

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

- 32.0%

+ 37.9%

+ 4.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	25	17	- 32.0%	660	667	+ 1.1%
Closed Sales	29	40	+ 37.9%	466	469	+ 0.6%
Median Sales Price*	\$280,000	\$292,500	+ 4.5%	\$286,450	\$292,000	+ 1.9%
Percent of Original List Price Received*	97.5%	96.5%	- 1.0%	98.0%	97.5%	- 0.6%
Days on Market Until Sale	27	43	+ 61.4%	32	42	+ 28.1%
Inventory of Homes for Sale	171	137	- 19.9%	--	--	--
Months Supply of Inventory	4.2	3.5	- 17.7%	--	--	--

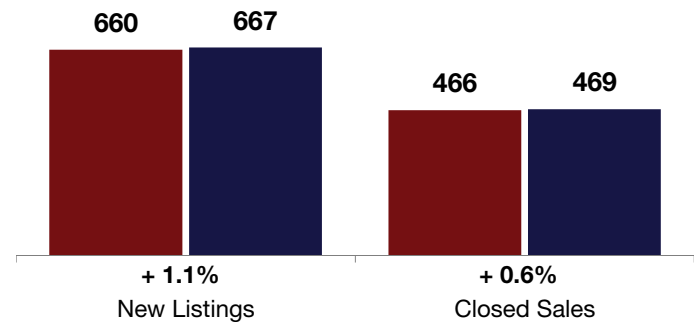
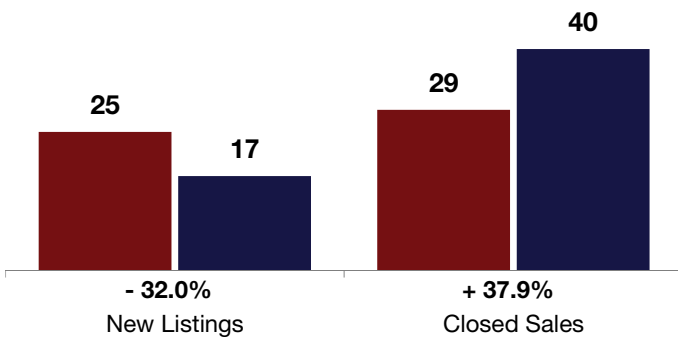
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

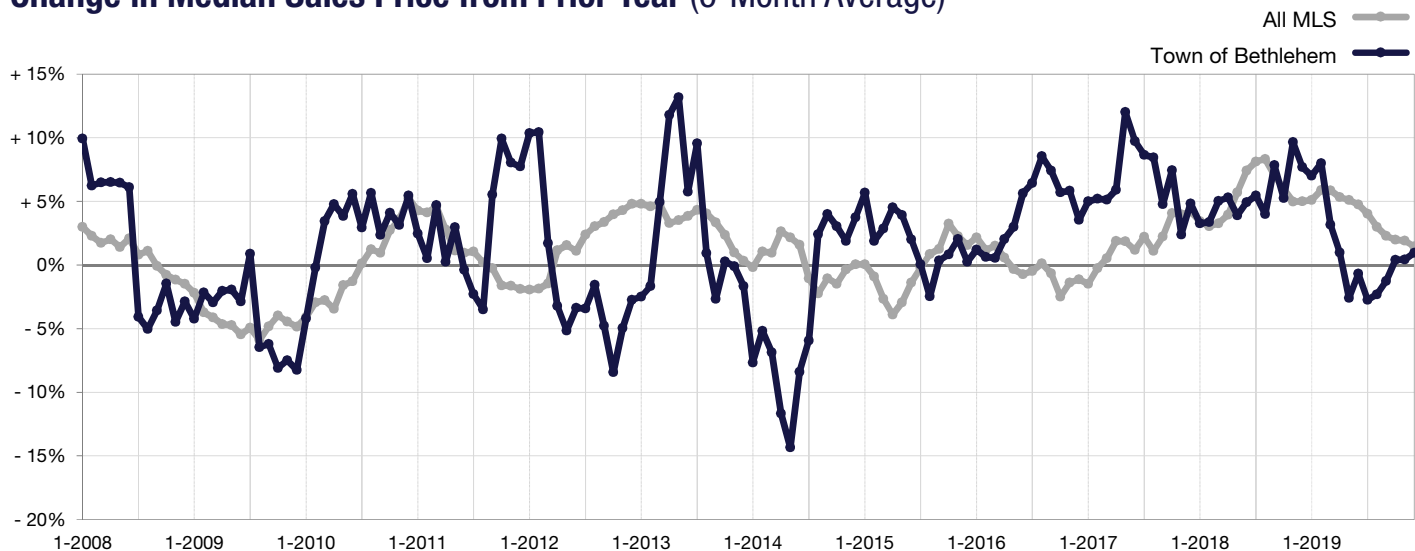
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.