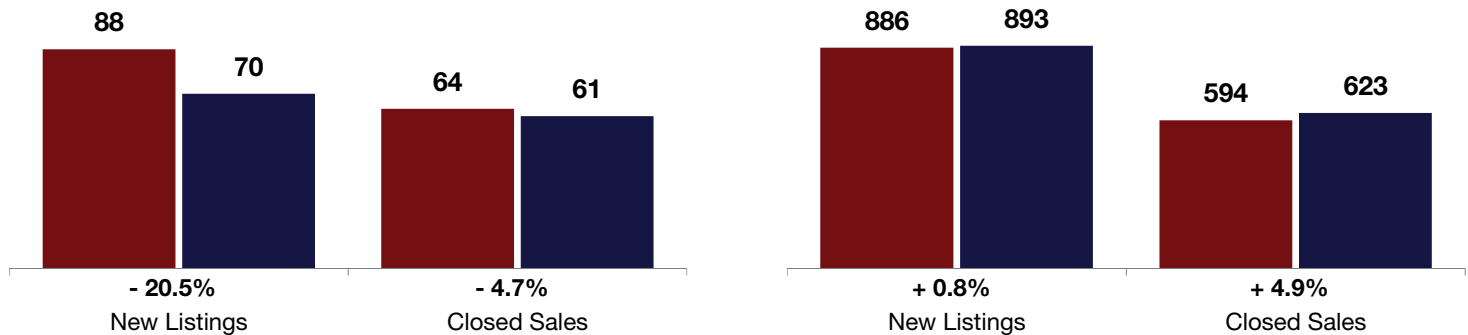
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

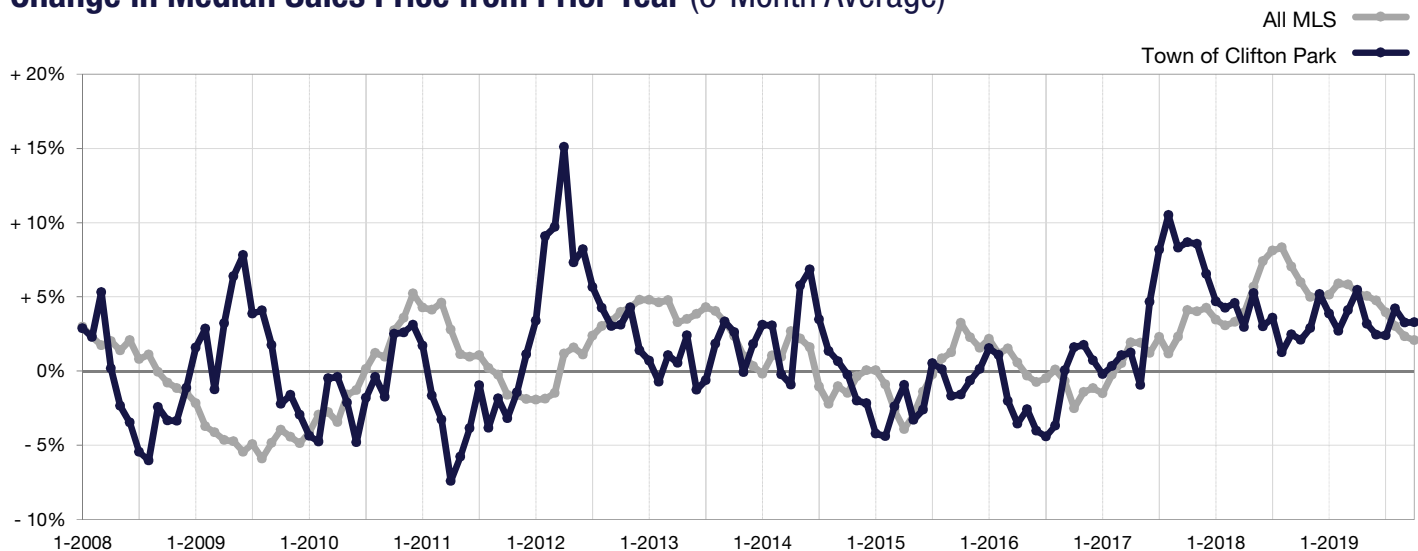
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.