

Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

- 12.5%

+ 3.6%

- 1.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	48	42	- 12.5%	48	42	- 12.5%
Closed Sales	28	29	+ 3.6%	28	29	+ 3.6%
Median Sales Price*	\$276,900	\$273,000	- 1.4%	\$276,900	\$273,000	- 1.4%
Percent of Original List Price Received*	98.7%	95.0%	- 3.7%	98.7%	95.0%	- 3.7%
Days on Market Until Sale	28	66	+ 136.8%	28	66	+ 136.8%
Inventory of Homes for Sale	162	123	- 24.1%	--	--	--
Months Supply of Inventory	4.1	3.1	- 24.4%	--	--	--

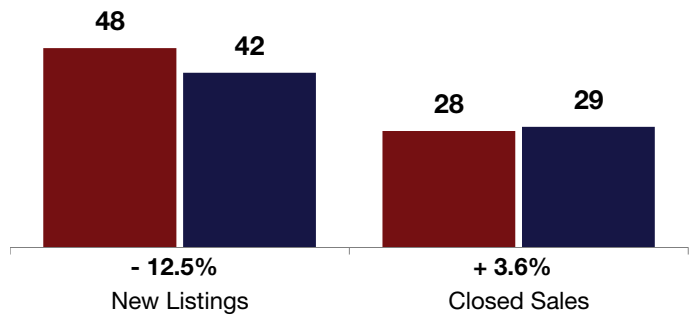
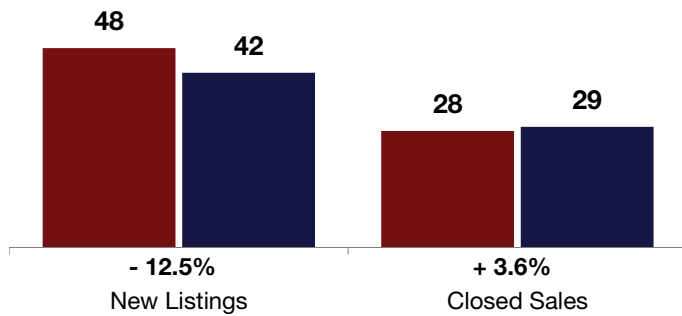
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

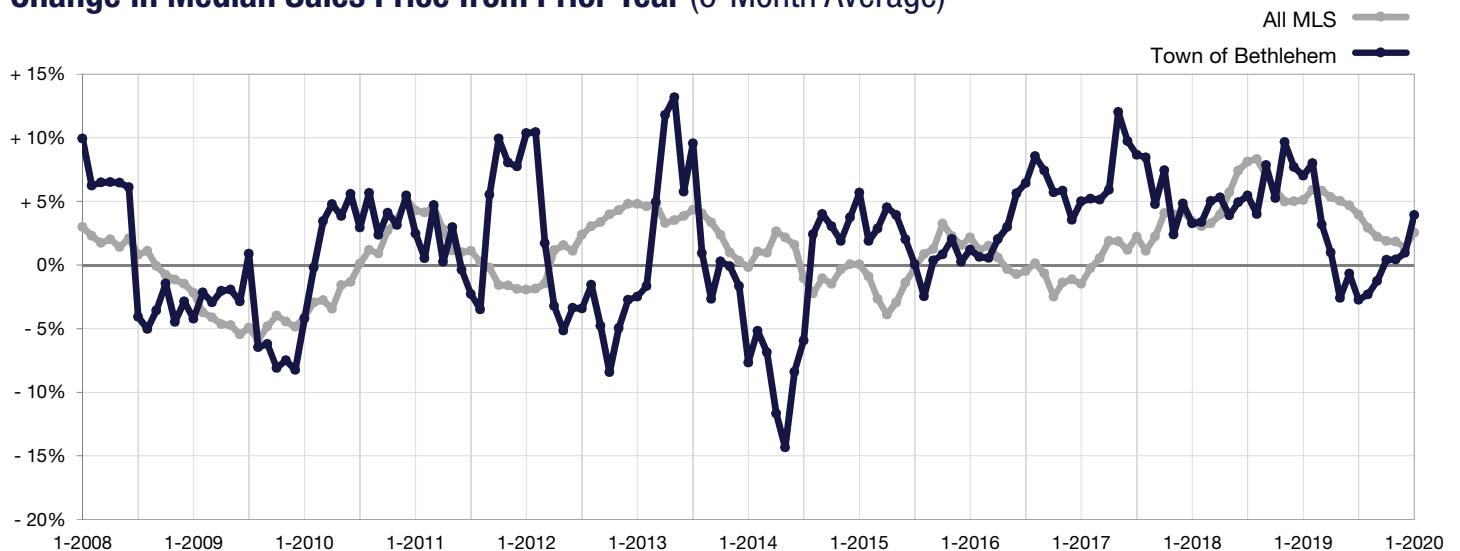
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.