

Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

- 42.2%

Change in
New Listings

- 53.2%

Change in
Closed Sales

+ 6.2%

Change in
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	90	52	- 42.2%	376	251	- 33.2%
Closed Sales	47	22	- 53.2%	202	167	- 17.3%
Median Sales Price*	\$269,900	\$286,500	+ 6.2%	\$280,500	\$300,524	+ 7.1%
Percent of Original List Price Received*	99.3%	99.4%	+ 0.2%	97.5%	98.1%	+ 0.7%
Days on Market Until Sale	33	28	- 17.0%	50	45	- 8.3%
Inventory of Homes for Sale	180	117	- 35.0%	--	--	--
Months Supply of Inventory	4.7	3.4	- 27.6%	--	--	--

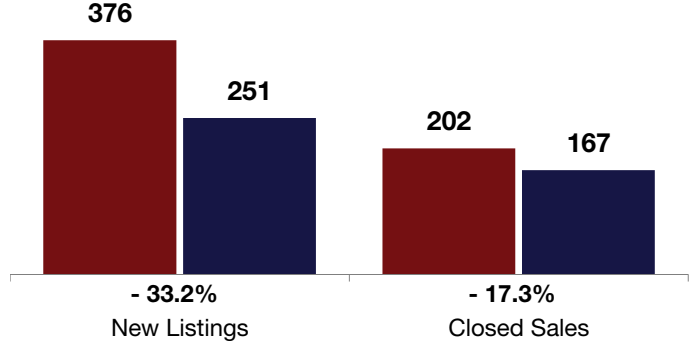
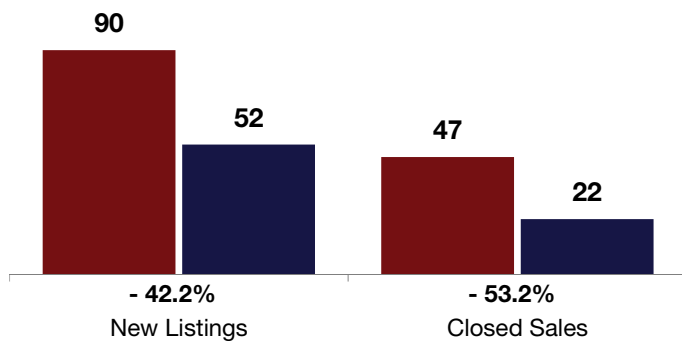
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

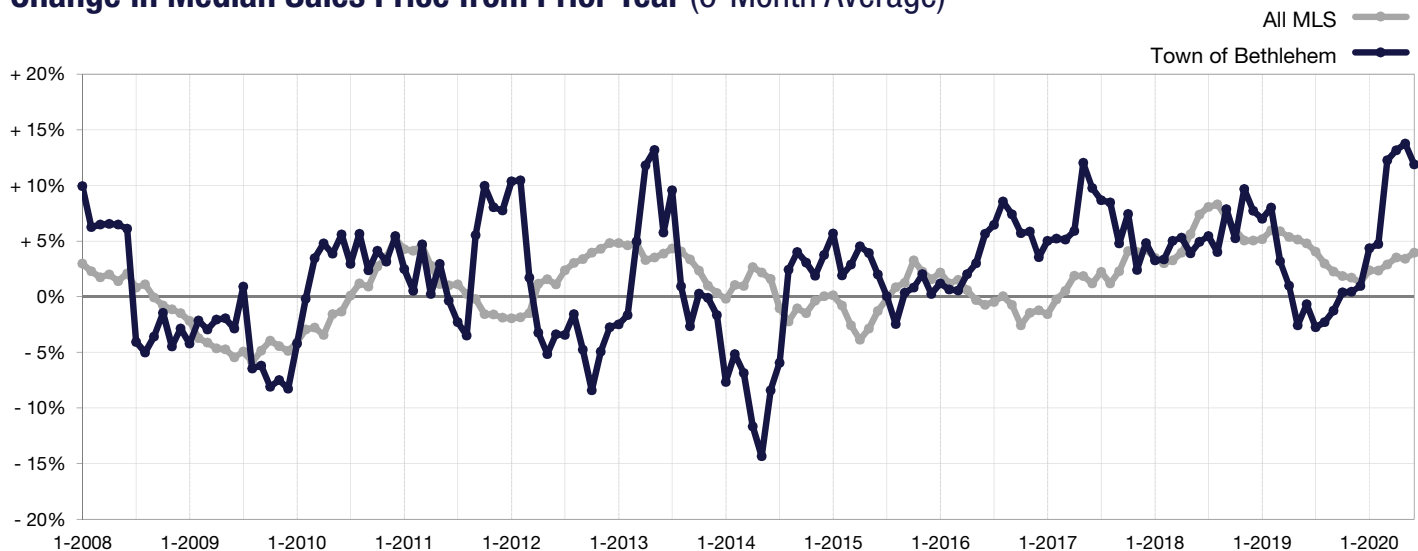
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.