

Local Market Update – May 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

+ 13.3%

- 16.3%

+ 3.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	May			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	75	85	+ 13.3%	288	286	- 0.7%
Closed Sales	43	36	- 16.3%	167	156	- 6.6%
Median Sales Price*	\$285,000	\$295,000	+ 3.5%	\$284,500	\$287,950	+ 1.2%
Percent of Original List Price Received*	99.2%	97.7%	- 1.6%	97.6%	96.9%	- 0.7%
Days on Market Until Sale	29	60	+ 103.2%	42	55	+ 31.7%
Inventory of Homes for Sale	147	153	+ 4.1%	--	--	--
Months Supply of Inventory	3.7	4.1	+ 11.0%	--	--	--

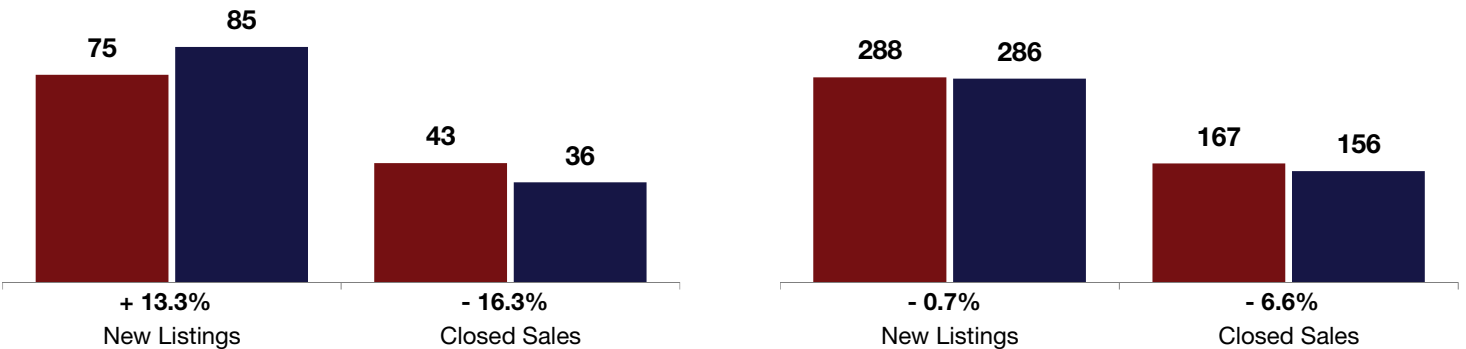
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

May

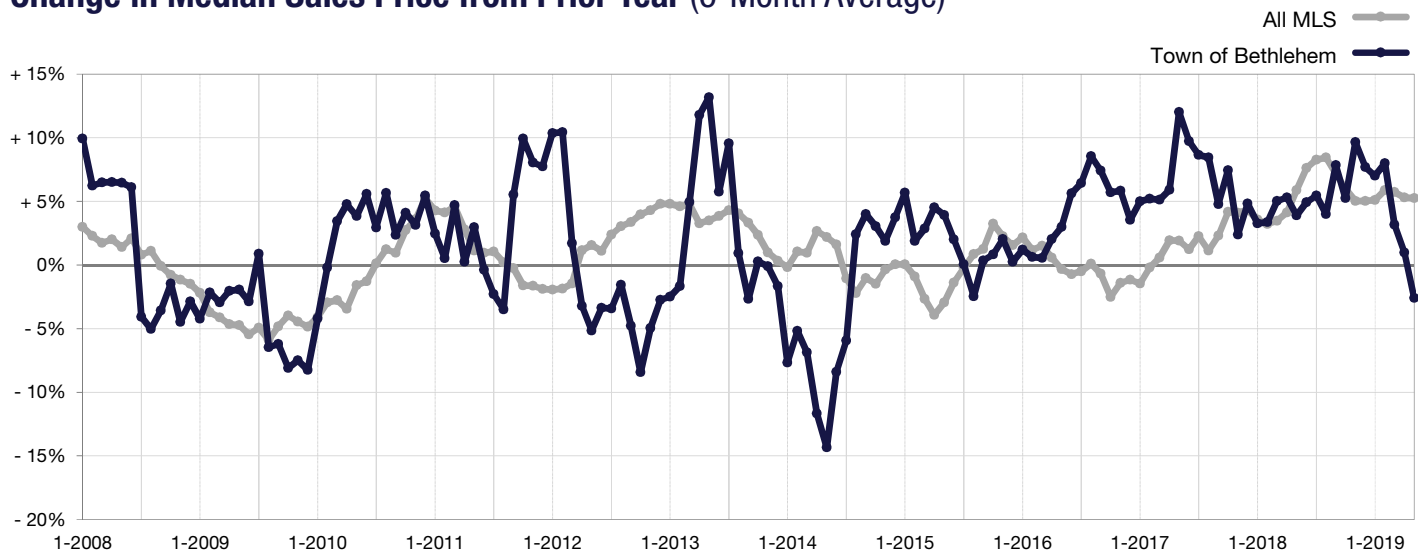
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.